

## WVPA RFP Q&A Log:

1. For companies with in-store conversion and loyalty program software built into their DCFC station software, understanding the adjacent quick service restaurants' and convenience stores' interest in these integration options is paramount to understanding the financial potential of the three travel plazas in the RFP. Can the West Virginia Parkways Authority (WVPA) clarify who owns and operates the quick service restaurants and convenience stores at the three travel plazas, and contact info to inquire about their interest in integration with DCFC installations?

**Areas USA has been selected as the concessionaire for the plazas. No additional information can be provided at this time.**

2. Can WVPA confirm that this RFP is seeking a Developer to fund the capital and operating expenditures to build and maintain the DCFC stations, as well as propose a revenue share with WVPA, without any budget being provided by the WVPA for these sites?

**Refer to page 1 of the RFP under "Project Overview" under selected Operator responsibilities.**

3. Could you please confirm that the RFP is for the installation of DCFC charging stations?  
**Refer to page 18 under "Section 2.5.3 Charger Specifications." For Beckley Travel Plaza – MP 45 Northbound & Southbound in Raleigh County, refer to additional requirements in Addendum 1.**

4. Is there a suggested/ expected price range for the installation and equipment for each location?

**WVPA does not have requested information.**

5. How long is the initial contract term for operations & maintenance?

**Refer to page 7 of the RFP, section 1.3 "Glossary of Terms" under "Operations and Maintenance (O&M)" and p "Section 5.3 - Standard Lease Clauses" for more details.**

6. The above referenced RFP includes language regarding a "deposit" and a "good faith deposit", see page 22. The RFP includes no additional detail.

**Refer to Addendum #1.**

7. How will answers to questions be distributed? Will it require signing up or go out as a blanket distribution?

**Answers will be distributed as a blanket to the same email list that the RFP notification was sent to. They will also be posted on the West Virginia Parkways website.**

8. Will there be a scheduled site visit?  
**Refer to 'Article I – RFP Overview,' page 2 of the RFP.**
9. Will there be a list of people who have expressed interest and hold the RFP for potential partnerships? Can that list be posted?  
**A list of everyone notified about the RFP will be posted. This will include those who have asked questions, noting their name and company. The list will be issued at the same time as the questions and any potential addendum by May 29th, if not earlier.**
10. Can you please send out a list of the interested parties?  
**WVPA doesn't have a list of interested parties. However, below is a list of a few attendees who attended the pre-proposal conference. Please note that attendance was not mandatory, and WVPA might not have captured all attendee details.**
- a. Jake (last name not recorded), Utility Partners of America
  - b. Sam Owens, EV United
  - c. Veronica (last name not recorded), Q Charge
  - d. Chuck King, DC America
  - e. Mark Miller, Utility Partners of America
  - f. Anna Rittenhouse, DC America
  - g. Patrick Regan, Utility Partners of America
  - h. Johnny Pie, Utility Partners of America
11. Will you be issuing a budget for each area?  
**Refer to page 1 of the RFP under "Project Overview" under selected Operator responsibilities.**
12. Is there a possibility of a time extension for the RFP due date?  
**No extension is being provided at this time.**
13. Please clarify if WVPA will be providing the funding for these charging stations, or if WVPA is looking for a proposer to cover all costs associated with the scope of work. If WVPA is providing funding, is there a match requirement, and what would that requirement be?  
**Refer to page 1 of the RFP under "Project Overview" under selected Operator responsibilities.**
14. Has adequate power availability been confirmed for the sites?  
**The WVPA has initiated coordination with utility providers about the proposed EV charging stations and possible requirements. However, the chosen vendor is required to handle the final coordination for specific power needs and feed locations.**

15. Given supply chain and other third-party challenges, is October 2024 a hard deadline for project completion?

**Please refer to the addendum #1**

16. Have the utility providers serving each plaza been contacted regarding the power requirements and availability for the proposed EV charging stations? How much power is available at each location?

**The WVPA has initiated coordination with utility providers about the proposed EV charging stations and possible requirements. However, the chosen vendor is required to handle the final coordination for specific power needs and feed locations.**

17. Is there funding available to support the construction of the stations through the WV Parkways Authority or other State source? If not, does the WVPA have an alternate proposed construction financial arrangement in mind?

**Refer to page 1 of the RFP under "Project Overview" under selected Operator responsibilities.**

18. Are these stations governed by Buy American requirements?

**No**