



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Solicitation Response

Proc Folder : 391625

Solicitation Description : GROUT MATERIAL, EQUIPMENT AND INSTALLATION BY THE VENDOR

Proc Type : Agency Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2018-02-06 13:30:00	SR 0803 ESR02041800000003315	1

VENDOR
000000218536 ISCO INDUSTRIES INC

Solicitation Number: ARFQ 0803 DOT1800000039

Total Bid : \$1.00

Response Date: 2018-02-04

Response Time: 18:31:22

Comments:

FOR INFORMATION CONTACT THE BUYER
 Dusty J Smith
 (304) 558-9398
 dusty.j.smith@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	GROUT MATERIAL, EQUIPMENT AND INSTALLATION BY THE	1.00000	LF	\$1.000000	\$1.00

Comm Code	Manufacturer	Specification	Model #
30111506			

Extended Description : GROUT MATERIAL, EQUIPMENT AND INSTALLATION BY THE VENDOR PER THE ATTACHED PRICING PAGES



State of West Virginia
Request For Quotation

Procurement Folder : 391625

Document Description : GROUT MATERIAL, EQUIPMENT AND INSTALLATION BY THE VENDOR

Procurement Type : Agency Master Agreement

Date Issued	Solicitation Closes	Solicitation No.	Version	Phase
2018-02-02	2018-02-06 13:30:00	ARFQ 0803 DOT1800000039	3	Final

SUBMIT RESPONSES TO:	VENDOR
FINANCE & ADMINISTRATION DIVISION OF HIGHWAYS BLDG 5, RM A-220 1900 KANAWHA BLVD E CHARLESTON US	Vendor Name, Address and Telephone: ISCO Industries, Inc. 100 Witherspoon St. 2 West Louisville, KY 40202 502-939-9909

FOR INFORMATION CONTACT THE

Dusty J Smith
(304) 558-9398
dusty.j.smith@wv.gov

Signature X

FEIN # 61-0600157

DATE 2-4-18

All offers subject to all terms and conditions contained in this solicitation

CERTIFICATION AND SIGNATURE PAGE

By signing below, or submitting documentation through the West Virginia Vendor Self Service Portal website, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

ISCO Industries, Inc
(Full Company Name)


(Authorized Signature)

Ryan Harrington / Regional Sales Manager
(Print or Type Name and Title of Signatory)

502-939-9909
(Phone Number)

502-568-4021
(Fax Number)

ryan.harrington@isco-pipe.com
(Email address)

2-4-18
(Date)

**Form pre-approved by DOH legal division on July 12, 2016.
Attorney signature not required.**

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: 1800000039

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

Addendum No. 1

Addendum No. 6

Addendum No. 2

Addendum No. 7

Addendum No. 3

Addendum No. 8

Addendum No. 4

Addendum No. 9

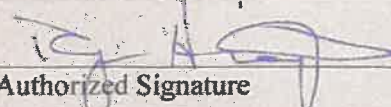
Addendum No. 5

Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

ISCO Industries, Inc

Full Company Name


Authorized Signature

2-4-18

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

REQUEST FOR QUOTATION
Grout Material, Equipment and Installation by the Vendor

- 9.1 **No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 9.2 **Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.
- 9.3 **Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 9.4 **Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Ryan Harrington
Telephone Numbers: 502-939-9989
Fax Number: 502-568-4021
Email Address: ryan.harrington@iscw-pipe.com

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. **Application is made for 2.5% vendor preference for the reason checked:**
Bidder is an individual resident vendor and has resided continuously in West Virginia, or bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia, for four (4) years immediately preceding the date of this certification; or,
- Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% vendor preference for the reason checked:**
Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% vendor preference for the reason checked:**
Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,
4. **Application is made for 5% vendor preference for the reason checked:**
Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above, or,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**
Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: ISCO Industries, Inc.

Signed: [Signature]

Date: 2-4-18

Title: Regional Sales Manager

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: ISCO Industries, Inc.

Authorized Signature: Michelle East Date: 2/2/18

State of: Kentucky

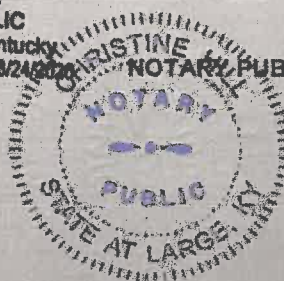
County of: Jefferson, to-wit:

Taken, subscribed, and sworn to before me this 2 day of February, 2018.

My Commission expires Christine Hill, 201.

AFFIX SEAL HERE

Christine Hill
NOTARY PUBLIC
State At Large, Kentucky
My Commission Expires 8/24/2020



Christine Hill

West Virginia Ethics Commission

Disclosure of Interested Parties to Contracts

Contracting business entity: Isco Industries, Inc.

Address: 100 Witherspoon St. West

Contracting business entity's authorized agent: MICHELLE EAST

Address: same

Number or title of contract: _____

Type or description of contract: _____

Governmental agency awarding contract: _____

Names of each Interested Party to the contract known or reasonably anticipated by the contracting business entity (attach additional pages if necessary):

None.

Signature: Michelle East Date Signed: 2/2/18

Check here if this is a Supplemental Disclosure.

Verification

State of Kentucky, County of Jefferson

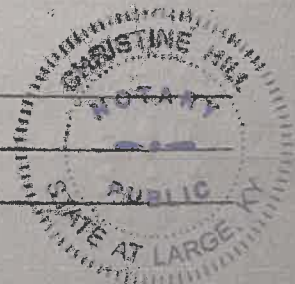
I, MICHELLE EAST, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledges that the Disclosure herein is being made under oath and under the penalty of per jury.

Taken, sworn to and subscribed before me this 2 day of February, 2018

Christine Hill

Notary Public's Signature

Christine Hill
NOTARY PUBLIC
State At Large, Kentucky
My Commission Expires 8/24/2020



To be completed by State Agency:

Date Received by State Agency: _____

Date submitted to Ethics Commission: _____

Governmental agency submitting Disclosure: _____

Exhibit A. Pricing Page

District 1

**Boone County, Clay County, Kanawha County,
Mason County and Putnam County**

Vendors must bid all sizes per District and service all counties in that District to be evaluated and considered for award. Vendors may bid any or all Districts.

Delivery: F.O.B District's Site

Item	Item Description	Estimated Quantity in Linear Feet	Unit Price Per Linear Foot	Extended Cost
1	Grout 10.75" - 18" Pipe Liner for corresponding 12" - 21" ID pipe	500	80.49	40,245.00
2	Grout 18" - 22" Pipe Liner for corresponding 24" ID pipe	500	81.28	40,640.00
3	Grout 22" - 28" Pipe Liner for corresponding 27" - 34" ID pipe	500	85.39	42,695.00
4	Grout 28" - 36" Pipe Liner for corresponding 36" - 42" ID pipe	500	85.96	42,980.00
5	Grout 36" - 42" Pipe Liner for corresponding 48" ID pipe	500	100.13	50,065.00
6	Grout 42" - 48" Pipe Liner for corresponding 54" ID pipe	250	100.76	25,190.00
7	Grout 48" - 54" Pipe Liner for corresponding 60" ID pipe	100	113.24	11,324.00
8	Grout 54" Pipe Liner for corresponding 66" ID pipe	100	132.33	13,233.00
9	Grout 63" Pipe Liner for corresponding 66" - 72" ID pipe	100	142.86	14,286.00
10	Grout 63" Pipe Liner for corresponding 84" ID pipe	100	190.42	19,042.00
	TOTAL COST PER DISTRICT			

Exhibit A. Pricing Page

District 2

**Cabell County, Lincoln County, Logan County,
Mingo County and Wayne County**

Vendors must bid all sizes per District and service all counties in that District to be evaluated and considered for award. Vendors may bid any or all Districts.

Delivery: F.O.B District's Site

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1	Grout 10.75" - 18" Pipe Liner for corresponding 12" - 21" ID pipe	500	80.49	40,245.00
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3	Grout 22" - 28" Pipe Liner for corresponding 27" - 34" ID pipe	500	85.39	42,695.00
4	Grout 28" - 36" Pipe Liner for corresponding 36" - 42" ID pipe	500	85.96	42,980.00
5	Grout 36" - 42" Pipe Liner for corresponding 48" ID pipe	500	100.13	50,065.00
6	Grout 42" - 48" Pipe Liner for corresponding 54" ID pipe	250	100.76	25,190.00
7	Grout 48" - 54" Pipe Liner for corresponding 60" ID pipe	100	113.24	11,324.00
8	Grout 54" Pipe Liner for corresponding 66" ID pipe	100	132.33	13,233.00
9	Grout 63" Pipe Liner for corresponding 66" - 72" ID pipe	100	142.86	14,286.00
10	Grout 63" Pipe Liner for corresponding 84" ID pipe	100	190.42	19,042.00
	TOTAL COST PER DISTRICT			

Exhibit A. Pricing Page

District 3

Calhoun County, Jackson County, Pleasants County, Ritchie County, Roane County, Wirt County and Wood County

Vendors must bid all sizes per District and service all counties in that District to be evaluated and considered for award. Vendors may bid any or all Districts.

Delivery: F.O.B District's Site

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	TOTAL COST PER DISTRICT			

Exhibit A. Pricing Page

District 4

Doddridge County, Harrison County, Marion County, Monongalia County, Preston County and Taylor County

Vendors must bid all sizes per District and service all counties in that District to be evaluated and considered for award. Vendors may bid any or all Districts.

Delivery: F.O.B District's Site

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1	Grout 10.75" - 18" Pipe Liner for corresponding 12" - 21" ID pipe	500	80.49	40,245.00
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10	Grout 63" Pipe Liner for corresponding 84" ID pipe	100	190.42	19,042.00
	TOTAL COST PER DISTRICT			

Exhibit A. Pricing Page

District 5

**Berkeley County, Grant County, Hampshire County, Hardy County,
Jefferson County, Mineral County and Morgan County**

Vendors must bid all sizes per District and service all counties in that District to be evaluated and considered for award. Vendors may bid any or all Districts.

Delivery: F.O.B District's Site

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	TOTAL COST PER DISTRICT			

Exhibit A. Pricing Page

District 6

**Brooke County, Hancock County, Marshall County,
Ohio County, Tyler County and Wetzel County**

Vendors must bid all sizes per District and service all counties in that District to be evaluated and considered for award. Vendors may bid any or all Districts.

Delivery: F.O.B District's Site

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	TOTAL COST PER DISTRICT			

Exhibit A. Pricing Page

District 7

Barbour County, Braxton County, Gilmer County, Lewis County, Upshur County and Webster County

Vendors must bid all sizes per District and service all counties in that District to be evaluated and considered for award. Vendors may bid any or all Districts.

Delivery: F.O.B District's Site

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10	Grout 63" Pipe Liner for corresponding 84" ID pipe	100	190.42	19,042.00
	TOTAL COST PER DISTRICT			

Exhibit A. Pricing Page

District 8 Pendleton County, Pocahontas County, Randolph County and Tucker County

Vendors must bid all sizes per District and service all counties in that District to be evaluated and considered for award. Vendors may bid any or all Districts.

Delivery: F.O.B District's Site

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	TOTAL COST PER DISTRICT			

Exhibit A. Pricing Page

District 9

**Fayette County, Greenbrier County, Monroe County,
Nicholas County and Summers County**

Vendors must bid all sizes per District and service all counties in that District to be evaluated and considered for award. Vendors may bid any or all Districts.

Delivery: F.O.B District's Site

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2	Grout 18" - 22" Pipe Liner for corresponding 24" ID pipe	500	81.28	40,640.00
3	Grout 22" - 28" Pipe Liner for corresponding 27" - 34" ID pipe	500	85.39	42,695.00
4	Grout 28" - 36" Pipe Liner for corresponding 36" - 42" ID pipe	500	85.96	42,980.00
5	Grout 36" - 42" Pipe Liner for corresponding 48" ID pipe	500	100.13	50,065.00
6	Grout 42" - 48" Pipe Liner for corresponding 54" ID pipe	250	100.76	25,190.00
7	Grout 48" - 54" Pipe Liner for corresponding 60" ID pipe	100	113.24	11,324.00
8	Grout 54" Pipe Liner for corresponding 66" ID pipe	100	132.33	13,233.00
9	Grout 63" Pipe Liner for corresponding 66" - 72" ID pipe	100	142.86	14,286.00
10	Grout 63" Pipe Liner for corresponding 84" ID pipe	100	190.42	19,042.00
	TOTAL COST PER DISTRICT			

Exhibit A. Pricing Page

**District 10
McDowell County, Mercer County, Raleigh
County and Wyoming County**

Vendors must bid all sizes per District and service all counties in that District to be evaluated and considered for award. Vendors may bid any or all Districts.

Delivery: F.O.B District's Site

Item	Item Description	Estimated Quantity in Linear Feet	Unit Price Per Linear Foot	Extended Cost
1	Grout 10.75" - 18" Pipe Liner for corresponding 12" - 21" ID pipe	500	80.49	40,245.00
2	Grout 18" - 22" Pipe Liner for corresponding 24" ID pipe	500	81.28	40,640.00
3	Grout 22" - 28" Pipe Liner for corresponding 27" - 34" ID pipe	500	85.39	42,695.00
4	Grout 28" - 36" Pipe Liner for corresponding 36" - 42" ID pipe	500	85.96	42,980.00
5	Grout 36" - 42" Pipe Liner for corresponding 48" ID pipe	500	100.13	50,065.00
6	Grout 42" - 48" Pipe Liner for corresponding 54" ID pipe	250	100.76	25,190.00
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	TOTAL COST PER DISTRICT			