



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 373105

**Solicitation Description :** (2) Dell R730 Power Servers or Equivalent Servers 6318B0012

**Proc Type :** Agency Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-10-18 13:00:00	SR 0803 ESR10091700000001495	1

<b>VENDOR</b>
000000220925 Howard Industries Inc Howard Technology Solutions

**Solicitation Number:** ARFQ 0803 DOT1800000013

**Total Bid :** \$30,838.00      **Response Date:** 2017-10-09      **Response Time:** 11:23:47

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Dusty J Smith  
 (304) 558-9398  
 dusty.j.smith@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
--------------------------	---------------	-------------

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	(2) Dell R730 Power Edge Servers or Equivalent	2.00000	EA	\$15,419.000000	\$30,838.00

Comm Code	Manufacturer	Specification	Model #
43211502			

<b>Extended Description :</b>	(2) Dell R730 Power Edge Servers or Equivalent
-------------------------------	--



**State of West Virginia  
Request For Quotation**

**Procurement Folder :** 373105

**Document Description :** (2) Dell R730 Power Servers or Equivalent Servers 6318B0012

**Procurement Type :** Agency Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version	Phase
2017-10-02	2017-10-16 12:00:00	ARFQ 0803 DOT1800000013	1	Final

SUBMIT RESPONSES TO:	VENDOR
FINANCE & ADMINISTRATION DIVISION OF HIGHWAYS BLDG 5, RM A-220 1900 KANAWHA BLVD E CHARLESTON WV 25302 US	<b>Vendor Name, Address and Telephone</b> <i>Howard Technology Solutions,            a division of Howard Industries, Inc.            P.O. Box 1590            Laurel, MS 39441</i>

**FOR INFORMATION CONTACT THE**  
 Dusty J Smith  
 (304) 558-9398  
 dusty.j.smith@wv.gov

**Signature X** *Darlene Paul* **FEIN #** *64-0466143* **DATE** *10-6-17*

**ADDITIONAL INFORMATION:**

10/05/2017 - TECHNICAL QUESTIONS ARE DUE BY NOON EASTERN

10/12/17-BID CLOSES AT NOON.

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
1	(2) Dell R730 Power Edge Servers or Equivalent	2.00000	EA	15,419. <sup>00</sup>	30,838. <sup>00</sup>

Commodity Code	Manufacturer	Model #	Specification
43211502	Dell	PowerEdge R.730	

**Extended Description**

(2) Dell R730 Power Edge Servers or Equivalent

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	TECHNICAL QUESTION DUE BY NOON	2017-10-06

<b>DOT1800000013</b>	<b>Document Phase</b> <b>Final</b>	<b>Document Description</b> (2) Dell R730 Power Servers or Equivalent Servers 6318B0012	<b>Page 3</b> <b>of 3</b>
----------------------	---------------------------------------	---	------------------------------

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

# EXHIBIT A - PRICING PAGE

TOTAL INSTALLATION & DELIVERY COST

LOCATION - BUILDING 5, ROOM 920 CHARLESTON, WV 25305

Item Number	Description	Unit Price	TOTAL
1	(2) Dell Power Edge R730 Servers - must be configured as described in General Requirement Section 3 of the attached RFQ	15,419.00	30,838.00
<b>Total</b>			30,838.00

**DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.**

Yareasia Ellis, Bid/Contract Supervisor  
(Name, Title)  
Yareasia Ellis Bid / Contract Supervisor  
(Printed Name and Title)  
36 Howard Drive, Ellisville MS 39437  
(Address)  
888-912-3151 601-399-5077  
(Phone Number) / (Fax Number)  
bids@howardcomputers.com  
(E-mail address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Howard Technology Solutions,  
a division of Howard Industries, Inc.

(Company)  
Dorlene Parker, Bid Specialist  
(Authorized Signature) (Representative Name, Title)  
Dorlene Parker, Bid Specialist  
(Printed Name and Title of Authorized Representative)  
10-6-17  
(Date)  
888-912-3151 601-399-5077  
(Phone Number) (Fax Number)

## ADDENDUM ACKNOWLEDGEMENT FORM

### SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification. Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

#### Addendum Numbers Received:


*(Check the box next to each addendum received)*

- |   |  |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Howard Technology Solutions,  
a division of Howard Industries, Inc.

Company \_\_\_\_\_

  
Authorized Signature \_\_\_\_\_

10-6-17  
Date \_\_\_\_\_

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



STATE OF WEST VIRGINIA  
Purchasing Division

# PURCHASING AFFIDAVIT

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL OTHER CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Howard Technology Solutions, a Division of Howard Industries, Inc.

Authorized Signature: Dalene Paul Date: 10-6-17

State of MS

County of Jones, to-wit:

Taken, subscribed, and sworn to before me this 6 day of October, 2017.

My Commission expires April 2, 2019, 20  .



NOTARY PUBLIC Yareasia D. Ellis

# State of West Virginia

## VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

**1. Application is made for 2.5% vendor preference for the reason checked:**

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
- Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or**,
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,

**2. Application is made for 2.5% vendor preference for the reason checked:**

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

**3. Application is made for 2.5% vendor preference for the reason checked:**

- Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or**,

**4. Application is made for 5% vendor preference for the reason checked:**

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,

**5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,

**6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

**7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**

- Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: Howard Technology Solutions,  
a division of Howard Industries, Inc.

Signed: Darlene Parker

Date: 10-16-17

Title: Bid Specialist

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

Phone: 1.888.912.3151  
 Fax: 1.601.399.5077  
 Online: www.howardcomputers.com



Howard Computers  
 P.O. Box 1588  
 Laurel, MS 39441

## Online Quotation

<b>Quote No:</b>	AT6 813431.00	<b>Quote Date:</b>	October 06, 2017
<b>Customer Name:</b>	Guy Nisbet	<b>Phone Number:</b>	3045582306
<b>Company Name:</b>	State of West Virginia	<b>Fax Number:</b>	3045583970
<b>Quote Name:</b>			

### Item 1

Category	Description	Qty.	Unit Price	Ext. Price
System Type:	Accessories			
<b>I:</b>	PowerEdge R730 PowerEdge R730 Server 1 [210-ACXU][329-BCZK] Trusted Platform Module (TPM) No Trusted Platform Module 1 [461-AADZ] Chassis Configuration Chassis with up to 8, 3.5' Hard Drives 1 [350-BBEO] Shipping PowerEdge R730 Shipping 1 [340-AKKB] Processor Intel® Xeon® E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max Mem 2133MHz 1 [338-BJDL] Additional Processor Intel® Xeon® E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max Mem 2133MHz 1 [338-BJDN] Processor Thermal Configuration 2 CPU Standard 1 [370-ABWE][374-BBHM][374-BBHM] Memory DIMM Type and Speed 2400MT/s RDIMMs 1 [370-ACPH] Memory Configuration Type Performance Optimized 1 [370-AAIP] Memory Capacity 16GB RDIMM, 2400MT/s, Dual Rank, x8 Data Width 2 [370-ACNX] RAID Configuration Unconfigured RAID for H330/H730/H730P (1-16 HDDs or SSDs) 1 [780-BBKC] RAID Controller PERC H730 RAID Controller, 1GB NV Cache 1 [405-AAEG] Hard Drives 2TB 7.2K RPM SATA 6Gbps 3.5in Hot-plug Hard Drive 4 [400-AEGF] Operating System No Operating System 1 [619-ABVR] OS Media Kits No Media Required 1 [421-5736] Embedded Systems Management iDRAC8 Enterprise, integrated Dell Remote Access Controller, Enterprise 1 [385-BBHO] PCIe Riser Risers with up to 1, x8 PCIe Slots + 2, x16 PCIe Slots 1 [330-BBCC][330-BBCP][374-BBHS] Network Daughter Card Broadcom 5720 QP 1Gb Network Daughter Card 1 [540-BBBW] Internal Optical Drive DVD+/-RW, SATA, Internal 1 [429-AAAP] Power Supply Dual, Hot-plug, Redundant Power Supply (1+1), 750W 1 [450-ADWS] Power Cords NEMA 5-15P to C13 Wall Plug, 125 Volt, 15 AMP, 10 Feet (3m), Power Cord, North America 2 [450-AALV] Bezel No Bezel 1 [350-BBBW] Power Management BIOS Settings Performance BIOS Setting 1 [384-BBBL] Advanced System Configurations UEFI BIOS Boot Mode with GPT Partition 1 [800-BBDM] Rack Rails ReadyRails™ Sliding Rails Without Cable Management Arm 1 [770-BBBQ] System Documentation Electronic System Documentation and OpenManage DVD Kit 1 [631-AAJG] Service ProSupport Plus: 7 Year Next Business Day Onsite Service 1 [951-2015][976-8706][976-8754] [976-8755] Deployment Services No Installation 1 [900-9997] Remote Consulting Services Deployment Consulting 1 Yr 1 Case Remote Consulting Service 1 [996-3179] <b>MPN:</b> PowerEdge R730 Server--DELL SERVER	2	\$15,419.00	\$30,838.00
<b>Sub-Total:</b>				<b>\$30,838.00</b>
<b>Parts &amp; Accessories Shipping:</b>			<b>Included</b>	
<b>Taxes:</b>			<b>Tax</b>	
<b>Total for Item 1:</b>				<b>\$30,838.00</b>

**This quote will expire November 05, 2017.**

**To expedite your order, please include your quote number with your Purchase Order.**

## Total for all pre-configured items

<b>Sub-Total:</b>	<b>\$30,838.00</b>
<b>Parts &amp; Accessories Shipping:</b>	<b>Included</b>
<b>Taxes:</b>	<b>Tax Exempt</b>
<b>Total:</b>	<b>\$30,838.00</b>

---

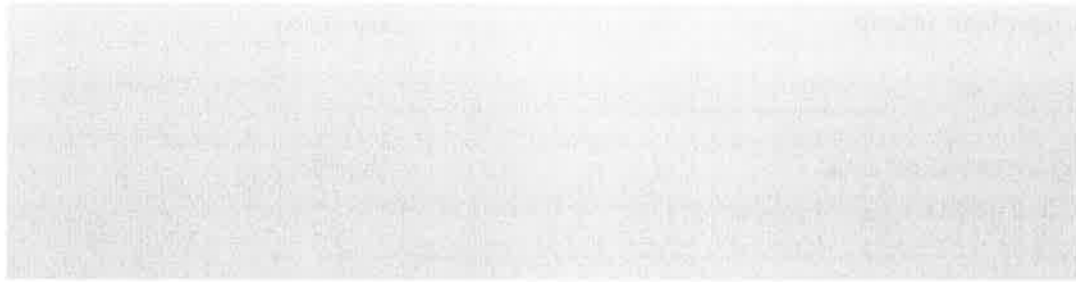
**Notes:**

Customer requested: (4) 2TB 7.2K RPM SATA 6Gbps 2.4 in Hot-Plug Hard Drive? We Quoted::2TB 7.2K RPM SATA 6Gbps 3.5in Hot-plug Hard Drive

---

Pricing and availability subject to change without notice.  
Packaging, Shipping, and Handling fees are not included unless specifically stated.  
Prices and lease payments do not include applicable taxes.  
Ship dates are approximations and are not guarantees.  
Quick ship items not available in Alaska, Hawaii, or outside the United States.  
Specific state laws may affect shipment of products.  
If Purchaser fails to pay any invoice in full within the time quoted herein,  
Seller may, without notice, accelerate the due date of all outstanding invoices  
and require that all outstanding invoices, including any interest thereon, be  
immediately due and payable in full.  
For product return policies and information please visit:  
[http://www.howardcomputers.com/pdf/warranties/HTS\\_ReturnPolicy.pdf](http://www.howardcomputers.com/pdf/warranties/HTS_ReturnPolicy.pdf)

[Back](#)[Print](#)[Generate Customer PDF](#)



PowerEdge R730		
PowerEdge R730 Server	1	[210-ACXU][329-BCZK]
<hr/>		
Trusted Platform Module (TPM)		
No Trusted Platform Module	1	[461-AADZ]
<hr/>		
Chassis Configuration		
Chassis with up to 8, 3.5" Hard Drives	1	[350-BBEO]
<hr/>		
Shipping		
PowerEdge R730 Shipping	1	[340-AKKB]
<hr/>		
Processor		
Intel® Xeon® E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max Mem 2133MHz	1	[338-BJDL]
<hr/>		
Additional Processor		
Intel® Xeon® E5-2640 v4 2.4GHz,25M Cache,8.0GT/s QPI,Turbo,HT,10C/20T (90W) Max Mem 2133MHz	1	[338-BJDN]
<hr/>		
Processor Thermal Configuration		
2 CPU Standard	1	[370-ABWE][374-BBHM][374- BBHM]
<hr/>		
Memory DIMM Type and Speed		
2400MT/s RDIMMs	1	[370-ACPH]
<hr/>		
Memory Configuration Type		
Performance Optimized	1	[370-AAIP]
<hr/>		
Memory Capacity		

Power Management BIOS Settings		
Performance BIOS Setting	1	[384-BBBL]
Advanced System Configurations		
UEFI BIOS Boot Mode with GPT Partition	1	[800-BBDM]
Rack Rails		
ReadyRails™ Sliding Rails Without Cable Management Arm	1	[770-BBBQ]
System Documentation		
Electronic System Documentation and OpenManage DVD Kit	1	[631-AAJG]
Service		
ProSupport Plus: 7 Year Next Business Day Onsite Service	1	[951-2015][976-8706][976-8754] [976-8755]
Deployment Services		
No Installation	1	[900-9997]
Remote Consulting Services		
Deployment Consulting 1 Yr 1 Case Remote Consulting Service	1	[996-3179]