



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 721011
Solicitation Description : 914 SPECIALTY ENVELOPES
Proc Type : Agency Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-06-15 14:30:00	SR 0802 ESR06152000000007569	1

VENDOR
VS0000021491 BSA INTERCONTINENTAL, LLC. BSA Intercontinental

Solicitation Number: ARFQ 0802 DMV2000000002

Total Bid : \$19,520.00 **Response Date:** 2020-06-15 **Response Time:** 13:55:57

Comments:

FOR INFORMATION CONTACT THE BUYER
 Tina L Lewis
 (304) 558-9398
 tina.l.lewis@wv.gov

Signature on File	FEIN #	DATE
--------------------------	---------------	-------------

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	914 Specialty Envelopes	1000.00000	PM	\$19.520000	\$19,520.00

Comm Code	Manufacturer	Specification	Model #
44121505			

Extended Description :	one million 914 specialty envelopes. UNIT PRICE PER 1,000
-------------------------------	--

Comments: GENVEO
#9, 2SS, Window with Inside Pocket PMS 534

State of West Virginia

Request for Information

Prepared by:

Robert E. Gavin, Jr.
Vice President and General Manager
BSA Intercontinental, LLC

June 15, 2020

Submitted by

Bob Gavin

Vice President



Cenveo is a leading global provider of print and related resources, offering world-class solutions in the areas of envelopes, custom labels, commercial print, content management and publisher solutions. Cenveo specializes in program management, providing a one-stop offering through services ranging from design and content management to fulfillment and distribution. Serving a diverse base of over 40,000 customers, with a combined employee base of approximately 5,500 dedicated employees, Cenveo serves nearly every industry and is extremely experienced in programs and services.

Our capabilities include: Commercial Printing, Digital Printing, Managed Print Services, Creative Services, Fulfillment/Warehousing, Large and Grand Format Print, Envelopes, Labels, Mailing Services, Publishing and Content Services, and Promotional Products. We provide a single source for all of our customers' marketing and communication needs; including e-commerce solutions and analytics through Kadena®, Cenveo's proprietary supply chain technology platform.

Cenveo's Commercial Printing Group offers:

- Creative Solutions/Specialty Techniques
- Platform Redundancy/Continuity Plan
- Networked facilities and distribution centers that allow for simultaneous printing and fulfillment in multiple cities
- Regional production closest to shipping destinations and USPS entry points
- Large Format, signage and wraps
- Compliant workflows for Healthcare and Financial Services industries
- Brand management and color consistency
- Innovative technology, that supports immersive experiences, such as augmented and virtual reality

Cenveo's Envelope Group is one of the world's largest envelope manufacturers, producing 1 out of every 3 envelopes in the United States, with a wide variety of types

and feels. Our facilities meet an assortment of customer demands, from short runs to long, simple graphics to the more sophisticated.

Cenveo Envelope Group offers:

- Cutting edge technology
- High quality printing
- National footprint
- Custom windows and die cut envelopes
- Latex seal, Peel-N-Seal, and Clasp features
- Unique security and anti-counterfeit applications
- Specialty papers and specialty varnishes including embossing
- Direct mail consultation and innovative products

914 Specialty Envelopes Exhibit A Cost Sheet

Specification	Item Description	Unit Price Per Thousand	Estimated Quantity	Extended Price
3.1.1	914 Specialty Envelope	\$19.52	1,000	\$19,520.00
			Total Bid Amount	\$19,520.00