

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Dell 7390 or equal 2 and 1 Tablet	18.00000	EA	\$1,685.000000	\$30,330.00

Comm Code	Manufacturer	Specification	Model #
43211509			

Extended Description : Dell 7390 or equal 2 and 1 Tablet

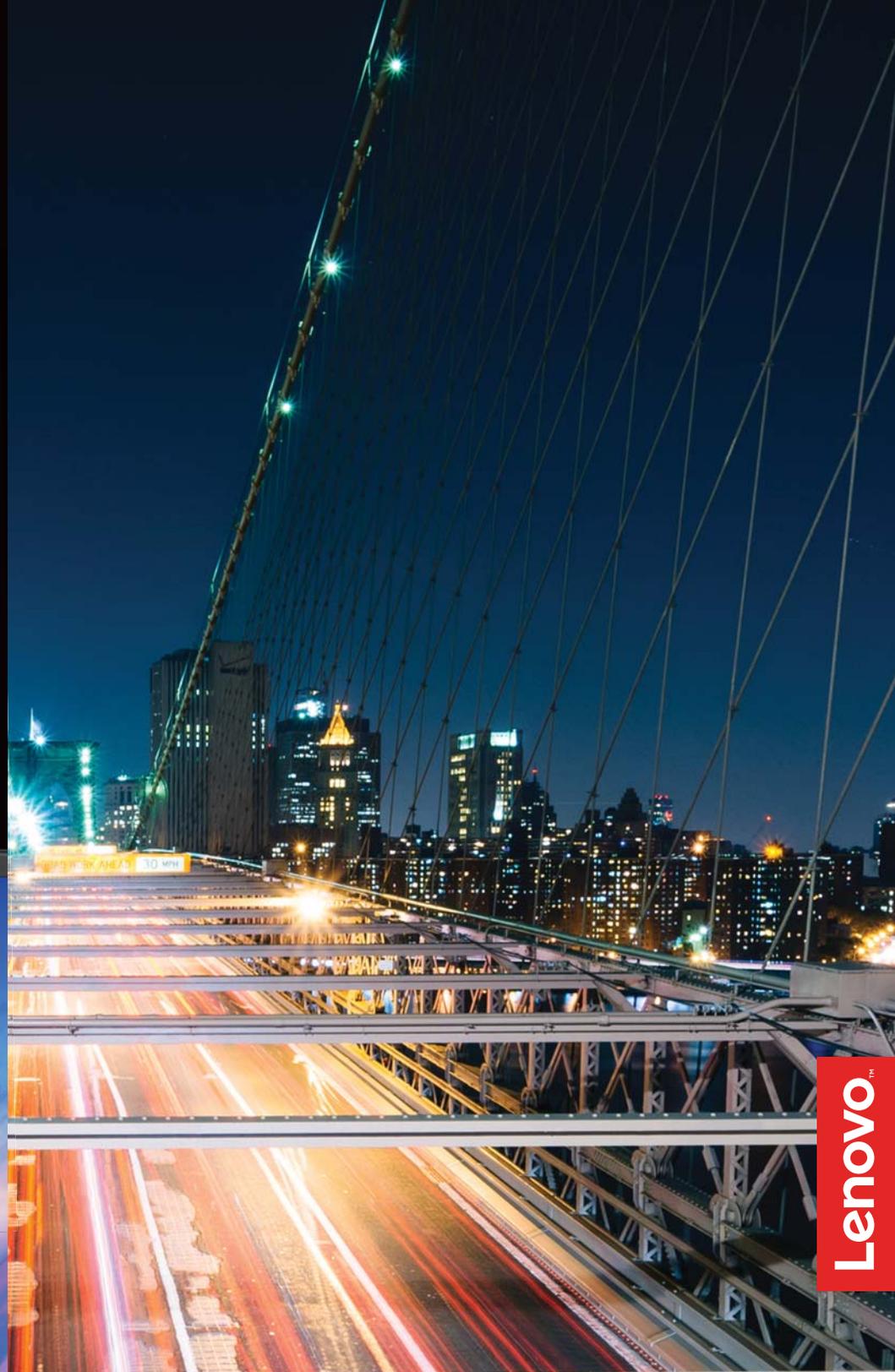
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Dell 7390 Docking Stations or Equal	18.00000	EA	\$165.000000	\$2,970.00

Comm Code	Manufacturer	Specification	Model #
43211602			

Extended Description : Dell 7390 Docking Stations or Equal

ThinkPad X1 TABLET (GEN3)

OUR AGILITY
ENABLES
YOUR AGILITY



Lenovo™

ThinkPad X1 TABLET (GEN3)

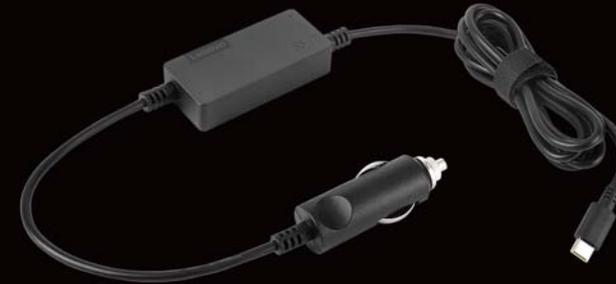


YOU DON'T JUST MEET A CHALLENGE.
YOU PURSUE IT.

The modern workplace is not confined to four walls. The world is your office, and you need the agility, power, and rugged determination to go after opportunity—and win. The ultra-mobile and flexible ThinkPad® X1 Tablet is made for optimized performance, just like you. Re-engineered for the ultimate in function and beauty, this reliable tablet effortlessly transforms into a laptop with a click of the no-compromise thin ThinkPad keyboard. And your data stays yours with the X1 Tablet's innovative security features, including Windows Hello with touch fingerprint reader and infrared camera. Wherever you go in pursuit of victory, the sleek X1 Tablet arms you for success.

FEATURED ACCESSORIES

Lenovo 65W ▶
USB-C DC Adapter



◀ Lenovo Privacy Filter for
X1 Tablet G3 from 3M

Lenovo Pen Pro ▶



Lenovo™

Lenovo™ ThinkPad® X1 Tablet (GEN3)

PERFORMANCE

Processor

Up to 8th generation Intel® Quad Core™ i7 with vPro™

Operating System

Windows® 10 Pro 64-bit

Graphics

Intel® UHD 620

Camera

2MP front / 8MP rear with IR Camera option

Memory

Up to 16GB LPDDR3 2133MHz

Storage

Up to 1TB PCIe NVMe SSD

Battery

Up to 9.5 hours* integrated 42Wh non-swappable

**Based on testing with MobileMark 2014. Battery life varies significantly with settings, usage, and other factors.*

SECURITY

Match on Host touch fingerprint reader

dTPM 2.0

IR Camera

Kensington® lock slot

CONNECTIVITY

WLAN

Intel® Dual Band Wireless-AC (2 x 2) 802.11

Bluetooth® 4.2

WWAN

Integrated Global Mobile Broadband LTE-A (CAT6)

Sierra EM7455 or EM7430

Input/Output Ports

2 x Intel® Thunderbolt™ 3

1 x 4-in-1 micro SD card reader (SD, MMC, SDHC, SDXC)

1 x headphone and microphone combo jack

1 x nano SIM slot

DESIGN

Display

13.0" 3K 3000 x 2000 with Gorilla® Glass

Dimensions (WxDxH)

mm: 304 x 226 x 8.9 (14.98 mm with keyboard)

inches: 11.45 x 8.24 x .34 (0.59 with keyboard)

Weight

890 g / 1.96 lbs (1.27 kg / 2.79 lbs with keyboard)

Pen

Lenovo Pen Pro

FEATURED ACCESSORIES

Lenovo 65W USB-C DC Adapter (40AK0065WW)

Power up your notebook when and where you need it. Equipped with a USB-C plug, this versatile adapter provides 12V DC power for vehicle use and 15V DC power when you're in the air.

Lenovo Privacy Filter for X1 Tablet G3 from 3M

Patented 3M privacy technology darkens your screen at specific angles to block the view of wandering eyes and keep your ideas yours. This filter also reduces glare from bright overhead lights and protects your screen from scratches and smears.

Lenovo Pen Pro

This Bluetooth-enabled pen supports 4,096 levels of pressure sensitivity, providing tilt functionality for shading, and it recharges via USB-C.

RECOMMENDED SERVICES

Lenovo™ offers a comprehensive portfolio of services to support and protect your ThinkPad® investment—so you can focus on your business, not your IT.

Premier Support

Bypass phone menus and scripted troubleshooting to access advanced-level technicians with the expertise needed to quickly diagnose and solve problems.

Accidental Damage Protection (ADP)

Protect your investment from operational or structural damage caused by common accidents like drops, spills, or electrical surges. This fixed-cost, fixed-term protection plan minimizes unexpected repairs for predictable budgeting and provides significant savings relative to the cost of non-covered repairs.

Warranty Extensions

Get a fixed-term, fixed-price service solution to match the lifecycle of your device and fit within your budget. Purchasing an extension at the time of a system purchase saves 15-30% over the price of purchasing it post-warranty.



Powered by Intel®
Core™ i7 processors.
Intel Inside®. Powerful
Productivity Outside.

© 2017 Lenovo. All rights reserved. These products are available while supplies last. Prices shown are subject to change without notice. For any questions concerning price, please contact your Lenovo Account Executive. Lenovo is not responsible for photographic or typographic errors. Warranty: For a copy of applicable warranties, write to: Warranty Information, 500 Park Offices Drive, RTP, NC 27709, Attn: Dept. ZPYA/B600. Lenovo makes no representation or warranty regarding third-party products or services. Trademarks: Lenovo, the Lenovo logo, Rescue and Recovery, ThinkPad, ThinkCentre, ThinkStation, ThinkVantage, and ThinkVision are trademarks or registered trademarks of Lenovo. Microsoft, Windows, and Vista are registered trademarks of Microsoft Corporation. Intel, the Intel logo, Intel Inside, Intel Core, and Core Inside are trademarks of Intel Corporation in the U.S. and/or other countries. Other company, product, and service names may be trademarks or service marks of others.

Lenovo™



State of West Virginia
Request For Quotation

08/15/2019
Schriedel
08/15/2019

Procurement Folder : 599969

Document Description : Addendum 1

Procurement Type : Agency Purchase Order

Date Issued	Solicitation Closes	Solicitation No		Version	Phase
2019-08-14	2019-08-20 14:30:00	ARFQ 0803	DOT2000000002	2	Final

SUBMIT RESPONSES TO:	VENDOR
FINANCE & ADMINISTRATION DIVISION OF HIGHWAYS BLDG 5, RM A-220 1900 KANAWHA BLVD E CHARLESTON WV 25302 US	Vendor Name, Address and Telephone <i>TESTECHNOLOGIS</i> <i>383 Kingseah Ave Sel #</i> <i>357 Brooklyn NY 11213</i> <i>718-473-0284 x203</i>

FOR INFORMATION CONTACT THE
 Angela D Johnson
 (304) 558-9398
 angela.d.johnson@wv.gov

Signature X *[Signature]* FEIN # *611589225* DATE *08/15/2019*

ADDITIONAL INFORMATION:

*****NOTICE*****

WE DO NOT ACCEPT EMAIL BIDS

MUST USE ONE THE FOLLOWING TO SUBMIT A BID:

- * UPLOAD TO OASIS
- * HAND DELIVERY
- * MAIL IN HARD COPY

MAKE SURE YOU DOWNLOAD ALL INFORMATION

TERMS AND CONDITIONS-SPECIFICATIONS-INFORMATIONAL ATTACHMENTS-PURCHASING AFFIDAVIT-PRICING PAGES-SIGN THE PAGES THAT NEED SIGNED

PLEASE NOTE THAT TO BE AWARDED THIS CONTRACT YOU WILL BE TO A REGISTER VENDOR WITH WV STATE PURCHASING, AND COMPLIANT WITH SEVERAL AGENCIES SUCH AS THE WVSOS, TAX DEPARTMENT, WORKER'S COMPENSATION, AND UNEMPLOYMENT INSURANCE

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
1	Dell 7390 or equal 2 and 1 Tablet	18.00000	EA	\$1,685.00	\$30,330

Commodity Code	Manufacturer	Model #	Specification
43211509	Lenovo	X1 Tablet G5	As requested

Extended Description

Dell 7390 or equal 2 and 1 Tablet

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
2	Dell 7390 Docking Stations or Equal	18.00000	EA	\$165.00	\$2,970.00

AGENCY SOLICITATION NUMBER-ARFQ DOT2000000002
Addendum Number: 1

The Purpose of this addendum is to modify the solicitation identified as ("Agency Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specification of product or service being sought
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

Update the buyer information in section 3A

Answer Vendor Questions

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provision of the Agency Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Agency Solicitation by completing an Addendum Acknowledgement, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

published in a written addendum to the Solicitation prior to bid opening.

3. BID SUBMISSION: All bids must be submitted electronically through wvOASIS or signed and delivered by the Vendor to the Agency on or before the date and time of the bid opening. Any bid received by the Agency staff is considered to be in the possession of the Agency and will not be returned for any reason.

3A. BID SUBMISSION

A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the Agency.

SEALED BID: Dell 2 in 1 Windows Tablets with Docking Stations 6320B0001

BUYER: Angela Johnson

SOLICITATION NO.: ARFQ DOT2000000002

BID OPENING DATE: 08/20/19

BID OPENING TIME: 2:30pm

FAX NUMBER: n/a

4. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official addendum issued by the Agency. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

5. BID FORMATTING: Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

6. ALTERNATE MODEL OR BRAND: Unless the box below is checked, any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

This Solicitation is based upon a standardized commodity established under West Virginia Code § 5A-3-61. Vendors are expected to bid the standardized commodity identified. Failure to bid the standardized commodity will result in your firm's bid being rejected.

Addendum 1

Question 1: “What processor is needed for this...i3, i5, i7”

Answer 1: Section 3.1.1 of the specification document lists the technical requirement for the device. This section specifies an Intel i8 processor is required.

Clarification: The vendor is required to provide (18) eighteen Absolute Resilience Licenses. The quantity of 174 was included as an error.

Commodity Code	Manufacturer	Model #	Specification
43211602	Lenovo	F10A5069095	Lenovo Thinkpad G5300

Extended Description
Dell 7390 Docking Stations or Equal

SCHEDULE OF EVENTS

Line	Event	Event Date
1	TECHNICAL QUESTIONS DUE AT 10:00AM EST	2019-08-13

DOT2000000002	Document Phase Final	Document Description Addendum 1 6320B00 Dell 2 in 1 Windows Tablet with Dock	Page 4 of 4
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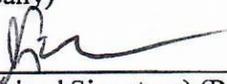
ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Sacil Finck Sales Manager
(Name, Title)
Sacil Finck Sales Manager
(Printed Name and Title)
303 Kingston Av B Sec # 357 Brooklyn NY 11213
(Address)
718-473-0284 X 203 718-360-9627
(Phone Number) / (Fax Number)
sdain@xandstech.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

XTECHNOLOGIES
(Company)

(Authorized Signature) (Representative Name, Title)
Sacil Finck Sales Manager
(Printed Name and Title of Authorized Representative)
08/15/2014
(Date)
718-473-0284 X 203 718-360-9627
(Phone Number) (Fax Number)

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification. Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

TE Technologies

Authorized Signature



Date

08/15/2019

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

STATE OF WEST VIRGINIA
Purchasing Division
PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: TESTECHNOLOGIES

Authorized Signature: [Signature] Date: 08/15/2019

State of CO

County of Arapahoe, to-wit:

Taken, subscribed, and sworn to before me this 16th day of August, 2019

My Commission expires 02/04/2021, 2021

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature]

GARY S. KYLE
NOTARY PUBLIC
STATE OF COLORADO
NOTARY ID 20134007280
MY COMMISSION EXPIRES FEBRUARY 4, 2021

Purchasing Affidavit (Revised 01/19/2018)

EXHIBIT A - PRICING PAGE

TOTAL INSTALLATION & DELIVERY COST

LOCATION -Building 5, Room 920, Charleston, WV 25305

Item Number	QTY	Description	Unit Price	Extended Price
1	18	3.1.1 Dell 7390 2 in 1 Windows Based Tablet or equivalent including accidental damage warranty coverage for 4 years	1685	\$30,330.00
2	18	3.1.1.3 Docking Station	165	\$2,970.00
TOTAL				\$33,300.00



Date 08/15/2019

DIVISION OF HIGHWAYS
Solicitation: DOT2000000002
Angela D Johnson

Dell 2 in 1 Windows Tablets with Docking Stations or equal

Dear Angela,

Proposal

After extensive research, we are proposing a solution by Lenovo. Lenovo is the leading PC manufacture in the world. Over the past **29 quarters** they have had the highest growth rate of any major PC manufacture in the world. Their US headquarters is located in Raleigh, North Carolina and all tech support is handled by US technicians based out of Atlanta, GA. Lenovo has acquired prestigious accounts, including the NYC Board of Education (largest school district in the country), Clark County School District (Las Vegas) and the United Nations Etc.

Lenovo Corporation has been in business for over 25 years. They began as a small manufacturer of PC clone computers and 10 years ago they purchased the IBM ThinkPad line computers. Just as, IBM they value engineering and quality. The products that they release meets the heights standards of quality and durability. **Gartner**, an independent and well known testing lab, rates Lenovo as the leader in this industry. We will be attaching the **Gartner Table** for your consideration.

Solution

Dell 2 in 1 Windows Tablets with Docking Stations or equal

For this solution, we are proposing **QTY 18 of the Lenovo MFR# 20NQS2UJ00 Notebook TP X1 Tablet 3G 20KKCT01WW Rx that meets or exceeds the specifications that you requested.** Please see the build below on what we are proposing. I have attached Data sheets for your convenience.

Build is per unit

Components	Description	Qty
20NQS2UJ00	Notebook TP X1 Tablet 3G 20NQS2UJ00	1
Shipping Country	USA	1
Preload Type	Standard Image	1
Preload OS	Windows 10 Pro 64	1
Processor	Intel Core i7-8550U Processor (8MB Cache, up to 4.00GHz)	1
Total memory	16GB LPDDR3 2133MHz Soldered	1
System Unit	HD720p,WWAN Capable,Integrated fingerprint reader,Near field communication	1
Graphic Card	Integrated Graphics	1
Mother Board	Intel UHD Graphics 620	1
Display	13.0 QHD (3000x2000), IPS, Multi- touch	1
Camera	720p HD Camera with MIC	1
Hard drive	256GB Solid State Drive, M.2 2280, NVMe, Opal 2.0	1
WiFi wireless LAN adapters	Intel Dual Band Wireless-AC 8265 2x2 AC, Bluetooth Version 4.1 No vPro	1
Wireless WAN accessories	Fibocomm Snapdragon X7 LTE-A (Sierra Wireless EM7455)	1
WWAN selection	WWAN	1
Near Field Communication	Near Field Communication Enabled	1
Battery	4 Cell Li-Polymer Battery, 42Wh	1
Fingerprint	Integrated fingerprint reader	1
AC Adapter and Power Cord	65W AC Adapter (2pin)-US (USB Type C)	1
Keyboard Folio Language	Thin Keyboard Midnight Black English (US)	1
Publication Language	Publication - English	1
Preload Language	Windows 10 Pro 64 English	1
Security Chip 2	Hardware dTPM	1
Body Color	Black	1
Package Box Type	Standard Economy Packaging	1
Accessories 1	ThinkPad Pen Pro	1
TPM Setting	Hardware dTPM2.0 Enabled	1
OS DPK	Windows 10 Pro	1
vPro Certified Model	Not vPro Certified	1
Offering Model	Relationship Model	1
Absolute BIOS Selection	NONE	1
OS Type	Windows 10 Pro	1
Shipping GEO	North America	1
Package Box	Standard	1
Intel Labels	Intel Core i7-8550U Processor (8MB Cache, up to 4.0GHz)	1
MS Labels	Windows GML	1
Warranty Upgrades	Warranty 4Y NBD Onsite ADP	1

Absolute Resilience

We are offering as requested the Absolute Resilience for Education and Government - 60 Month Term - All Volumes

Docking

For the quantity 18 docks we are offering the Lenovo MFR# 40AS0090US Lenovo ThinkPad USB-C Dock Gen 2 - Docking station.

Pricing

Please see bid paperwork for pricing.

Terms and Conditions

Y&S accepts all terms and conditions of this solicitation.

Insurance

Y&S Technologies maintains all required commercial insurance policies and will be more than happy to provide proof of insurance if the State requests it.

Delivery

We can provide delivery within 14 days ARO. Our price includes shipping and handling.

Addendum

Y&S Acknowledges addendum number 1

Datasheets

Y&S has attached datasheets of all the units we are proposing

Y&S References

Y&S has provided solutions like this throughout the country. Here are a few references for your convenience:

- 1) **Bridgeport Public Schools**, Bridgeport CT (Largest School District in CT). We have provided over 4000 Chromebooks with White Glove, Laser Etching and installation services in the last year and

a half and we are in the process of supply an additional 1500 Chromebooks to the public schools. Point of contact is Allen Fuchs who is the Assistant Director of Information Technology. Ph #203-275-1102, E-mail afuchs@bridgeportedu.net.

- 2) **Wilton Public Schools , Wilton Ct.** we sold them over**\$600,000** worth of Lenovo equipment in 2017 and 2000 Lenovo Chromebooks in the last 2 years the point of contact is Helaine Walker who is the director of IT Helaine can be reached at 203-762-3381x8326 Email walkerh@wiltonps.org
- 3) **Booneville School District** in Booneville, MS. We supplied over 400 Lenovo Chromebooks with services valued over \$82,000. Point of contact is Dustin Pounders, PH #662-728-2171, E-mail dpounders@boonevilleschools.org.
- 4) **Trinidad State Junior College**, Trinidad CO. We sold over \$100,000 worth of Lenovo Laptops and services. The point of contact is Doug Bak who is the Director of IT. Doug can be reached at #719-846-5513, E-mail doug.bak@trinidadstate.edu
- 5) **Community College of Denver, Denver CO.** We have sold the over \$1,000,000 Worth Of lenovo equipment in the last 3 years and are currently in the process of supplying an additional \$200,000 worth of Lenovo Computers, Laptops, and workstations. The point of Contact is Chris Arcarese who can be reached at (303) 352-3032 Chris.Arcarese@ccd.edu
- 6) **Town of East Haven schools**, East Haven CT. We sold over 1600 Lenovo Chromebooks and services. The point of contact is Randel Osborne who is the Director of IT. Randel can be reached at #203-468-3911, E-mail rosborne@east-haven.k12.ct.us

Point of Contact

Saul Finck (Sales Manager) will be your point of contact for this contract and will assist the State and its personnel in any matters related to this contract. Contact Information is as follows: PH #718-473-0284 Ext 200. E-mail saul@yandstech.com.

Brief History of our Company

Y&S Technologies have been in business for over twelve years with our primary focus on the education and government sector. Our senior staffs have over 40 years of combined experience, selling and servicing the academic and government market. Y & S Technologies was established in the midst of the worst recession since the Great Depression. We have not only survived but we have grown our business every year by a minimum of 20%. We offer our customers highly competitive solutions, the best products at the best prices, and a high level of service and support. These directly contribute to our successful and expanding business.

If you should need any further information please feel free to contact me at your earliest convenience. Thanking for the opportunity to do business with your city.

Saul Finck
Sales Manager
Y&S Technologies