WEST VIRGINIA PARKWAYS AUTHORITY ANNUAL OPERATING BUDGET For the Fiscal Year Ending June 30, 2023

WEST VIRGINIA PARKWAYS AUTHORITY ANNUAL OPERATING BUDGET

For the Fiscal Year Ending June 30, 2023

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| Appendix A - HNTB Annual Report 2022** | |

^{**} In adopting the Annual Budget, the Authority made the Consulting Engineers' Annual Report, an official part of the Annual Budget, including without limitation the certifications of the Consulting Engineers and their recommended 5-year capital improvement program for the Turnpike, as set forth therein.

ANNUAL OPERATING BUDGET - REVENUE BOND COVERAGE TRUST INDENTURES - SECTION 512

| | 2023 | 2022 |
|--|-----------------------------|-----------------------------|
| Coverage Ratios | | |
| Tolls and other pledged revenues | \$ 175,836,000 | \$ 165,523,000 |
| Operating expenses | 53,474,000 | 50,513,000 |
| Net system revenues | \$ 122,362,000 | \$ 115,010,000 |
| Debt service requirements | \$ 30,762,000 | \$ 31,308,000 |
| Renewal and replacement reserve deposit requirement* | 22,615,000 \$ 53,377,000 | 20,571,000 \$ 51,879,000 |
| Coverage percentages: Times Coverage of Debt Service (125% required) | 397.77% | 367.35% |
| Times Coverage of Debt Service and Renewal and Replacement Deposit (100% required) | 229.24% | 221.69% |

^{*} Per recommendation of consulting engineer

ANNUAL OPERATING BUDGET

| | 2023 | 2022 | Change | |
|---------------------------------------|----------------|----------------|--------------|--------|
| Operating revenues: | _ | _ | | |
| Toll revenues | \$ 170,230,000 | \$ 160,622,000 | \$ 9,608,000 | 6.0% |
| Single fee revenue | 3,015,000 | 1,565,000 | 1,450,000 | 92.7% |
| Recoveries - tolls and other | 791,000 | 3,096,000 | (2,305,000) | -74.5% |
| Income from investments | 1,800,000 | 240,000 | 1,560,000 | 650.0% |
| Total revenues | 175,836,000 | 165,523,000 | 10,313,000 | 6.2% |
| Operating expenses: | | | | |
| Maintenance | 21,420,000 | 20,523,000 | 897,000 | 4.4% |
| Toll collection: | | | | |
| Customer Service Center | 4,410,000 | 3,999,000 | 411,000 | 10.3% |
| Toll department | 12,021,000 | 11,882,000 | 139,000 | 1.2% |
| Total toll collection | 16,431,000 | 15,881,000 | 550,000 | 3.5% |
| Traffic control: | | | | |
| State police | 4,089,000 | 3,912,000 | 177,000 | 4.5% |
| Communications | 893,000 | 846,000 | 47,000 | 5.6% |
| Total traffic control | 4,982,000 | 4,758,000 | 224,000 | 4.7% |
| Administration | 3,399,000 | 3,192,000 | 207,000 | 6.5% |
| TIC operations | 1,749,000 | 1,600,000 | 149,000 | 9.3% |
| Non-departmental | 4,971,000 | 3,862,000 | 1,109,000 | 28.7% |
| Total operating expenses | 52,952,000 | 49,816,000 | 3,136,000 | 6.3% |
| Net operating revenue | 122,884,000 | 115,707,000 | 7,177,000 | 6.2% |
| Principal and interest | (30,762,000) | (31,308,000) | 546,000 | |
| Renewal and replacement | (22,615,000) | (20,571,000) | (2,044,000) | |
| Change in renewal replacement reserve | (2,044,000) | (1,871,000) | (173,000) | |
| Change in operating expense reserve | (522,000) | (697,000) | 175,000 | |
| Remaining cash flow after DS & R&R | 66,941,000 | 61,260,000 | | |
| Capital fund balance - beginning | 160,110,000 | 131,871,000 | | |
| Capital projects (PAYGO) | 148,770,000 | 33,021,000 | | |
| Capital fund balance - ending | \$ 78,281,000 | \$ 160,110,000 | | |
| Non-toll revenue inc. Caperton Center | \$ (809,000) | \$ (71,000) | | |

ANNUAL OPERATING BUDGET

Years Ending June 30, 2023 and 2022

| | 2023 | 2022 | Change | |
|--------------------------------|--------------|--------------|------------|--------|
| Maintenance Department | | | | |
| Personnel: | | | | |
| Salaries | \$ 9,576,000 | \$ 9,102,000 | \$ 474,000 | 5.2% |
| FICA | 732,000 | 696,000 | 36,000 | 5.2% |
| Workers Compensation | 600,000 | 600,000 | - | 0.0% |
| Retirement | 810,000 | 836,000 | (26,000) | -3.1% |
| Health insurance | 1,302,000 | 1,300,000 | 2,000 | 0.2% |
| WVARF/WC Workshop | 228,000 | 296,000 | (68,000) | -23.0% |
| | 13,248,000 | 12,830,000 | 418,000 | 3.3% |
| Equipment: | | | | |
| Parts for equipment | 1,020,000 | 1,018,000 | 2,000 | 0.2% |
| VMS maintenance contract | 12,000 | 12,000 | - | 0.0% |
| Heavy equipment rental | 144,000 | 144,000 | - | 0.0% |
| Safety equipment | 78,000 | 81,000 | (3,000) | -3.7% |
| Equipment maintenance (office) | 18,000 | 18,000 | - | 0.0% |
| Motor vehicles fuel and oil | 1,254,000 | 930,000 | 324,000 | 34.8% |
| Small equipment purchases | 360,000 | 336,000 | 24,000 | 7.1% |
| | 2,886,000 | 2,539,000 | 347,000 | 13.7% |
| Shop supplies and materials | | | | |
| Mechanic shop | 72,000 | 72,000 | - | 0.0% |
| Paint shop | 27,000 | 24,000 | 3,000 | 12.5% |
| Welding shop | 27,000 | 24,000 | 3,000 | 12.5% |
| Sign shop | 60,000 | 60,000 | - | 0.0% |
| Shop tools | 147,600 | 138,000 | 9,600 | 7.0% |
| Carpentry shop | 24,000 | 20,000 | 4,000 | 20.0% |
| Utility shop | 24,000 | 24,000 | - | 0.0% |
| Toll maintenance | 15,000 | 15,000 | - | 0.0% |
| Uniforms | 90,000 | 90,000 | - | 0.0% |
| Supplies & postage | 180,000 | 96,000 | 84,000 | 87.5% |
| | 666,600 | 563,000 | 103,600 | 18.4% |

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ANNUAL OPERATING BUDGET

| | 2023 | 2022 | Change | |
|-------------------------------|---------------|---------------|------------|--------|
| Highway Materials: | | | | |
| Salt & aggregate | 1,584,000 | 1,584,000 | - | 0.0% |
| Calcium additive | 24,000 | 33,000 | (9,000) | -27.3% |
| Roadway pavement | 732,000 | 720,000 | 12,000 | 1.7% |
| Roadway lighting | 26,400 | 24,000 | 2,400 | 10.0% |
| Roadway lighting electricity | 114,000 | 114,000 | - | 0.0% |
| Accident repair/guardrail | 480,000 | 480,000 | - | |
| Soil sterilization | 72,000 | 63,000 | 9,000 | 14.3% |
| Bridge maintenance | 234,000 | 204,000 | 30,000 | 14.7% |
| Hazardous material disposal | 66,000 | 66,000 | | 0.0% |
| | 3,332,400 | 3,288,000 | 44,400 | 1.4% |
| Facilities: | | | | |
| Service areas maintenance | 258,000 | 366,000 | (108,000) | -29.5% |
| Service areas electric | 60,000 | 60,000 | - | 0.0% |
| Water & sewer treatment | 12,000 | 12,000 | - | 0.0% |
| Enviornmental (permits, etc.) | 18,000 | 16,000 | 2,000 | 12.5% |
| Landscaping | 24,000 | 24,000 | - | 0.0% |
| Building maintenance | 249,000 | 222,000 | 27,000 | 12.2% |
| Landfill | 66,000 | 66,000 | - | 0.0% |
| Building grounds - toll | 78,000 | 75,000 | 3,000 | 4.0% |
| Utilities | 303,000 | 288,000 | 15,000 | 5.2% |
| | 1,068,000 | 1,129,000 | (61,000) | -5.4% |
| Other expenses | | | | |
| Training | 54,000 | 54,000 | - | 0.0% |
| Telephone | 165,000 | 120,000 | 45,000 | 37.5% |
| | 219,000 | 174,000 | 45,000 | 25.9% |
| Total maintenance | \$ 21,420,000 | \$ 20,523,000 | \$ 897,000 | 4.2% |

ANNUAL OPERATING BUDGET

| | 2023 | 2022 | Change | |
|---------------------------------------|---------------|---------------|------------|--------|
| Toll collection | | | | |
| Customer service center | | | | |
| Salaries | \$ 948,000 | \$ 950,000 | \$ (2,000) | -0.2% |
| FICA | 72,000 | 73,000 | (1,000) | -1.4% |
| Retirement | 87,000 | 95,000 | (8,000) | -8.4% |
| Health insurance | 180,000 | 178,000 | 2,000 | 1.1% |
| Janitorial, office supplies & postage | 480,000 | 467,000 | 13,000 | 2.8% |
| Telephone | 204,000 | 150,000 | 54,000 | 36.0% |
| Maintenance office equipment | 12,000 | 12,000 | - | 0.0% |
| Credit card fees | 2,307,000 | 2,014,000 | 293,000 | 14.5% |
| Contractual services | 120,000 | 60,000 | 60,000 | 100.0% |
| | 4,410,000 | 3,999,000 | 411,000 | 10.3% |
| Toll department | | | | |
| Salaries | 7,824,000 | 7,809,000 | 15,000 | 0.2% |
| FICA | 600,000 | 597,000 | 3,000 | 0.5% |
| Workers Compensation | 312,000 | 312,000 | - | 0.0% |
| Retirement | 705,000 | 768,000 | (63,000) | -8.2% |
| Health insurance | 1,152,000 | 1,152,000 | - | 0.0% |
| Utilities | 222,000 | 210,000 | 12,000 | 5.7% |
| Uniforms | 72,000 | 63,000 | 9,000 | 14.3% |
| Training & meetings | 12,000 | 12,000 | - | 0.0% |
| Janitorial, office supplies & postage | 216,000 | 108,000 | 108,000 | 100.0% |
| Telephone | 96,000 | 72,000 | 24,000 | 33.3% |
| Maintenance office equipment | 63,000 | 62,000 | 1,000 | 1.6% |
| Motor vehicle expense | 36,000 | 36,000 | - | 0.0% |
| Security contract | 108,000 | 99,000 | 9,000 | 9.1% |
| TCS maintenance contract | 444,000 | 423,000 | 21,000 | 5.0% |
| Small equipment | 159,000 | 159,000 | | 0.0% |
| | 12,021,000 | 11,882,000 | 139,000 | 1.2% |
| Total toll collection | \$ 16,431,000 | \$ 15,881,000 | \$ 550,000 | 3.5% |

ANNUAL OPERATING BUDGET

| | 2023 | 2022 | Change | |
|---------------------------------------|-----------------|-----------------|---------------|--------|
| Traffic control | | | | |
| State police | | | | |
| Salaries ` | \$ 3,564,000 | \$ 3,113,000 | \$ 451,000 | 14.5% |
| FICA | 9,000 | 6,000 | 3,000 | 50.0% |
| Retirement | 9,000 | 9,000 | - | 0.0% |
| Health insurance | 9,000 | 9,000 | - | 0.0% |
| Building maintenance | 6,000 | 6,000 | - | 0.0% |
| Emergency services | 6,000 | 6,000 | - | 0.0% |
| Utilities | 27,000 | 24,000 | 3,000 | 12.5% |
| Training & travel | 18,000 | 18,000 | - | 0.0% |
| Janitorial, office supplies & postage | 36,000 | 24,000 | 12,000 | 50.0% |
| Telephone | 42,000 | 30,000 | 12,000 | 40.0% |
| Maintenance office equipment | 12,000 | 12,000 | - | 0.0% |
| Motor vehicle expense | 330,000 | 280,000 | 50,000 | 17.9% |
| Machinery/equipment purchase | 21,000 | 375,000 | (354,000) | -94.4% |
| | 4,089,000 | 3,912,000 | 177,000 | 4.5% |
| Communications | | _ | _ | |
| Salaries | 567,000 | 531,000 | 36,000 | 6.8% |
| FICA | 45,000 | 41,000 | 4,000 | 9.8% |
| Workers Compensation | 6,000 | 6,000 | - | 0.0% |
| Retirement | 51,000 | 53,000 | (2,000) | -3.8% |
| Health insurance | 65,000 | 65,000 | - | 0.0% |
| Training | 3,000 | 3,000 | - | 0.0% |
| Janitorial, office supplies & postage | 12,000 | 6,000 | 6,000 | 100.0% |
| Telephone | 12,000 | 9,000 | 3,000 | 33.3% |
| Maintenance office equipment | 132,000 | 132,000 | | 0.0% |
| | 893,000 | 846,000 | 47,000 | 5.6% |
| Total traffic control | \$ 4,982,000 | \$ 4,758,000 | \$ 224,000 | 4.5% |

ANNUAL OPERATING BUDGET

| | 2023 | 2022 | Change | |
|---------------------------------------|--------------|--------------|------------|--------|
| Administration | | | | |
| Salaries | 1,752,000 | 1,699,000 | 53,000 | 3.1% |
| FICA | 135,000 | 130,000 | 5,000 | 3.8% |
| Workers Compensation | 9,000 | 9,000 | - | 0.0% |
| Retirement | 159,000 | 170,000 | (11,000) | -6.5% |
| Health insurance | 111,000 | 111,000 | - | 0.0% |
| Information technology | 420,000 | 375,000 | 45,000 | 12.0% |
| Building maintenance | 27,000 | 27,000 | - | 0.0% |
| Administration | 126,000 | 106,000 | 20,000 | 18.9% |
| Advertising and promotion | 96,000 | 96,000 | - | 0.0% |
| Association dues & subscriptions | 123,000 | 120,000 | 3,000 | 2.5% |
| Utilities | 129,000 | 120,000 | 9,000 | 7.5% |
| Travel & meetings | 39,000 | 36,000 | 3,000 | 8.3% |
| Janitorial, office supplies & postage | 102,000 | 51,000 | 51,000 | 100.0% |
| Telephone | 105,000 | 76,000 | 29,000 | 38.2% |
| Equipment maintenance/rental | 15,000 | 15,000 | - | 0.0% |
| Motor vehicle expense | 15,000 | 15,000 | - | 0.0% |
| Operations, training and safety | 36,000 | 36,000 | <u></u> _ | 0.0% |
| Total administration | \$ 3,399,000 | \$ 3,192,000 | \$ 207,000 | 6.5% |

ANNUAL OPERATING BUDGET

| | 2023 | 2022 | Change | |
|---------------------------------------|-----------------|-----------------|-----------------|--------|
| Tourist Information Center Operations | | | | |
| Salaries | \$ 966,000 | \$ 880,000 | \$ 86,000 | 9.8% |
| FICA | 75,000 | 67,000 | 8,000 | 11.9% |
| Workers Compensation | 18,000 | 18,000 | - | 0.0% |
| Retirement | 87,000 | 88,000 | (1,000) | -1.1% |
| Health insurance | 75,000 | 76,000 | (1,000) | -1.3% |
| Building maintenance | 246,000 | 246,000 | - | 0.0% |
| Advertising and promotion | 6,000 | 6,000 | - | 0.0% |
| Utilities | 117,000 | 109,000 | 8,000 | 7.3% |
| Uniforms | 9,000 | 4,000 | 5,000 | 125.0% |
| Travel and meetings | 6,000 | 4,000 | 2,000 | 50.0% |
| Office supplies & postage | 66,000 | 33,000 | 33,000 | 100.0% |
| Telephone | 33,000 | 24,000 | 9,000 | 37.5% |
| Maintenance office equipment | 42,000 | 42,000 | - | 0.0% |
| Motor vehicle expense | 3,000 | 3,000 | - | 0.0% |
| Total TIC operations | 1,749,000 | 1,600,000 | 149,000 | 9.3% |
| Non-departmental | | | | |
| Property and liability | 876,000 | 876,000 | - | 0.0% |
| Auditing | 66,000 | 54,000 | 12,000 | 22.2% |
| Trustee & investment manager | 108,000 | 31,000 | 77,000 | 248.4% |
| Legal | 450,000 | 450,000 | - | 0.0% |
| Engineering | 3,387,000 | 2,367,000 | 1,020,000 | 43.1% |
| Property taxes | 84,000 | 84,000 | | 0.0% |
| Total non-departmental | \$ 4,971,000 | \$ 3,862,000 | \$ 1,109,000 | 28.7% |

ANNUAL OPERATING BUDGET

| | 2023 | 2022 | Change | |
|----------------------------------|----------------|---------------|--------------|-------|
| Renewal and replacement | | | | |
| Facilities renovation and repair | \$ 1,203,000 | \$ 676,000 | \$ 527,000 | 78.0% |
| Safety projects - RPM's | 174,000 | 172,000 | 2,000 | 0.0% |
| Pavement striping and markings | 2,919,000 | 2,678,000 | 241,000 | 9.0% |
| Shot-crete repairs | 258,000 | 237,000 | 21,000 | 8.9% |
| Sign replacement/overlays | 148,000 | 135,000 | 13,000 | 9.6% |
| Roadway lighting | 123,000 | 113,000 | 10,000 | 8.8% |
| Full depth repairs/undersealing | 1,090,000 | 1,000,000 | 90,000 | 9.0% |
| Guardrail replacement | 757,000 | 694,000 | 63,000 | 9.1% |
| Culvert repairs/replacement | 7,590,000 | 6,964,000 | 626,000 | 9.0% |
| Bridge/facility retrofit | 2,426,000 | 2,226,000 | 200,000 | 9.0% |
| Bridge painting | 2,284,000 | 2,096,000 | 188,000 | 9.0% |
| Bridge deck overlays | 632,000 | 580,000 | 52,000 | 9.0% |
| Slope reconditioning | 675,000 | 656,000 | 19,000 | 2.9% |
| Tree clearing | 674,000 | 618,000 | 56,000 | |
| Vehicle/equipment replacement | 1,662,000 | 1,726,000 | (64,000) | -3.7% |
| | \$ 22,615,000 | \$ 20,571,000 | \$ 2,044,000 | 9.9% |
| Capital Projects | | | | |
| Paving | \$ 38,000,000 | \$ 10,600,000 | | |
| Facilities | 1,090,000 | 1,000,000 | | |
| Toll equipment upgrade | 14,800,000 | | | |
| Bridge deck replacement | 16,350,000 | 15,000,000 | | |
| Yeager Bridge painting | 11,000,000 | 5,021,000 | | |
| Travel Plaza replacement | 66,000,000 | | | |
| Barrier wall upgrade | 1,530,000 | 1,400,000 | | |
| | \$ 148,770,000 | \$ 33,021,000 | | |

ANNUAL OPERATING BUDGET

| | 2023 | 2022 | Change | |
|-------------------------------------|--------------|--------------|--------------|---------|
| Non Toll Revenue including Caperton | Center | | | |
| Operating Revenues | | | | |
| Concession revenue | \$ 1,940,000 | \$ 1,674,000 | \$ 266,000 | 15.9% |
| TIC revenue, net | 342,000 | 342,000 | - | 0.0% |
| Caperton Center, net | 2,823,000 | 2,427,000 | 396,000 | 16.3% |
| Total operating revenues | 5,105,000 | 4,443,000 | 662,000 | 14.9% |
| Operating expenses | | | | |
| Shipping/freight in | 12,000 | 12,000 | - | 0.0% |
| Advertising and promotion | 195,000 | 203,000 | (8,000) | -3.9% |
| Administrative costs | 60,000 | 56,000 | 4,000 | 0.0% |
| Utilities | 450,000 | 450,000 | - | 0.0% |
| Supplies & postage | 246,000 | 217,000 | 29,000 | 13.4% |
| Maintenance office equipment | 222,000 | 248,000 | (26,000) | -10.5% |
| Credit card discounts | 56,000 | 56,000 | - | 0.0% |
| Contract personnel | 3,372,000 | 2,721,000 | 651,000 | 23.9% |
| Third party management fee | 18,000 | 18,000 | - | 0.0% |
| Property & liability insurance | 27,000 | 21,000 | 6,000 | 28.6% |
| Greenbrier management fee | 6,000 | 12,000 | (6,000) | -50.0% |
| Total operating expenses | 4,664,000 | 4,014,000 | 650,000 | 16.2% |
| Net operating revenue | 441,000 | 429,000 | 12,000 | 2.8% |
| Capital Projects - Non Toll | 1,250,000 | 500,000 | | |
| Net non-toll revenue | \$ (809,000) | \$ (71,000) | \$ (738,000) | 1039.4% |