



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

**State of West Virginia  
Solicitation Response**

**Proc Folder:** 1491565  
**Solicitation Description:** 10-24-C918 Bin Block  
**Proc Type:** Agency Master Agreement

Solicitation Closes	Solicitation Response	Version
2024-09-05 10:30	SR 0803 ESR08202400000001292	1

**VENDOR**  
VS0000040033  
Pheonix Contracting LLC

**Solicitation Number:** ARFQ 0803 DOT2500000009  
**Total Bid:** 92690  
**Response Date:** 2024-08-20  
**Response Time:** 13:51:49  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
Dusty J Smith  
304-414-6859  
dusty.j.smith@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	2' x 2' x 6' Bin Block with lifting anchor	200.00000	EA	299.000000	59800.00

Comm Code	Manufacturer	Specification	Model #
30103619			

**Commodity Line Comments:**

**Extended Description:**

2' x 2' x 6' Bin Block with lifting anchor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	2' x 2' x 3' Bin Block with lifting anchor	50.00000	EA	299.000000	14950.00

Comm Code	Manufacturer	Specification	Model #
30103619			

**Commodity Line Comments:**

**Extended Description:**

2' x 2' x 3' Bin Block with lifting anchor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	2' x 2' x 5' Left Bin Block with lifting anchor	30.00000	EA	299.000000	8970.00

Comm Code	Manufacturer	Specification	Model #
30103619			

**Commodity Line Comments:**

**Extended Description:**

2' x 2' x 5' Left Bin Block with lifting anchor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	2' x 2' x 5' Right Bin Block with lifting anchor	30.00000	EA	299.000000	8970.00

Comm Code	Manufacturer	Specification	Model #
30103619			

**Commodity Line Comments:**

**Extended Description:**

2' x 2' x 5' Right Bin Block with lifting anchor



## ABOUT

Phoenix Contracting LLC® is a small business that was formed in 2018 with a focus on disaster relief services, logistic coordination, commodity procurement, and equipment management for the Federal Government & Commercial Sector. With a team of industry leaders with over 30+ years combined of experience Phoenix ensures both high quality and low cost. We have provided services for virtually every sector of the federal government including all branches of the Armed Forces, DHS, VA, and GSA.

## CORE COMPETENCIES

- Disaster response services
- Disaster product procurement
- Disaster logistics support
- Mobile housing Solutions
- Mobile office solutions
- Medical product procurement
- PPE procurement
- Trailer Manufacturing

## POINT OF CONTACT

### Josh Parsittie

Sales Director

Josh@phxcontracting.com

330-749-5383

9915 Smarty Jones Dr

Ruskin, FL 33573



## NAICS

**332994** - Small Arms, Ordnance, and Ordnance Accessories Manufacturing

**333120** - Construction Machinery Manufacturing

**336212** - Truck Trailer Manufacturing

**532412** - Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing

**532490** - Other Commercial and Industrial Machinery and Equipment Rental and Leasing

**541611** - Administrative Management and General Management Consulting Services

**561730** - Landscaping Services

**721110** - Hotels (except Casino Hotels) and Motels

**722320** - Caterers

**811310** - Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

**336211** - Motor Vehicle Body Manufacturing

## PAST PERFORMANCE

**FY18:** Hurricane Maria, Hurricane Irma, Hurricane Michael, DHS Del Rio, DHS Nogales

**FY19:** Hurricane Dorian, VA/DHS/Armed Forces

**FY20:** COVID RELIEF EFFORTS - FEMA/VA/DOJ

**FY21:** COVID RELIEF EFFORTS - FEMA/VA/DOJ



# Thank you for your time

If you have any questions, please contact  
us directly:

Josh Parsittie

[Josh@phxcontracting.com](mailto:Josh@phxcontracting.com)

330- 749-5383

Clayton Hall

[Clayton@phxcontracting.com](mailto:Clayton@phxcontracting.com)

651-321-3701

9915 Smarty Jones Dr  
Ruskin, FL 33573  
813-895-1216



# Volume III - Past Performance Proposal

State of Oregon | State Level Contract | Contract 2705 | Value \$611,575

The state of Oregon ordered 17 RV's through Phoenix Contracting in April 2023. The items delivered are relevant due to a larger quantity being ordered in a short amount of time. These trailers were delivered over 6 different sites with multiple points of contact and a flawless delivery of all 17 trailers.



## Specs & Reference

Keystone Hideout 179RB | Exterior Length 21' 5" | Exterior Height 10' 2" | Hitch Weight 480 lbs. | GVWR 4,480 lbs. | Awning 10' | 13.5k BTU Air Conditioner | Spare Tire Kit | Breakaway Switch

Preson Phillips | 541-270-4232 | [Preson.Phillips@opr.d.oregon.gov](mailto:Preson.Phillips@opr.d.oregon.gov)



Omaha, NE | County Level Contract | Contract 23-007 | Value \$143,395

The county of Omaha, NE ordered 7 custom cargo trailers through Phoenix Contracting in December 2022. These trailers were built to custom specifications that were altered from the original build to fit the needs of the schools. These trailers were delivered to 7 different schools. One of the trailers was backed into a tree by a non-affiliated 3rd party driver while on site but the trailer was taken to a repair shop to be repaired at no cost to the county.



## Specs & Reference

8.5x22 Enclosed Trailer | V-Nose | 5200 lbs Axles | LED Lights | .030 Metal Semi-Screwless Panels | 225/75/15 Radial Tires

Cathy Utecht | 531-299-5463 | [Catherine.Utecht@ops.org](mailto:Catherine.Utecht@ops.org)



State of Mississippi | State Level Contract | Contract 4000626681 | Value \$269,991

The State of Mississippi ordered 9 custom response trailers through Phoenix Contracting in April 2023 for the Mississippi Department of Health. These trailers have been customized to accommodate the State adding medical equipment for mobile use.



## Specs & Reference

8.5x22 Enclosed Trailer | 7' Interior Height | Rear Ramp Door | 36" Side Door | 5200 lbs Axles | Extended Tongue | Generator Platform | 50 Amp Electrical Package

Mike Campbell | 601-942-4505 | [Thomas.Campbell@msdh.ms.gov](mailto:Thomas.Campbell@msdh.ms.gov)



# Additional FEMA and Federal References

Completion Date	Agency	Contact	Services Provided	Contract Value
1/14/2021	FEMA	Bret Woodall 717-917-8728 bret.woodall@fema.dhs.gov	Leased Printers to FEMA	\$15,000
1/6/2022	FEMA	Mary Barrera 202-674-1860 mary.barrera@fema.dhs.gov	Medical Gowns	\$192,700
3/16/2021	Federal Bureau of Prisons	Shanetta Thomas s10thomas@bop.gov	Provided Gloves for Covid Contract# 15BFA021PWNP10709	\$8,524,939.50
3/16/21	Federal Bureau of Prisons	Shanetta Thomas s10thomas@bop.gov	Provided Gloves for Covid Contract# 15BFA020PVNP10786	\$1,099,939.50
2/23/2022	SC Dept of Health	Tripp Clark (803) 898-3485	Provided Covid Test Kits	\$14,834,700.00



**Travel Trailers IDIQ – RFP 70FB8024R00000002**  
**Past Performance Questionnaire**

QUOTER INFORMATION	
Company:	PHOENIX CONTRACTING
Entity Unique Identification (UEI) Number:	NPT4A3JQMD87
REFERENCE INFORMATION	
Agency/Company:	USDA - Forest Service
Contract:	1240LQ23P0018 – Timber Utility Trailer
Assessor’s Name and Title	Molly Donoghue   Contract Specialist
<p><b>NOTE:</b> For statements indicating “Unacceptable Performance”, please provide a brief explanation in the comments section of the survey.</p>	
CONTRACTOR PAST PERFORMANCE EVALUATION SURVEY FOR SERVICES	
<b>A.) QUALITY OF SERVICE/PRODUCT:</b>	
A.) 1 – The contractor delivered items that required no or minimal rework. Any rework necessary was accomplished quickly and did not result in delays to Inspection & Acceptance and to Performance. (Acceptable Rating)	X
A.) 2 – The contractor delivered items that required significant rework or had major defects, with a negative impact on Inspection & Acceptance and on Performance. (Unacceptable Rating)	
<b>B.) TIMELINESS OF PERFORMANCE / DELIVERY SCHEDULE:</b>	
B) 1 – All items were delivered so that it did not cause any delays or there were minimum delays with no impact on program operations. (Acceptable Rating)	X
B) 2 – Items were delivered with delays that impacted program operations. (Unacceptable Rating)	
<b>C.) BUSINESS RELATIONS / INTEGRITY / EFFECTIVE MANAGEMENT:</b>	
C.) 1 – A Point of Contact was readily available to address any issues that arose during performance. (Acceptable Rating)	X
C.) 2 – Contractor was difficult to reach or nonresponsive. (Unacceptable Rating)	

Comments

**Travel Trailers IDIQ – RFP 70FB8024R00000002**

**Past Performance Questionnaire**

QUOTER INFORMATION	
Company:	PHOENIX CONTRACTING
Entity Unique Identification (UEI) Number:	NPT4A3JQMD87
REFERENCE INFORMATION	
Agency/Company:	Bureau of Land Management - Montana/Dakotas State Office
Contract:	140L3623P0064
Assessor's Name and Title	Jorge Alvarez, Contracting Officer
<b>NOTE:</b> For statements indicating "Unacceptable Performance", please provide a brief explanation in the comments section of the survey.	
CONTRACTOR PAST PERFORMANCE EVALUATION SURVEY FOR SERVICES	
<b>A.) QUALITY OF SERVICE/PRODUCT:</b>	
A.) 1 – The contractor delivered items that required no or minimal rework. Any rework necessary was accomplished quickly and did not result in delays to Inspection & Acceptance and to Performance. (Acceptable Rating)	X
A.) 2 – The contractor delivered items that required significant rework or had major defects, with a negative impact on Inspection & Acceptance and on Performance. (Unacceptable Rating)	
<b>B.) TIMELINESS OF PERFORMANCE / DELIVERY SCHEDULE:</b>	
B) 1 – All items were delivered so that it did not cause any delays or there were minimum delays with no impact on program operations. (Acceptable Rating)	X
B) 2 – Items were delivered with delays that impacted program operations. (Unacceptable Rating)	
<b>C.) BUSINESS RELATIONS / INTEGRITY / EFFECTIVE MANAGEMENT:</b>	
C.) 1 – A Point of Contact was readily available to address any issues that arose during performance. (Acceptable Rating)	X
C.) 2 – Contractor was difficult to reach or nonresponsive. (Unacceptable Rating)	

Comments
<p>This contractor had an amazing point of contact that was readily available. This made the process of acquiring two camper trailers a lot smoother.</p>