



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Solicitation Response

Proc Folder:	1413004	
Solicitation Description:	Poly Plantronics 8200 Wireless Headset Base and Headset	
Proc Type:	Agency Master Agreement	
Solicitation Closes	Solicitation Response	Version
2024-07-02 10:30	SR 0802 ESR06282400000008147	1

VENDOR
000000220925 Howard Industries Inc

Solicitation Number: ARFQ 0802 DMV2400000008
Total Bid: 1250000 **Response Date:** 2024-06-28 **Response Time:** 09:53:37
Comments:

FOR INFORMATION CONTACT THE BUYER
 Dusty J Smith
 304-414-6859
 dusty.j.smith@wv.gov

Vendor Signature X	FEIN#	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Poly Plantronics 8200 Wireless Headset Base and Headset	100.00000	EA	12500.000000	1250000.00

Comm Code	Manufacturer	Specification	Model #
43191609			

Commodity Line Comments: NOTE: MOQ is 12, must place in multiples of MOQ amount. 7-10 DAYS If any other amount place order from warehouse. ETA 4-6 Weeks.
Warranty 1-Year

Extended Description:
Poly Plantronics 8200 Wireless Headset Base and Headset

36 Howard Drive·Ellisville, MS 39437
P.O. Box 1590·Laurel, MS 39441

HOWARD™

TECHNOLOGY SOLUTIONS

888.912.3151 general·601.399.5077 fax
888.323.3151 technical support

A Division of Howard Industries, Inc.
www.Howard.com

Online Quotation

Quote No:	TJ2 1414491.00	Quote Date:	June 24, 2024
Customer Name:	Guy Nisbet	Phone Number:	3045582306
Company Name:	State of West Virginia	Fax Number:	3045583970
Quote Name:	Bid ARFQ MW 2400000008		

Item 1

Category	Description	Qty.	Unit Price	Ext. Price
System Type:	Accessories			
1:	Poly Savi 8220 - Savi 8200 series - headset - DECT - wireless MPN: 85T31AA#ABA	100	\$125.00	\$12,500.00
			Sub-Total:	\$12,500.00
			Shipping & Handling:	Included
			Taxes:	Tax Exempt
			Total for Item 1:	\$12,500.00

This Quote will expire on July 24, 2024.
Please include your Quote Number on your Purchase Order.

Total for all pre-configured items

Sub-Total:	\$12,500.00
Shipping & Handling :	Included
Taxes:	Tax Exempt
Total:	\$12,500.00

Notes:

MOQ is 12, must place in multiples of MOQ amount. If any other amount place order from warehouse. ETA 4-6 Weeks.

THIS QUOTATION IS EXPRESSLY LIMITED TO, AND EXPRESSLY MADE CONDITIONAL ON, PURCHASER'S ACCEPTANCE OF THE TERMS HEREIN AND ACCEPTANCE OF HOWARD'S GENERAL TERMS AND CONDITIONS OF SALE (LOCATED AT: <https://www.howardcomputers.com/info/termsofsale.cfm>), WHICH ARE FULLY ADOPTED AND INCORPORATED HEREIN BY REFERENCE. PURCHASER'S SUBMISSION OF A PURCHASE ORDER PURSUANT TO THIS QUOTATION CONSTITUTES PURCHASER'S ACCEPTANCE OF AND AGREEMENT WITH HOWARD'S GENERAL TERMS AND CONDITIONS OF SALE. HOWARD OBJECTS TO ANY DIFFERENT OR ADDITIONAL TERMS. A COPY OF THE ABOVE- REFERENCED GENERAL TERMS AND CONDITIONS OF SALE MAY ALSO BE OBTAINED BY CALLING 1-888-912-3151 OR EMAILING webmaster@howardcomputers.com.

Howard's product warranties, return policies and related information are also available at <https://www.howardcomputers.com/support/warranties.cfm> and <https://www.howardcomputers.com/support/returnpolicy.cfm> or may be obtained by calling 1-888-912-3151 or emailing webmaster@howardcomputers.com.



**State of West Virginia
Agency Request for Quote
Highways**

Proc Folder: 1413004	Reason for Modification:
Doc Description: Poly Plantronics 8200 Wireless Headset Base and Headset	ADDENDUM 1
Proc Type: Agency Master Agreement	

Date Issued	Solicitation Closes	Solicitation No	Version
2024-06-27	2024-07-02 10:30	ARFQ 0802 DMV2400000008	2

BID RECEIVING LOCATION

PROCUREMENT DIVISION
 DIVISION OF HIGHWAYS
 BLDG 6 RM 340A
 1900 KANAWHA BLVD E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code:

Vendor Name :Howard Technology Solutions, a division of Howard Industries, Inc.

Address : P O Box 1590 Laurel, MS 39441 (Mailing Address)

Street : 36 Howard Drive

City : Ellisville

State : MS **Country :** USA **Zip :** 39437

Principal Contact : Brandey Boyd

Vendor Contact Phone:601-425-3181 **Extension:** 5831

FOR INFORMATION CONTACT THE BUYER

Dusty J Smith
 304-414-6859
 dusty.j.smith@wv.gov

Vendor Signature X **FEIN# 64-0466143** **DATE 06/27/2024**

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO 1 IS ISSUED FOR THE FOLLOWING REASONS:

- 1) TO MODIFY THE BID OPENING TO 7/2/2024
- 2) TO PUBLISH COPY OF VENDOR'S QUESTIONS WITH THE RESPONSES GIVEN.

--NO OTHER CHANGES--

INVOICE TO		SHIP TO	
DIVISION OF MOTOR VEHICLES 5707 MACCORKLE AVE. S.E., SUITE 200		DIVISION OF MOTOR VEHICLES 5707 MACCORKLE AVE S.E.	
CHARLESTON	WV	SUITE 50 CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Poly Plantronics 8200 Wireless Headset Base and Headset	100.00000	EA	\$125.00	\$12,500.00

Comm Code	Manufacturer	Specification	Model #
43191609			

Extended Description:
Poly Plantronics 8200 Wireless Headset Base and Headset

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	TECHNICAL QUESTIONS DUE BY 10AM	2024-06-24

SOLICITATION NUMBER: ARFQ DMV2400000008

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

ADDENDUM NO 1 IS ISSUED FOR THE FOLLOWING REASONS:

- 1) TO MODIFY THE BID OPENING TO 7/2/2024
- 2) TO PUBLISH COPY OF VENDOR'S QUESTIONS WITH THE RESPONSES GIVEN.

---NO OTHER CHANGES---

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

1. Do they prefer the Microsoft Version or Standard?
Microsoft Version.
2. Does the have a preference of wearing style on the 8200 Headsets? (--Mono - One Ear Covered -Over the head, --STEREO- Two Ears Covered Over the head, --Convertible - Over the ear)
Stereo-Two Ears Covered Over the Head
3. Are the Headset required for this bid to be Mono or Stereo?
See Question 2
4. What wearing style are you looking for? Mono (one speaker), Stereo (two speaker)
See Question 2
5. What connection style i.e. USBA or USBC?
USBA
6. Are you looking for the UC or Office version of the Savi headsets?
Office
7. Do you require an EHS cable with these headsets to adapt to a desk phone? If so, what is the make and model of the desk phone?
Yes. Cisco 6851 and Cisco 8851
8. The Savi 8200 is the older version of Poly Savis, the 8400 series are the newer versions. Which make, are you interested in me quoting?
The 8400 series as long as it has the same functionality as the Savi W8220-M
9. What wearing style are you looking for? Mono (one speaker), Stereo (two speaker)
See Question 2
10. What connection style i.e. USBA or USBC?
USBA
11. Are you looking for the UC or Office version of the Savi headsets?
See Question 6
12. Do you require and EHS cable with these headsets to adapt to a desk phone? If so, what is the make and model of the desk phone?
13. See Question 7
14. The Savi 8200 is the older version of Poly Savis, the 8400 series are the newer versions. Which make are you interested in me quoting?
See Question 8

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: DMV2400000008

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Howard Technology Solutions, a division of Howard Industries, Inc.

Company

Darlene Parker

Authorized Signature

06/27/2024

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012

Exhibit A - Plantronics/HP Poly Savi Wireless Headset Base and Headset, or Equivalent

COST SHEET

Cost information below as detailed in the Request for Quotation.

GRAND TOTAL BREAKDOWN:

Vendor must provide the individual cost breakdown for the components listed below.

Description	Unit Cost	Unit of Measure	Estimated Quantity	Extended Cost
Plantronics/HP Poly Savi Wireless Headset Base with Headset, or equivalent	\$0.00		100	
		\$125.00		\$12,500.00

Total Bid Amount

\$12,500.00