



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1455101  
**Solicitation Description:** 10-24-C918 Bin Block  
**Proc Type:** Agency Master Agreement

Solicitation Closes	Solicitation Response	Version
2024-08-06 14:30	SR 0803 ESR07242400000000678	1

**VENDOR**  
 VS0000040033  
 Pheonix Contracting LLC

**Solicitation Number:** ARFQ 0803 DOT2500000002  
**Total Bid:** 77500  
**Response Date:** 2024-07-24  
**Response Time:** 14:38:22  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Dusty J Smith  
 304-414-6859  
 dusty.j.smith@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	2' x 2' x 6' Bin Block with lifting anchor	200.00000	EA	250.000000	50000.00

Comm Code	Manufacturer	Specification	Model #
30103619			

**Commodity Line Comments:**

**Extended Description:**

2' x 2' x 6' Bin Block with lifting anchor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	2' x 2' x 3' Bin Block with lifting anchor	50.00000	EA	250.000000	12500.00

Comm Code	Manufacturer	Specification	Model #
30103619			

**Commodity Line Comments:**

**Extended Description:**

2' x 2' x 3' Bin Block with lifting anchor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	2' x 2' x 5' Left Bin Block with lifting anchor	30.00000	EA	250.000000	7500.00

Comm Code	Manufacturer	Specification	Model #
30103619			

**Commodity Line Comments:**

**Extended Description:**

2' x 2' x 5' Left Bin Block with lifting anchor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	2' x 2' x 5' Right Bin Block with lifting anchor	30.00000	EA	250.000000	7500.00

Comm Code	Manufacturer	Specification	Model #
30103619			

**Commodity Line Comments:**

**Extended Description:**

2' x 2' x 5' Right Bin Block with lifting anchor

## PHOENIX CONTAINER REFERNCES

Stumpy Point Bombing Range

Contract# F3T1SS1221AW03

Kyle Benson

Email: [kyle.benson.6@us.af.mil](mailto:kyle.benson.6@us.af.mil)

Telephone: [\(919\)722-1045](tel:(919)722-1045)

Refrigerated and dry storage boxes for SC

The State of South Carolina

DMH - CM Tucker Nursing Care Ctr

PO# 4600883501

Petra Richardson

[\(803\)898-8899](tel:(803)898-8899)

Freezer container Rentals

Contract# N0024421P0094

Joycelyn G. Alcantara

Tel: [619-556-9231](tel:619-556-9231)

Email: [joycelyn.alcantara@navy.mil](mailto:joycelyn.alcantara@navy.mil)

Dry Conex rental

Contract# 70Z04022P60518Y00

Brandie Dunnigan

Tel: [410-762-6446](tel:410-762-6446)

Email: [Brandie.R.Dunnigan@uscg.mil](mailto:Brandie.R.Dunnigan@uscg.mil)

Dry Conex rental

Contract# 70Z04022P60275Y00

Estefan Mengoli

Email: [Estefan.A.Mengoli@uscg.mil](mailto:Estefan.A.Mengoli@uscg.mil)

Dry Conex rental

Contract# 70Z04022Q60277Y00

Estefan Mengoli

Email: [Estefan.A.Mengoli@uscg.mil](mailto:Estefan.A.Mengoli@uscg.mil)



## ABOUT

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Phoenix Contracting LLC® is a small business that was formed in 2018 with a focus on disaster relief services, logistic coordination, commodity procurement, and equipment management for the Federal Government & Commercial Sector. With a team of industry leaders with over 30+ years combined of experience Phoenix ensures both high quality and low cost. We have provided services for virtually every sector of the federal government including all branches of the Armed Forces, DHS, VA, and GSA.

## CORE COMPETENCIES

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- Disaster response services
- Disaster product procurement
- Disaster logistics support
- Mobile housing Solutions
- Mobile office solutions
- Medical product procurement
- PPE procurement
- Trailer Manufacturing

## POINT OF CONTACT

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### Josh Parsittie

Sales Director

Josh@phxcontracting.com

330-749-5383

9915 Smarty Jones Dr

Ruskin, FL 33573



## NAICS

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**332994** - Small Arms, Ordnance, and Ordnance Accessories Manufacturing

**333120** - Construction Machinery Manufacturing

**336212** - Truck Trailer Manufacturing

**532412** - Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing

**532490** - Other Commercial and Industrial Machinery and Equipment Rental and Leasing

**541611** - Administrative Management and General Management Consulting Services

**561730** - Landscaping Services

**721110** - Hotels (except Casino Hotels) and Motels

**722320** - Caterers

**811310** - Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

**336211** - Motor Vehicle Body Manufacturing

## PAST PERFORMANCE

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**FY18:** Hurricane Maria, Hurricane Irma, Hurricane Michael, DHS Del Rio, DHS Nogales

**FY19:** Hurricane Dorian, VA/DHS/Armed Forces

**FY20:** COVID RELIEF EFFORTS - FEMA/VA/DOJ

**FY21:** COVID RELIEF EFFORTS - FEMA/VA/DOJ



# Thank you for your time

If you have any questions, please contact  
us directly:

Josh Parsittie

[Josh@phxcontracting.com](mailto:Josh@phxcontracting.com)

330- 749-5383

Clayton Hall

[Clayton@phxcontracting.com](mailto:Clayton@phxcontracting.com)

651-321-3701

9915 Smarty Jones Dr  
Ruskin, FL 33573  
813-895-1216



# Volume III - Past Performance Proposal

State of Oregon | State Level Contract | Contract 2705 | Value \$611,575

The state of Oregon ordered 17 RV's through Phoenix Contracting in April 2023. The items delivered are relevant due to a larger quantity being ordered in a short amount of time. These trailers were delivered over 6 different sites with multiple points of contact and a flawless delivery of all 17 trailers.



## Specs & Reference

Keystone Hideout 179RB | Exterior Length 21' 5" | Exterior Height 10' 2" | Hitch Weight 480 lbs. | GVWR 4,480 lbs. | Awning 10' | 13.5k BTU Air Conditioner | Spare Tire Kit | Breakaway Switch

Preson Phillips | 541-270-4232 | [Preson.Phillips@opr.d.oregon.gov](mailto:Preson.Phillips@opr.d.oregon.gov)



Omaha, NE | County Level Contract | Contract 23-007 | Value \$143,395

The county of Omaha, NE ordered 7 custom cargo trailers through Phoenix Contracting in December 2022. These trailers were built to custom specifications that were altered from the original build to fit the needs of the schools. These trailers were delivered to 7 different schools. One of the trailers was backed into a tree by a non-affiliated 3rd party driver while on site but the trailer was taken to a repair shop to be repaired at no cost to the county.



## Specs & Reference

8.5x22 Enclosed Trailer | V-Nose | 5200 lbs Axles | LED Lights | .030 Metal Semi-Screwless Panels | 225/75/15 Radial Tires

Cathy Utecht | 531-299-5463 | [Catherine.Utecht@ops.org](mailto:Catherine.Utecht@ops.org)



State of Mississippi | State Level Contract | Contract 4000626681 | Value \$269,991

The State of Mississippi ordered 9 custom response trailers through Phoenix Contracting in April 2023 for the Mississippi Department of Health. These trailers have been customized to accommodate the State adding medical equipment for mobile use.



## Specs & Reference

8.5x22 Enclosed Trailer | 7' Interior Height | Rear Ramp Door | 36" Side Door | 5200 lbs Axles | Extended Tongue | Generator Platform | 50 Amp Electrical Package

Mike Campbell | 601-942-4505 | [Thomas.Campbell@msdh.ms.gov](mailto:Thomas.Campbell@msdh.ms.gov)





# Additional FEMA and Federal References

Completion Date	Agency	Contact	Services Provided	Contract Value
1/14/2021	FEMA	Bret Woodall 717-917-8728 bret.woodall@fema.dhs.gov	Leased Printers to FEMA	\$15,000
1/6/2022	FEMA	Mary Barrera 202-674-1860 mary.barrera@fema.dhs.gov	Medical Gowns	\$192,700
3/16/2021	Federal Bureau of Prisons	Shanetta Thomas s10thomas@bop.gov	Provided Gloves for Covid Contract# 15BFA021PWNP10709	\$8,524,939.50
3/16/21	Federal Bureau of Prisons	Shanetta Thomas s10thomas@bop.gov	Provided Gloves for Covid Contract# 15BFA020PVNP10786	\$1,099,939.50
2/23/2022	SC Dept of Health	Tripp Clark (803) 898-3485	Provided Covid Test Kits	\$14,834,700.00



## Business Reference Sheet

Completion Date	Agency	Contact	Services Provided	Contract Value
12/6/2022	US Army	Name: Taylor Rycroft Email: Taylor.E.Rycroft@usace.army.mil	Provided a custom Pontoon boat	\$27,875
12/14/2022	US Army	Tyler Sane (719) 526-5041 tyler.b.sane2.mil@mail.mil	Provided a crane rental for several days	\$160,987
Currently Ongoing	US National Park Services	Gary Mott/LAVO Tel: 530-604-3200 Email: Gary_Mott@nps.gov	Weekly propane refills to living quarters within the LAVO National Park	\$98,700
Currently Ongoing	US Army	John C Butts Email: john.c.butts@usace.army.mil	Provided Septic Tank Pumping as needed	\$99,000
5/20/2021 - Currently Ongoing	US Air Force	Jasson Archila Email: jasson.archila.1@us.af.mil	Provided a mobile office space for the US Air Force, including delivery, set up, and servicing	\$18,804
11/3/2022	US Army	Jason S. Kim (760) 380-3972 jason.s.kim1.civ@army.mil	Provided Concrete Barrier Blocks	\$278,100