

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# State of West Virginia Solicitation Response

Proc Folder:	1057130				
Solicitation Description:	ADDENDUM 3 i	ADDENDUM 3 internal mail tracking solution.			
Proc Type:	Agency Contract	Agency Contract - Fixed Amt			
Solicitation Closes		Solicitation Response	Version		
2022-08-12 14:30		SR 0802 ESR08122200000000721	1		

VENDOR					
VS0000017079 Global Parcel Service, Ll	_C.				
Solicitation Number:	ARFQ 0802 DMV2300000002				
Total Bid:	28512	Response Date:	2022-08-12	Response Time:	13:02:06
Comments:	45 days net with no discount				

Vendor Signature

Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Internal Mail Tracking System	48.00000	МО	594.000000	28512.00
Comm	Code Manufacture	r	Specifica	ation	Model #
432315	15				
Commo	odity Line Comments: includes 4 XT3 me	obile devices and	12 - 4 bay cradle	es, ALL INSTALLAT	ON AND UNLIMITED TRAINIING
Extend	ed Description:				
Internal	Mail Tracking Hardware and Software				
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Installation and Training	1.00000	EA	0.000000	0.00
Comm	Code Manufacture	r	Specifica	ation	Model #
811118			epeenie		
Commo	odity Line Comments: INCLUDED IN LIN	NE 1 ABOVE			
Extend	ed Description:				
Installat	tion and Training				
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Hardware and Software Maintenance INCLUDED IN COST OF BID	0.00000	EA	0.000000	0.00
Comm	Code Manufacture	r	Specifica	ation	Model #

#### **Commodity Line Comments:**

#### Extended Description:

Hardware and Software Maintenance and Support. INCLUDED IN COST OF BID



#### State of West Virginia Agency Request for Quote

Proc Folder:	1057130		Reason for Modification:
Doc Description: Proc Type:	<b>Description:</b> ADDENDUM 1 internal mail tracking solution.		TO CORRECT THE SPECIFICATIONS
постурс.	Agency Contract - Fixed Am	IL	
Date Issued	Solicitation Closes	Solicitation No	Version
2022-08-01	2022-08-10 14:30	ARFQ 0802 DMV230000002	2

BID RECEIVING LOCATION					
BUDGET & PROCUREMENT					
DIVISION OF HIGHWAYS					
BLDG 5, RM A-260					
1900 KANAWHA BLVD E	900 KANAWHA BLVD E				
CHARLESTON WV 25305					
US					
VENDOR					
Vendor Customer Code: VS0000017079					
Vendor Name : Global Parcel Service, LLC.					
Address : 515 E Grant St #150					
Street :					
City : Phoenix AZ 85004 US					
State :	Country :		Zip :		
Principal Contact : Fred Werner					
Vendor Contact Phone: 602-603-		Extension:			

0290

 FOR INFORMATION CONTACT THE BUYER

 Kristine E James

 304-414-7104

 kristy.e.james@wv.gov

 Vendor

 Findouck a Warner

 Signature X

 FEIN#
 20-2619017

 DATE
 8-10-2022

 All offers subject to all terms and conditions contained in this solicitation

#### ADDITIONAL INFORMATION

#### ADDENDUM 1 IS ISSUED

#### TO ATTACH THE CORRECT SPECIFICATIONS

### TO ANSWER VENDOR QUESTIONS

#### NO OTHER CHANGES

INVOICE TO			SHIP	то			
DIVISION OF MOTOR VEHICLES			DIVISION OF MOTOR VEHICLES				
5707 MACCORKLE AVE. S.E., SUITE 200		RECE	EIVING AND CESSING				
				MACCORKLE AVI SUITE 200	ENUE,		
CHARL	ESTON	WV	CHARLESTON		WV		
US			US				
Line	Comm Ln Des	c	Qty	Unit Issue	Unit Pric	e Total Price	
1	Internal Mail Tr	acking System	1.00000	EA	\$9,878.00	\$9,878.00	

Comm Code	Manufacturer	Specification	Model #
43231515 SQBX Tra	acking Solution		Latest cloud version updated monthly
SQBX Tra	acking Solution		

### **Extended Description:**

Internal Mail Tracking Hardware and Software includes 4 XT3 mobile devices and 2 - 4 bay cradles

INVOICE TO DIVISION OF MOTOR VEHICLES			SHIP	то		
			DIVIS VEHI	ION OF MOTOR		
5707 MACCORKLE AVE. S.E., SUITE 200			EIVING AND CESSING			
				MACCORKLE AVI SUITE 200	ENUE,	
CHARLESTON WV		WV	CHARLESTON		WV	
US			US			
Line	Comm Ln Dese	C	Qty	Unit Issue	Unit Price	Total Price
2	Installation and	Training	1.00000	EA	\$1,850.00	\$1,850.00
Comm	Code	Manufacturer	Speci	fication	Model #	
811118	309					
=xtend	ed Description:					

Installation and Training

INVOICE TO				SHIP TO				
DIVISION OF MOTOR VEHICLES			DIVISION OF MOTOR VEHICLES					
	5707 MACCORKLE AVE. S.E., SUITE 200			RECEIVING AND PROCESSING				
			5707 MACCORKLE AVENUE, S.E. SUITE 200					
CHARLES	STON	WV		CHARLESTON	WV			
US				US				
Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Total Price		
3	Hardware and Softwa	are Maintenance	0.00000	EA	\$0			
Comm Co	Comm Code Manufacturer		Specification		Model #			
81112200								
	Description:							
Hardware	and Software Mainter	nance and Support.						
SCHEDUL	LE OF EVENTS							

Event Date

2022-08-03

Line

1

Event

TECHNICAL QUESTION DEADLINE

# SOLICITATION NUMBER: ARFQ DMV230000002 Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

# **Applicable Addendum Category:**

- $[\checkmark]$  Modify bid opening date and time
- $[\checkmark]$  Modify specifications of product or service being sought
- $[\checkmark]$  Attachment of vendor questions and responses
- [ ] Attachment of pre-bid sign-in sheet
- [ ] Correction of error
- [ ] Other

### **Description of Modification to Solicitation:**

ADDENDUM 1 IS ISSUED

- TO ATTACH THE CORRECT SPECIFICATIONS,
- TO ANSWER VENDORS QUESTIONS
- NO OTHER CHANGES

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

#### **Terms and Conditions:**

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# ATTACHMENT A

# **SPECIFICATIONS**

- 1. **PURPOSE AND SCOPE:** The West Virginia Department of Transportation, Division of Motor Vehicles is soliciting bids to establish a contract for the one time purchase of an internal mail tracking system.
- **2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
  - **2.1 "Contract Item"** means internal mail tracking system as more fully described by these specifications.
  - **2.2 "Pricing Page"** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
  - **2.3 "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Department of Transportation, Division of Motor Vehicles.
  - 2.4 "GB" means gigabyte and is a multiple of bytes for digital information.

## 3. GENERAL REQUIREMENTS:

**3.1 Mandatory Contract Item Requirements:** Contract Item must meet or exceed the mandatory requirements listed below.

# 3.1.1 SendSuite Tracking Online or equal

- **3.1.1.1** System must have a minimum of four wireless electronic handheld mobile barcode scanning devices that will be used to receive and deliver mail that contains a barcode, and to capture receiver signature, date, and time of delivery.
- **3.1.1.2** The system must include software and hardware that allows the user to read barcodes, log actions, obtain and capture signatures, access a user dashboard to view package status, and to organize and maintain package data.

- **3.1.1.3** The system must be capable of sending electronic alert notifications to recipients.
- **3.1.1.4** Wireless handheld mobile barcode scanning devices must be able to be dropped from the height of four feet onto concrete daily and retain full functionality.
- **3.1.1.5** The Wireless handheld mobile barcode scanning devices must be Wi-Fi capable to allow real time database updates.
- **3.1.1.6** System must have at least two separate charging stations capable of charging at least four wireless handheld mobile barcode scanners each.
- **3.1.1.7** The system must be an online or cloud-based solution capable of maintaining tracking information for a minimum of twelve months.
- **3.1.1.8** The system must provide complete chain-of-custody for all incoming packages and mail containing a barcode.
- **3.1.1.9** The system should be able to intake up to 100GB of historical records currently stored as Google Docs and Excel files.

## **3.1.2 Installation and Training**

**3.1.2.1** Vendor must install and set up equipment onsite and provide a minimum of four hours remote or onsite training for up to four users.

## 3.1.3 Hardware and Software Maintenance

- **3.1.3.1** The first year of Hardware and Software Maintenance must be included in the bid price.
- **3.1.3.2** The vendor should provide Hardware and Software Maintenance pricing for three optional renewals periods.

# 4. CONTRACT AWARD:

- **4.1 Contract Award:** The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.
- **4.2 Pricing Page:** Vendor should complete the Pricing Page by providing any alternate product information in Proposed Alternate Product column, if bidding or equal product, entering cost in the Unit Cost column, multiplying by the Estimated Quantity to obtain the extended cost. Then total the extended cost column to achieve the Total Bid Amount Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

# 5. PAYMENT:

**5.1 Payment:** Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

# 6. DELIVERY AND RETURN:

- **6.1 Shipment and Delivery:** Vendor shall ship the Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within thirty (30) working days after receiving a purchase order or notice to proceed. Contract Items must be delivered to Agency at 5707 MacCorkle Avenue, S.E., Suite 200, Charleston, WV 25304.
- **6.2** Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

Any Agency seeking to obtain the Contract Items from a third party under this provision must first obtain approval of the Purchasing Division.

**6.3 Delivery Payment/Risk of Loss:** Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.

- **6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- **6.5 Return Due to Agency Error**: Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

# 7 VENDOR DEFAULT:

7.1 The following shall be considered a vendor default under this Contract.

- 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2 Failure to comply with other specifications and requirements contained herein.
- 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4 Failure to remedy deficient performance upon request.

The following remedies shall be available to Agency upon default.

- 7.2.1 Immediate cancellation of the Contract.
- 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3 Any other remedies available in law or equity.

7.2

# ARFQ 0802 DMV230000002 Internal Mail Tracking System Vendor Questions and Agency Response

**Q1.** DO you intend to purchase the internal mail tracking system, or would you prefer an all-inclusive 48- month lease contract?

**A1.** 48 month all inclusive lease.

# ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: DMV230000001

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

# Addendum Numbers Received:

(Check the box next to each addendum received)

[ x]	Addendum No. 1	[	]	Addendum No. 6
[ ]	Addendum No. 2	[	]	Addendum No. 7
[ ]	Addendum No. 3	[	]	Addendum No. 8
[ ]	Addendum No. 4	[	]	Addendum No. 9
[ ]	Addendum No. 5	[	]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Global Parcel Service, LLC.
Company
Fredouck a Werner
Authorized Signature
8-10-2022
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012



# State of West Virginia Agency Request for Quote

Proc Folder:	1057130	1057130								
Doc Description: Proc Type:	ADDENDUM 2 internal mail Agency Contract - Fixed Am	ADDENDUM 2 TO ANSWER VENDOR QUESTIONS								
Date Issued	Solicitation Closes	Solicitation No	Version							
2022-08-08	2022-08-10 14:30	ARFQ 0802 DMV230000002	3							

BID RECEIVING LOCATION		
BUDGET & PROCUREMENT		
DIVISION OF HIGHWAYS		
BLDG 5, RM A-260		
1900 KANAWHA BLVD E		
CHARLESTON WV 25305		
US		
VENDOR		
Vendor Customer Code: VS0000017079		
Vendor Name : GLOBAL PARCEL SERVICE, LLC.		
Address : 515 E GRANT ST #150		
Street :		
City : PHOENIX		
State : AZ	Country : <sup>US</sup>	Zip : 85004
Principal Contact : FRED WERNER		
Vendor Contact Phone: 602-603- 0290	Extension:	

8

FOR INFORMATION CONTACT THE BUYER		
Kristine E James 304-414-7104		
kristy.e.james@wv.gov		
Vendor Frederick a Werner FEIN		
Signature X Tredouck Ch Werner FEIN	# 20 <mark>-</mark> 2619017ere	DATE 8-10-2022

All offers subject to all terms and conditions contained in this solicitation

#### **ADDITIONAL INFORMATION**

#### ADDENDUM 2 IS ISSUED

#### TO ANSWER VENDOR QUESTIONS

#### NO OTHER CHANGES

INVOIO	CE TO		SHIP	SHIP TO						
DIVISIO VEHIC	ON OF MOTOR LES			SION OF MOTOR						
5707 N SUITE	1ACCORKLE AVE 200	. S.E.,		RECEIVING AND PROCESSING						
				MACCORKLE AVEN SUITE 200	IUE,					
CHARI	LESTON	WV	CHAF	RLESTON	WV					
US			US							
Line	Comm Ln De	sc	Qty	Unit Issue	Unit Price	Total Price				
1	Internal Mail T	racking System	1.00000	EA	\$9,878.00	\$9,878.00				
Comm Code		Manufacturer	Speci	fication	Model #					
432315	515									

SQBX TRACKING SOLUTION Latest cloud version updated monthly

#### **Extended Description:**

Internal Mail Tracking Hardware and Software includes 4 XT3 mobile devices and 2 - 4 bay cradles

INVOICE TO		SHIP	SHIP TO						
DIVISION OF MOTOR VEHICLES			DIVISION OF MOTOR VEHICLES						
5707 MACCORKLE AV SUITE 200	/E. S.E.,		EIVING AND CESSING						
		5707 S.E. S	NUE,						
CHARLESTON	WV	CHAF	RLESTON	WV					
US		US							
Line Comm Ln D	esc	Qty	Unit Issue	Unit Price	Total Price				
2 Installation a	nd Training	1.00000	EA	\$1,850.00	\$1,850.00				
Comm Code	Manufacturer	Speci	fication	Model #					
81111809									
	SQBX TRAINING								
Extended Description:									

Installation and Training – UNLIMITED TRAINING

INVOIC	ETO		SHIP	SHIP TO					
DIVISIC VEHICL	N OF MOTOR ES			DIVISION OF MOTOR VEHICLES					
5707 M/ SUITE 2	ACCORKLE AVE 200	. S.E.,		IVING AND ESSING					
			5707 S.E. S	IUE,					
CHARL	ESTON	WV	CHAF	LESTON	WV				
US			US						
Line	Comm Ln Des	SC	Qty	Unit Issue	Unit Price	Total Price			
3	Hardware and	Software Maintenance	0.00000	EA	\$0	\$0			
Comm	Code	Manufacturer	Speci	ication	Model #				
811122	00								
	ed Description: re and Software N	Aintenance and Support. IN	ICLUDED IN LINE	1					

SCHEDULE OF EVENTS								
Line	Event	Event Date						
1	TECHNICAL QUESTION DEADLINE	2022-08-03						

# SOLICITATION NUMBER: ARFQ DMV230000002 Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

## **Applicable Addendum Category:**

- [ ] Modify bid opening date and time
- [ ] Modify specifications of product or service being sought
- $[\checkmark]$  Attachment of vendor questions and responses
- [ ] Attachment of pre-bid sign-in sheet
- [ ] Correction of error
- [ ] Other

### **Description of Modification to Solicitation:**

ADDENDUM 2 IS ISSUED

TO ANSWER QUESTIONS FROM VENDORS

NO OTHER CHANGES

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

#### **Terms and Conditions:**

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# ATTACHMENT A

# ARFQ 0802 DMV2300000002 Internal Mail Tracking System Vendor Questions and Agency Response

**Q1.** DO you intend to purchase the internal mail tracking system, or would you prefer an all-inclusive 48- month lease contract?

A1. 48 month all inclusive lease.

Q2. Could you please walk us through the intended workflow for Receiving and Delivering?

**A2.** Mail including packages and flats are delivered to the receiving section, signed for by the mailroom, documented, opened, and sorted. Then delivered to the end user. A signature is obtained, and a record of the entire workflow is maintained.

Q3. What is your approximate daily inbound package volume?

**A3.** 150.

**Q4.** For the mobile handheld devices, would you want more a more ruggedized model like the Zebra TC77 devices (attached is the spec sheet) or would a smaller TC52 device with a protective boot be preferred (attached is the spec sheet).

**A4.** There is no preference so long as the device meets the specifications.

**Q5.** Receiving can be done on the mobile devices, however if you intend to use a workstation for Receiving as well, typically there is a wireless barcode scanner (for scanning barcodes) and a thermal label printer (for printing labels for any reason). Would you need those peripherals, and if so, how many of each to accommodate your workstation(s)?

**A5.** There is no requirement to use a separate workstation to provide internal mail tracking.

**Q6.** Do Recipients ever come to the mailroom to pick up where a signature pad would also be required at the workstation(s)? If so, how many?

**A6.** WVDMV prefers that this work be processed using the same hardware and processes as delivered mail.

**Q7.** When your delivery agents go out to deliver, do they go on specific routes where delivery routing would be required where it would show the packages that need to be delivered at each location on your routes?

**A7.** Delivery agents usually follow a specific route. However, delivery routing is not a requirement.

**Q8.** For this item where users would require 'a user dashboard to view package status', how many users would require access to this dashboard?

**A8.** Four simultaneous users, and a maximum of twenty users in total.

Q9. Is Single Sign On authentication a requirement for your Users?

**A9.** Single Sign On is not a requirement at this time.

**Q10.** For this item 'The system should be able to intake up to 100GB of historical records currently stored as Google Docs and Excel files', approximately how many records? Could we get a sample of the file and fields that will be required for each record? We would like to see the current structure(s). Will these fields coincide with the same data capture fields that will used in the new inbound tracking system? Would you be able to organize them into a single Excel .csv or .xls formatted file when the time comes?

**A10.** We intend to keep no more than 6 months worth of archived records, and each day is done on it's own spreadsheet, so approximately 120 individual records. The fields on the spreadsheet will coincide with with the capture fields in the new system. Everything we wish to carry over is now in Google Drive. It will not be possible to have everything in one file.

SALVA	GE	Pa

Date:			Entered by:	JK			
Tuesday, July 5, 2022							
Tracking Number	Carrier	То	From	City	Sign	Received by & date	Notes
1001908714550002530400777271218680	FEDEX	RP/TR	HANNAH ENGDAHL	PENNSBURG, PA			
1001911910190002530400777277192776	FEDEX		TIFFANY LAYNE	BALTIMORE, MD			
1001911910190002530400777277192776	PEDEX	RP/IR	IIFFANT LATINE	BALTIMORE, MD			
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Date:

Page 2 d by: TW

RP/TR

Tuesday, July 5, 2022							
Tracking Number	Carrier	То	From	City	Sign	Received by & date	Notes
1001908714550002530400777278240230	FEDEX	RP/TR	HAROLD HOLTS MATS	MT. CLEMENS, MI			
1001923314560002531700274997105845	FEDEX	RP/TR	DAIRIOT HARLEY- DAVIDSON	FAIRFAX, VA			
1001908714370002531700777266557105	FEDEX	RP/TR	E.C. TITLE	TREVOSE, PA			
1001908714550002531700777271256062	FEDEX	RP/TR	PLATECO	NORTH BERGEN, NJ			
1001913710190002531700777276117421	FEDEX	RP/TR	BRANDON MCNEELY	SALISBURY, NC			
1001913710190002530400777286717680	FEDEX	RP/TR	DON BEYER VOLVO	DULLES ,VA			
32531787560000012750439497782014	FEDEX	RP/TR	METRO TITLE SERVICE	OVERLAND PARK, KS			
32531787560000012750461478862017	FEDEX	RP/TR	AMERIFLEET	OVERLAND PARK, KS			
1001908710200002530400777286783441	FEDEX	RP/TR	CHRIS WALSH	NASHVILLE, IN			
1001899910190002531700777285828374	FEDEX	RP/TR	KING KIA KING VW	GAITHERSBURG, MD			
32531787560000012750456694762018	FEDEX	RP/TR	METRO TITLE SERVICE	OVERLAND PARK, KS			
32531787560000012750440935042012	FEDEX	RP/TR	METRO TITLE SERVICE	OVERLAND PARK, KS			
1001899910190002531700777285952349	FEDEX	RP/TR	KING KIA	LAURWL, MD			
1001913710190002531700777287805354	FEDEX	RP/TR	FAULKNER HONDA	DOYLESTOWN, PA			
1001899910190002531700777282775286	FEDEX	RP/TR	KING KIA KING VW	GAITHERSBURG, MD			
1001900310160002531700777284501330	FEDEX	RP/TR	TIM SHORT	MOREHEAD, KY			
1001913710190002530400777287305431	FEDEX	RP/TR	COUNTRY BUICK GMC	LEESBURG, VA			
1001913710190002531700777275355708	FEDEX	RP/TR	ANNAPOLIS	PRINCE FREDERICK, MD			
1001899910190002531700777283231566	FEDEX	RP/TR	CAPITAL ONE	PLANO, TX			
1001913714510002530400777272457174	FEDEX	RP/TR	SHEEHY AUTOS	CHANTILLY, VA			
32531787560000012750440826652014	FEDEX	RP/TR	METRO TITLE SERVICE	OVERLAND PARK, KS			
1001913710190002530400777288771326	FEDEX	RP/TR	OURISMAN CHEVROLET	ROCKVILLE, MD			
1001908714550002531700777279618707	FEDEX	RP/TR	AUTOPAY	DENVER, CO			
1001911910190002530400274995729099	FEDEX	RP/TR	BEACON AUTO TAG	WILLIAMSTOWN, NJ			ON 7/7/22 BECKLEY CALLED AND WANTED ONE TIRLE SENT TO THEM OUT OF THIS PACKAGE WE PULLED AND GAVE TO OR . TITLE W

		RP/SP		Page 1			
Date:			Entered by:				
Tracking Number	Carrier	То	From	City	Sign	Received by & date	Notes
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Page 1

#### Date: Tuesday, July 5, 2022

Tuesday, July 5, 2022	Carrier	То	From	City	Sign	Possived by 8 data	Notor
Tracking Number		To		City	Sign	Received by & date	Notes
420253179405503699300284927399	PRIORIT	TR	ALLIETTA FORD	WELLSBURG		KFH 7/6	
70212720000308136053	CERT	TR	PERFORMANCE FINANCE	RENO, NV		KFH 7/6	
70212720000142895819	CERT	TR	NOTHWEST FEDERAL CRED			KFH 7/6	cc
70212720000169839018	CERT	TR	MARY JORDAN	FALLINGWATERS		KFH 7/6	CANCEL
70182290000053445059	CERT	KC	CORNERSTONE FINONERIA			MM 7/7	
9171999991703484216065	CERT	KC	PARK NATIONAL BANK	NEWARK, OH		MM 7/7	
70041160000406284724	CERT	DE	CROSSROADS	RANCHO CUCAMONGA, O	CA	MKS 7/6	
70211970000050788261	CERT	DE	INTERSTATE CROUP	NAMPA, ID		MKS 7/6	
ei083635335us	PRIORIT	DE	STAR PRE OWNED CARS	BUNKER HILL		MKS 7/6	
420253179405536108992500220998	PRIORIT	SP	THE GREAT OUT DOORS MA			LS 7/8 L	
70201810000209686684	CERT	SP	RALEIGH COUNTY COMMISS				
70220410000287466265	CERT	DU	HELEN POLLEY	WINCHESTER, VA		ME 7/6	
70210350000055577063	CERT	DU	ROBERT LEE SLOAN JR	PECKS MALL		ME 7/6	
420253179505511147592182903322	PRIORIT	DU	JONNY HUDSON	CHARLESTON		ME 7/6	
420253179505512286412182095948	PRIORIT	DU	JOHN SHRIVE	ROMNEY		ME 7/6	
70200090000157690532	CERT	DU	JACQUELYN HUEG	PURCELLVILLE, VA		ME 7/6	
420253179505511755962183462983	PRIORIT	IR	A1	BRUCETON MILLS		ZOE 7/11	
420253179500111993812180423652	FIRST	IR	MILLERS	BERKLEY SPRINGS		ZOE 7/11	
70202450000087551271	CERT	CD	ROSS HEANEY JR	RIVERSVILLE		NT 7/6	
70201810000113828057	CERT	CD	SINYARD	WEST MILFORD		NT 7/6	
70210950000208644059	CERT	CD	KENNETH MERELANT II	BERKLEY SPRINGS		NT 7/6	
70151520000064507351	CERT	CD	RICHARDS WILLIAMS	CLEAR CREEK		NT 7/6	
70212720000255156654	CERT	CD	DUSTIN SMITH	RAVENSWOOD		NT 7/6	
70190160000027643493	CERT	CD	BALDWIN	PHILIPPI		NT 7/6	
70210350000132945532	CERT	CD	BARR	JACKSONBURG		NT 7/6	
70153010000170457306	CERT	CD	VECCHIOCHO	MORGANTOWN		NT 7/6	
70220410000279783349	CERT	CD	SAMUEL DIGGS	GRAFTON		NT 7/6	
70220410000298025840	CERT	CD	KEITHL SPENCER	KEARNEYSVILLE		NT 7/6	
70220410000244123767	CERT	CD	MOORE RANDALL LEE	KEARNEYSVILLE		NT 7/6	
70200090000161354628	CERT	CD	KEVIN HAINES	POINTS		NT 7/6	
420253179505511440692181645552	PRIORIT	CD	EDWARDS BOYD	BUNKER HILL		NT 7/6	
70190700000067150021	CERT	CD	ROB BUSH	AUGUSTA		NT 7/6	
420253179405511108036487448024	PRIORIT	CD	AMANDA POE	MORGANTOWN		NT 7/6	
420253179405511108036487447720	PRIORIT	CD	MICHAEL	MORGANTOWN		NT 7/6	
70212720000321990205	CERT	RE	QUICK DROP TOWING	CONYERS, GA		SE?? 7/7	
70200640000184201014	CERT	RE	WILD M HARDESTY	SHINNSTON		SE?? 7/7	
420253179505512465412181342048	CERT	RE	STEPHENS TOWING	FALLINGWATERS		SE?? 7/7	
420253179505510948722183817944	CERT	RE	BENSON	SHINNSTON		SE?? 7/7	
420253179505511440692182646053	PRIORIT	DT***	MARTINSBURG SCRAP	MARTINSBURG		CAN'T READ 7/7	THIS WAS ORIGINALLY ENTERED AS AN RE, THEN CHANGED TO DT
70210950000081187100	CERT	IN	SMITH	HUNTINGTON		LRB 7/6	
70200090000148109838	CERT	IN	HJONATHAN MCLAUGHLIN	UNION		LRB 7/6	
420253179505511409612179394517	PRIORIT	IN	DIANA CONNER	FAIRMONT		LRB 7/6	
70220410000063231186	CERT	IN	?	?		LRB 7/6	
L							

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# ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.:

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

## Addendum Numbers Received:

(Check the box next to each addendum received)

[ X ]	Addendum No. 1	[	]	Addendum No. 6
[ X ]	Addendum No. 2	[	]	Addendum No. 7
[ ]	Addendum No. 3	[	]	Addendum No. 8
[]	Addendum No. 4	[	]	Addendum No. 9
[ ]	Addendum No. 5	[	]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

GLOBAL PARCEL SERVICE, LL.
Company
Frederick a Werner
Authorized Signature
8-10-2022
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012 20-2

## State of West Virginia Agency Request for Quote

Proc Folder:	1057130		Reason for Modification:
Doc Description:	ADDENDUM 3 internal mail	tracking solution.	ADDENDUM 3
Proc Type:	Agency Contract - Fixed Am	t	
Date Issued	Solicitation Closes	Solicitation No	Version
2022-08-10	2022-08-12 14:30	ARFQ 0802 DMV230000002	4

BID RECEIVING LOCATION		
BUDGET & PROCUREMENT		
DIVISION OF HIGHWAYS		
BLDG 5, RM A-260		
1900 KANAWHA BLVD E		
CHARLESTON WV 25305		
US		
VENDOR		
Vendor Customer Code: VS0000017079		
Vendor Name : GLOBAL PARCEL SERVICE, LLC.		
Address : 515 E GRANT ST #150		
Street :		
City : PHOENIX		
State : AZ	Country : <sup>US</sup>	Zip : 85004
Principal Contact : FRED WERNER		
Vendor Contact Phone: 602-603- 0290	Extension:	

FOR INFORMATION CONTACT THE BUYER Kristine E James 304-414-7104 kristy.e.james@wv.gov				
Vendor Frederick A Werner Signature X	FEIN#	<b>20<del>,</del>2619017</b> re	DATE	8-12-

All offers subject to all terms and conditions contained in this solicitation

#### **ADDITIONAL INFORMATION**

#### ADDENDUM 3 IS ISSUED FOR THE FOLLOWING REASONS

1. TO ATTACH VENDOR QUESTIONS AND RESPONSES

2. TO ATTACH REVISED GENERAL TERMS AND CONDITIONS, REVISED SPECIFICATIONS, REVISED PRICING PAGE

3. TO MODIFIY THE BID OPENING FROM 08/10/22 TO 08/12/22

NO OTHER CHANGES

INVOICE TO		SHIP	то				
DIVISION OF MOTOR VEHICLES	ł		DIVISION OF MOTOR VEHICLES				
5707 MACCORKLE A SUITE 200	VE. S.E.,		IVING AND ESSING				
			/IACCORKLE AVEN UITE 200	IUE,			
CHARLESTON	WV	CHAR	LESTON	WV			
US		US					
Line Comm Ln I	Desc	Qty	Unit Issue	Unit Price	Total Price		
1 Internal Ma	I Tracking System	48.00000	MO	\$594.00 \$2	8,512.00		

Comm Code	Manufacturer	Specification	Model #
43231515	SQBX TRACKING SOLUTION		Latest cloud version updated monthly

### **Extended Description:**

Internal Mail Tracking Hardware and Software includes 4 XT3 mobile devices and 2 - 4 bay cradles, ALL INSTALLATION AND UNLIMITED TRAINING

INVOICE TO		SHIP	SHIP TO			
DIVISION OF MOTO VEHICLES	R		SION OF MOTOR CLES			
5707 MACCORKLE AVE. S.E., SUITE 200		RECEIVING AND PROCESSING				
			MACCORKLE AVEN SUITE 200	NUE,		
CHARLESTON	WV	CHAF	RLESTON	WV		
US		US				
Line Comm Ln	Desc	Qty	Unit Issue	Unit Price	Total Price	
2 Installation	and Training	1.00000	EA	\$0	\$0	
Comm Code	Manufacturer	Speci	fication	Model #		
81111809	SQBX TRAINING L	JNLIMITED				

**INCLUDED IN LINE 1** 

INVOIC	ETO		SHIP	то		
DIVISIO VEHICL	N OF MOTOR ES		DIVISION OF MOTOR VEHICLES			
5707 MACCORKLE AVE. S.E., SUITE 200				RECEIVING AND PROCESSING		
			5707 MACCORKLE AVENUE, S.E. SUITE 200			
CHARLI	ESTON	WV	CHAF	RLESTON	WV	
US			US			
Line	Comm Ln De	SC	Qty	Unit Issue	Unit Price	Total Price
3		Software Maintenance COST OF BID	0.00000	EA	\$0	\$0
Comm	Code	Manufacturer	Speci	fication	Model #	
8111220	00					
Extende	ed Description:					
	•	Maintenance and Support.				
INCLUD	DED IN COST OF	BID				

SCHEDUL	SCHEDULE OF EVENTS				
Line	Event	Event Date			
1	TECHNICAL QUESTION DEADLINE	2022-08-03			

# SOLICITATION NUMBER: ARFQ DMV230000002 Addendum Number: 3

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

# **Applicable Addendum Category:**

- $[\checkmark]$  Modify bid opening date and time
- [ ] Modify specifications of product or service being sought
- [ ] Attachment of vendor questions and responses
- [ ] Attachment of pre-bid sign-in sheet
- $[\checkmark]$  Correction of error
- [ ] Other

## **Description of Modification to Solicitation:**

ADDENDUM 3 IS ISSUED FOR THE FOLLOWING REASONS

1. TO ATTACH VENDOR QUESTIONS AND RESPONSES

2. TO ATTACH REVISED GENERAL TERMS AND CONDITIONS, REVISED SPECIFICATIONS, REVISED PRICING PAGE

3. TO MODIFIY THE BID OPENING FROM 08/10/22 TO 08/12/22

NO OTHER CHANGES

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

#### **Terms and Conditions:**

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# ATTACHMENT A

# ARFQ 0802 DMV2300000002 Internal Mail Tracking System Vendor Questions and Agency Response #2

**Q1.** The original RFQ stated this bid was for a purchase and then asked for the cost for subscription renewals/support and maintenance amounts for following years. Then the first technical question asked was if you would prefer a purchase or a 48 month "all inclusive" lease. The answer was a 48 month all inclusive lease. However, none of the revised supported documents stated that. They still appear to be for a purchase. Can you please let me know, is this for a one-time purchase with annual renewals of software or is it for a 48-month lease?

**A1.** Addendum 3 includes the revised specifications, terms and conditions and revised pricing page to reflect a 48 month inclusive lease pricing requirement.

# GENERAL TERMS AND CONDITIONS: (Agency Delegated Procurements Only)

**1. CONTRACTUAL AGREEMENT:** Issuance of an Award Document signed by the Agency and approved as to form by the Attorney General's office, if required, constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

**2. DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

**2.1. "Agency"** or "**Agencies**" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

# 2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.

**2.3. "Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

**2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.

**2.5. "Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.

**2.6. "Award Document"** means the document signed by the Agency that identifies the Vendor as the contract holder.

**2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services.

**2.8. "State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

**2.9. "Vendor"** or "**Vendors**" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

**3. CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

# 🖌 Term Contract

Initial Contract Term: This Contract becomes effective on \_\_\_\_\_\_\_and the initial contract term extends until\_\_\_\_\_\_.

**Delivery Order Limitations:** In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

**Fixed Period Contract with Renewals:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within \_\_\_\_\_\_ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that maintenance, monitoring, or warranty services will be provided for \_\_\_\_\_\_ year(s) thereafter.

[2] One Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

**Construction/Project Oversight:** This Contract becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the State Agency (or another page identified as ), and continues until the project for which the

**Other:** See attached.

**4. AUTHORITY TO PROCEED:** Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

**5. QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

**Open End Contract:** Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

**Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

**One Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

**6. EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

**7. REQUIRED DOCUMENTS:** All of the items checked below must be provided to the Agency by the Vendor as specified below.

**BID BOND (Construction Only):** Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project exceeding \$25,000 in total cost shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

**PERFORMANCE BOND:** The apparent successful Vendor shall provide a performance bond in the amount of 100% of the contract value. The performance bond must be received by the Agency prior to Contract award.

**LABOR/MATERIAL PAYMENT BOND:** The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be received by the Agency prior to Contract award.

MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Agency prior to Contract award.

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

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The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

**8. INSURANCE:** The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below and must include the State as an additional insured on each policy prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies Vendor shall provide the Agency with proof that the insurance

mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed in this section.

Vendor must maintain:

Commercial	General Liability Insurance in at least an amount of:
\$500,000.00	per occurrence.

Automobile Liability Insurance in at least an amount of: \$500,000.00 per occurrence.

Professional/Malpractice/Errors and Omission Insurance in at least an amount of: \_\_\_\_\_\_\_\_per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.

Commercial Crime and Third Party Fidelity Insurance in an amount of: \_\_\_\_\_\_\_\_ per occurrence.

Cyber Liability Insurance in an amount of:\_\_\_\_\_\_per occurrence.

**Builders Risk Insurance** in an amount equal to 100% of the amount of the Contract.

**Pollution Insurance** in an amount of:\_\_\_\_\_\_per occurrence.

Aircraft Liability in an amount of: \_\_\_\_\_\_per occurrence.

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**9. WORKERS' COMPENSATION INSURANCE:** Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

**10. LIQUIDATED DAMAGES:** This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

\_\_\_\_\_ for \_\_\_\_\_

Liquidated Damages Contained in the Specifications.

Liquidated Damages Are Not Included in this Contract.

**11. ACCEPTANCE:** Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

**12. PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

**13. PAYMENT IN ARREARS:** Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software licenses, subscriptions, or maintenance may be paid annually in advance.

**14. PAYMENT METHODS:** Vendor must accept payment by electronic funds transfer or P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

**15. ADDITIONAL FEES:** Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

**16. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

**17. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

**18. CANCELLATION:** The State reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Agency may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.b.

**19. TIME:** Time is of the essence with regard to all matters of time and performance in this Contract.

**20. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.

**21. COMPLIANCE WITH LAWS:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances. Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances.

**22. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

**23. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary, no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor.

**24. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

**25. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

**26. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency and any other government agency or office that may be required to approve such assignments.

**27. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

**28. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

**29. PRIVACY, SECURITY, AND CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in www.state.wv.us/admin/purchase/privacy.

**30. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

## DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

**31. LICENSING:** In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities. Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section.

**32. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting an Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

**33. VENDOR CERTIFICATIONS:** By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein. Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on

Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

**34. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors

for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing. Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

**35. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to an y person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

**36. NO DEBT CERTIFICATION:** In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.

**37. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

**38. REPORTS:** Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at <u>purchasing.division@wv.gov.</u>

**39. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

**40. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS:** Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.

b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:

c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or

d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

**41. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL:** In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

**42. PROHIBITION AGAINST USED OR REFURBISHED:** Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

**43. VOID CONTRACT CLAUSES** – This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

**DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.** 

FRED WERNER CEO	Fredouck a Werner
(Name, Title)	
FRED WERNE (Printed Name and Title)	R CEO
(Address) 515 E	
GRANT ST #150	
PHOENIX AZ 85004	
602-603-0290 / NONE (Phone	
Number) / (Fax Number)(E-ma	nil
FWERNER@GOAWH.COM	

address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through *wv*OASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

GLOBAL PARCEL SERVICE, LLC.

(Company)\_\_\_\_

Frederick a Werner

(Authorized Signature) (Representative Name, Title)

Revised 07/15/2022

### FRED WERNER CEO

(Printed Name and Title of Authorized Representative)

8-12-2022

(Date)

602-603-0290 / NONE

(Phone Number) (Fax Number)

### **SPECIFICATIONS**

- 1. **PURPOSE AND SCOPE:** The West Virginia Department of Transportation, Division of Motor Vehicles is soliciting bids to establish a contract for a 48 month lease inclusive lease for an internal mail tracking system.
- **2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
  - **2.1 "Contract Item"** means internal mail tracking system as more fully described by these specifications.
  - **2.2 "Pricing Page"** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
  - **2.3 "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Department of Transportation, Division of Motor Vehicles.
  - 2.4 "GB" means gigabyte and is a multiple of bytes for digital information.

#### 3. GENERAL REQUIREMENTS:

**3.1 Mandatory Contract Item Requirements:** Contract Item must meet or exceed the mandatory requirements listed below.

### 3.1.1 SendSuite Tracking Online or equal

- **3.1.1.1** System must have a minimum of four wireless electronic handheld mobile barcode scanning devices that will be used to receive and deliver mail that contains a barcode, and to capture receiver signature, date, and time of delivery.
- **3.1.1.2** The system must include software and hardware that allows the user to read barcodes, log actions, obtain and capture signatures, access a user dashboard to view package status, and to organize and maintain package data.

- **3.1.1.3** The system must be capable of sending electronic alert notifications to recipients.
- **3.1.1.4** Wireless handheld mobile barcode scanning devices must be able to be dropped from the height of four feet onto concrete daily and retain full functionality.
- **3.1.1.5** The Wireless handheld mobile barcode scanning devices must be Wi-Fi capable to allow real time database updates.
- **3.1.1.6** System must have at least two separate charging stations capable of charging at least four wireless handheld mobile barcode scanners each.
- **3.1.1.7** The system must be an online or cloud-based solution capable of maintaining tracking information for a minimum of twelve months.
- **3.1.1.8** The system must provide complete chain-of-custody for all incoming packages and mail containing a barcode.
- **3.1.1.9** The system should be able to intake up to 100GB of historical records currently stored as Google Docs and Excel files.

#### **3.1.2 Installation and Training**

**3.1.2.1** Vendor must install and set up equipment onsite and provide a minimum of four hours remote or onsite training for up to four users.

#### 3.1.3 Hardware and Software Maintenance

- **3.1.3.1** The Hardware and Software Maintenance must be included in the 48 month inclusive lease price.
- **3.1.3.2** The vendor should provide Hardware and Software Maintenance for the 48 month inclusive lease period.

#### 4. CONTRACT AWARD:

- **4.1 Contract Award:** The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.
- **4.2 Pricing Page:** Vendor should complete the Pricing Page by providing any alternate product information in Proposed Alternate Product column, if bidding or equal product, entering cost in the Unit Cost column, multiplying by the Estimated Quantity to obtain the extended cost. Then total the extended cost column to achieve the Total Bid Amount Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

### 5. PAYMENT:

**5.1 Payment:** Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

### 6. DELIVERY AND RETURN:

- **6.1 Shipment and Delivery:** Vendor shall ship the Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within thirty (30) working days after receiving a purchase order or notice to proceed. Contract Items must be delivered to Agency at 5707 MacCorkle Avenue, S.E., Suite 200, Charleston, WV 25304.
- **6.2** Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

Any Agency seeking to obtain the Contract Items from a third party under this provision must first obtain approval of the Purchasing Division.

**6.3 Delivery Payment/Risk of Loss:** Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.

- **6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- **6.5 Return Due to Agency Error**: Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

#### 7 VENDOR DEFAULT:

7.1 The following shall be considered a vendor default under this Contract.

- 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2 Failure to comply with other specifications and requirements contained herein.
- 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4 Failure to remedy deficient performance upon request.
- The following remedies shall be available to Agency upon default.
  - 7.2.1 Immediate cancellation of the Contract.
  - 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.
  - 7.2.3 Any other remedies available in law or equity.

7.2

## **Exhibit A - Cost Sheet**

Cost information below as detailed in the Request for Quotation.

### GRAND TOTAL BREAKDOWN:

Vendor must provide the individual cost breakdown for the components listed below.

			Unit of		
	<b>Proposed Alternate Product</b>	Unit Cost	Measure	Quantity	Extended Cost
3.1.1 Sendsuite Tracking Online or Equal	SQBX TRACKING	\$594.00	Month	48	\$28,512.00
for a 48 month inclusive lease					
3.1.2 Installation and Training	SQBX TRAINING	\$0.00	Each	1	\$0.00
<b>3.1.3 Hardware and Software Maintenance</b>		Inclu	ded in Cost	of Bid	
for 48 month inclusive lease					

**Total Bid Amount** 

\$28,512.00

### ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: DMV2300000002

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

#### Addendum Numbers Received:

(Check the box next to each addendum received)

[ X X	Addendum No. 1	[	]	Addendum No. 6
[ X	Addendum No. 2	[	]	Addendum No. 7
[ X ]	Addendum No. 3	[	]	Addendum No. 8
[ ]	Addendum No. 4	[	]	Addendum No. 9
[ ]	Addendum No. 5	[	]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

GLOBAL PARCEL SERVICE, LLC.

Company				
Fredouck a Werner				
Authorized Signature				
8-12-2022				
Date				

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012



## State of West Virginia Agency Request for Quote

Proc Folder:	1057130		Reason for Modification:	
Doc Description:	ADDENDUM 3 internal mail	ADDENDUM 3		
Due e Tume i	American Operation of Theory American			
Proc Type: Agency Contract - Fixed Amt				
Date Issued	Solicitation Closes	Solicitation Closes Solicitation No		
2022-08-10	2022-08-12 14:30	ARFQ 0802 DMV230000002	4	

BID RECEIVING LOCATION				
BUDGET & PROCUREMENT				
DIVISION OF HIGHWAYS				
BLDG 5, RM A-260				
1900 KANAWHA BLVD E				
CHARLESTON WV 25305				
US				
VENDOR				
Vendor Customer Code: VS0000017079 Vendor Name : GLOBAL PARCEL SERVICE, LLC.				
Address : 515 E Grant St #150,				
Street :				
City : PHOENIX				
State :AZCountry :USZip :85004				
Principal Contact : FREDERICK WERNER				
Vendor Contact Phone: 602-603-0290 Extension:				

FOR INFORMA Kristine E Jame 304-414-7104	TION CONTACT THE BUYER s					
kristy.e.james@	kristy.e.james@wv.gov					
Vendor Signature X	Frederick a Werner	FEIN# 20-2619017	<b>DATE</b> 8-12-2022			

All others subject to all terms and conditions contained in this solicitation

#### **ADDITIONAL INFORMATION**

#### ADDENDUM 3 IS ISSUED FOR THE FOLLOWING REASONS

1. TO ATTACH VENDOR QUESTIONS AND RESPONSES

2. TO ATTACH REVISED GENERAL TERMS AND CONDITIONS, REVISED SPECIFICATIONS, REVISED PRICING PAGE

3. TO MODIFIY THE BID OPENING FROM 08/10/22 TO 08/12/22

NO OTHER CHANGES

INVOIC	ETO			SHIP TO			
DIVISIC	N OF MOTOR ES			DIVISION OF MOTO VEHICLES	R		
5707 M SUITE 2	ACCORKLE AVE. S.E., 200			RECEIVING AND PROCESSING			
				5707 MACCORKLE	AVENUE,		
		NAD /		S.E. SUITE 200			
CHARL	ESTON	WV		CHARLESTON		WV	
US				US			
Line	Comm Ln Desc		Qty	Unit Issu	e U	nit Price	Total Price
1	Internal Mail Tracking	System	48.000	00 MO	\$5	94.00	\$28,512
Comm	Code	Manufacturer		Specification		Model #	
432315	15	SQBX Tracking Sol	lution C	oud based	Upda	tedly mont	hly automatically
INVOIC		and Software includes and sup	port plu:	s installation and t	raining		
				DIVISION OF MOTO			
VEHICL				VEHICLES	ν <b>κ</b>		
5707 M. SUITE 2	ACCORKLE AVE. S.E., 200			RECEIVING AND PROCESSING			
				5707 MACCORKLE S.E. SUITE 200	AVENUE,		
CHARL	ESTON	WV		CHARLESTON		WV	
US				US			
Line	Comm Ln Desc		Qty	US Unit Issu	ie U	nit Price	Total Price
	Comm Ln Desc Installation and Train	ng	<b>Qty</b> 1.0000	Unit Issu	le U \$0	nit Price	Total Price \$0
Line	Installation and Train	ng Manufacturer		Unit Issu	\$0	nit Price Model #	
Line 2	Installation and Train Code 09	Manufacturer	1.0000	Unit Issu D EA	\$0		
Line 2 Comm	Installation and Train Code 09		1.0000	Unit Issu D EA	\$0		

INVOICE TO				SHIP TO				
DIVISION OF MOTOR VEHICLES				DIVISION OF MOTOR VEHICLES				
				RECEIVING AND PROCESSING				
				5707 MACCORKLE AVENUE, S.E. SUITE 200				
CHARL	ESTON	WV	CHAF	RLESTON	WV			
US			US					
Line	Comm Ln D	esc	Qty	Unit Issue	Unit Price	Total Price		
3		d Software Maintenance N COST OF BID	0.00000	EA	\$0	\$0		
Comm	Code	Manufacturer	Speci	fication	Model #			
811122	200							
	ed Description are and Software	: Maintenance and Support.						

INCLUDED IN COST OF BID

SCHEDULE C	SCHEDULE OF EVENTS				
Line	Event	Event Date			
1	TECHNICAL QUESTION DEADLINE	2022-08-03			

	Document Phase		Page 4
DMV230000002		ADDENDUM 3 internal mail tracking solution.	

### ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



## GLOBAL PARCEL SERVICE, LLC

### EXECUTIVE SUMMARY

Global Parcel Service LLC was established in 2005 and has been providing software services since inception. We are best known for delivering the web based chain of custody and delivery management solution called SqBx Tracking. SqBx has the ability to prove deliveries, track chain of custody, and collect electronic signatures. SqBx is a web-based, "Software as a Service" (SaaS) cloud package tracking solution accessible by PC or tablet through any compliant web browser that has internet access. Our system also supports usage on certain mobile handheld devices through our native mobile application that offers package receipt, routing, delivery and more. A more detailed look at the feature set and specifications is outlined in our responses to the scope requirements listed in the RFP.

The SqBx software solution offers the State of West Virginia Division of Highways a robust, customizable solution to meet your business needs now and in the future. Our support team excels at partnering with our clients during implementation and throughout the duration of your contract. Our structure and vision are customer centric. Our support team is best in class and our software offerings incorporate a variety of customer requested features. We believe in continuous improvement and strive for the best possible customer experience with our sales, development, implementation, training and support teams.

We pioneered the SaaS model of cloud tracking software and continue to lead the industry. In addition, we specialize in the tracking software offering only 2 products vs. hundreds of products. We utilize Amazon Web Services (AWS), industry leader, for hosting. Our SQBX support team works only with SQBX customers and software. When a problem arises, you want a specialist. That is us. Our support and our development is located in Phoenix Arizona. Most have over 5 years here. Our product manager has over 10 years. The solution is updated every 3 to 4 weeks with security patches and enhancements. If your hardware has an issue and we cannot repair remotely, we will send a loaner. If it cannot be fixed, we will replace it. Unless the damage is deliberate, we will fix or replace the device; all included. Our lease is internal with us. If you need to make a change, we change it. No trade up costs, inflexible rules and financial maneuvers. You are dealing with the owners not 12 levels of managers. Our plan is simply to guarantee satisfaction. All and any of our customers will tell you that.

We meet or exceed all requirements. We cannot import the archived list which is shown as a "should" need but we have a workaround plan that should resolve the infrequent historical look back needs. This plan is included and eliminates the need for costly Professional Services.



The recommended solution for includes:

- State wide SqBx site license with unlimited users, unlimited workstations, and data storage
- SqBx Package Tracking Software Subscription
  - Includes all feature releases, patches and updates
  - Your software is always current
- Implementation and data onboarding
- Unlimited ongoing training (note: web training is our standard methodology).
  - Remote implementation and training
  - 4 Rugged Janam XT3 Mobile Computers and 2 4 bay cradles
    - 4 SqBx mobile app licenses
    - Set up, configured and shipped to client site ready to go
    - 4 SqBx mobile apps

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- 4 SqBx Mobile Hardware/Software Maintenance
  - Include all mobile software updates
  - Include repair/replace and loaner device coverage for duration of contract.
- More information is at <u>GPSsoftwareSolutions.com https://gpssoftwaresolutions.com/</u>

## Standard Features

STANDARD INCLUDED FEATURES	DESCRIPTION	BENEFITS TO YOU
Customization	System is configurable to your verbiage, needs, and required statuses	<ul> <li>Customize verbiage and fields to meet your needs</li> <li>Create statuses to manage package workflows for priority or other items requiring special handling</li> <li>Customization does not require technicians, easily adapt SQBX to your organizational needs. Update notifications in seconds for holiday hours, temporary moves, anything.</li> </ul>



Security	Benchmark of the industry security	<ul> <li>Amazon Web Services – FEDRAMP Approved</li> <li>All data encrypted at rest and in transit</li> <li>All employees vetted</li> <li>Completely rewritten in 2021 using the most recent secure code</li> </ul>
Status Management	Powerful tool ensuring checks and balance are in place	<ul> <li>Standard SQBX Feature</li> <li>Create statuses and events that map to your internal service goals and work flows.</li> <li>Common examples include student package pick up 1, 2, 3, priority, perishable, expedited, stored, etc.</li> <li>Create notifications that map to the process</li> <li>Ensures that specific service levels and goals are met</li> <li>Determine when chain of custody transfer takes place</li> <li>Additionally, determine for which statuses a signature may be required</li> <li>Set automatic notifications and reminders if a status does not change within a predetermined time period. Ex: 1<sup>st</sup> notice 2<sup>nd</sup> notice, etc. Especially useful for student package notifications.</li> </ul>
Android Platform	Your SQBX team highly recommends you select commercial, enterprise enhanced Android Platform equipment for mobile deliveries.	<ul> <li>Windows no longer supports or updates the classic Windows Mobile platform commonly found on many handheld delivery devices such as the Motorola MC 55, MC 65 etc. extended support is only available for embedded mobile 6.5</li> <li>The Android platform provides technological longevity for your inbound package tracking system</li> <li>The Android platform is congruent with TSU's desire to deploy a system with technological longevity that will continue to be enhanced and supported.</li> </ul>
Multi Receive and Multi Deliver	Ability to receive Multiple Packages for 1 recipient. Conversely deliver multiple packages with 1 signature	<ul> <li>Standard feature</li> <li>Set the recipient and scan each item without having to reset the recipient</li> <li>For delivery scan all packages and recipient will sign only once.</li> </ul>
Daisy Chain Email Notifications	SQBX has powerful scheduling and notification system	<ul> <li>Standard feature</li> <li>Send different notifications to different recipient types ex: faculty, staff member, and mail staff.</li> <li>Automatically daisy chain package pickup notices. 1<sup>st</sup> Notice then later, you set the interval in 15 minute increments, another notice, i.e. 2<sup>nd</sup> Notice, if the item has not changed status, delivered, stored, etc. Big time and error saving feature for Mystery Items, carrier pick up, employee pick up, damaged items, time sensitive items, etc.</li> <li>This built in feature puts notifications on autopilot saving staff time and resources.</li> </ul>



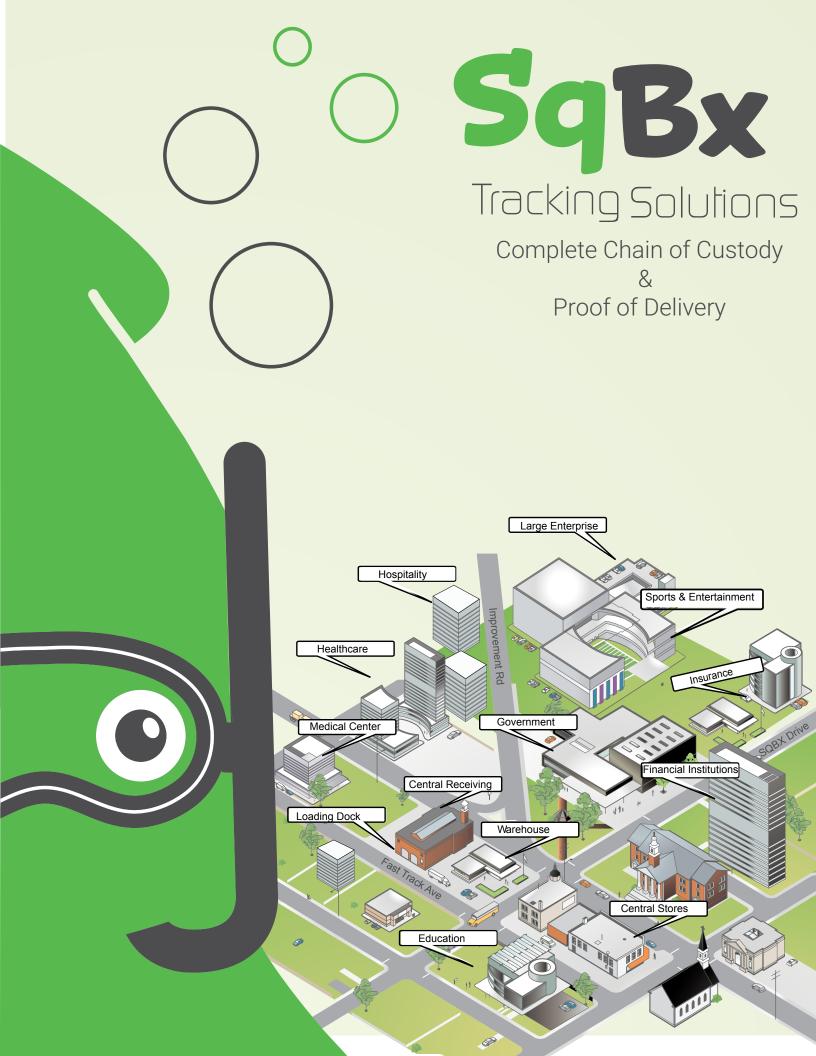
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Alerts Created by Any User	Automatic alerts are easy to add to incoming packages. Once package is received alert will display, notifying your team of special instructions	<ul> <li>Eliminates emails, phone calls, and notes in the receiving area</li> <li>Establish alerts to automatically route package from one recipient to another (useful for vacations or out of office)</li> <li>Note priority message for special handling</li> <li>Alerts are displayed on website and on the mobile handheld devices</li> </ul>
Advanced Routing	Routing recommended for campuses that perform deliveries to faculty/staff	<ul> <li>Standard feature included in subscription</li> <li>SQBX support works with your team to create walkable routes for deliveries.</li> <li>Ability to add locations to multiple routes as business needs dictate.</li> <li>Routes can be accessed and followed on any handheld delivery device.</li> <li>Routes on handheld delivery devices show each stop and its affiliated packages saving time and improving customer service.</li> <li>Locations can be affiliated with designated time frames in order to provide delta reporting to ensure service goals are met.</li> <li>Routing is an advanced process management tool enabling managers to identify process improvement areas as well as reporting mechanism for staff and overall delivery performance.</li> <li>Enabling routing helps new employees with learning curve for delivery stops and shortens ramp up time for back up and new</li> </ul>
Advanced Reporting	Plethora of reports available	<ul> <li>personnel.</li> <li>Virtually unlimited reporting based on the variables selected by the user</li> <li>All reports are sortable by column and exportable to PDF and Excel</li> <li>User Dashboard has drag and drop widgets for at a glance reporting</li> <li>Save frequently used custom ad hoc reports as quick reports for easy future access</li> <li>Reports can be set to specified date ranges</li> <li>Up to 26 custom fields you can report against</li> <li>Report against any created status</li> <li>User level reporting to view activity levels of team members</li> <li>Delta reporting available for route time variances</li> </ul>
Remote Log in Support Service	Instant support and training on your site and on your mobile devices	<ul> <li>Delta reporting available for route time variances</li> <li>Standard, included feature.</li> <li>Requires customer to grant permission to SQBX support to use Remote login service.</li> <li>Highly recommended tool for your campus because it significantly expedites support, training, and feature inquiries.</li> <li>Dramatically reduces resolution time frames for support inquiries as well as improving employee retention of training and feature functionality overviews.</li> </ul>
USPS Delivery Partner		<ul> <li>The USPS delivery partner project was put into motion by a partnership between NACUMS and USPS. We are certified delivery partner/software provider for this project and can assist your campus set up this functionality with USPS and turn on the function in SqBx.</li> </ul>
Forwarding		<ul> <li>Campuses have the challenge of managing large populations of students on campus</li> </ul>



		<ul> <li>When students move off campus there can be a challenge to ensure that packages are forwarded</li> <li>Forwarding functionality is standard in SqBx and permits an administrator to update a student record to include a forwarding address and a label can be printed automatically if desired with corrected address information</li> </ul>
Integrated GPS Mapping		<ul> <li>In 2016 we added GPS mapping for mobile devices. This integrated functionality is available for administrators to review the location of devices on campus and displays google map and device locations. Provides administrator visibility of mobile devices on campus</li> <li>Refresh rate can be set to update to the minute</li> <li>Know who is logged in to which device and their location on campus</li> </ul>
Contactless Delivery	New Feature	<ul> <li>Capture and attach photos of the delivery with the mobile device, on some's desk, a storage area, item opened, damaged, great documentation tool. See screen shot below</li> </ul>

GPS SOFTWARE SOLUTIONS Tor Vision Achieved Through Process Imporvement			🛤 Packages		Help Support Admin 🌐 🏭 🌔
			Receive 🛷 Verify 📄 Retrieve 🙆 Di	eliver 🔂 Action 🔶 Alerts 🙁 Recipients	
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Nash Packages		Recipient: James Monroe Outbound package trk#: Outbound package carrier: TSU TRK#:		Released By: fwerner Released On: 04/07/2021 10:38:48am Package Location: Mailroom	
Find Package		where they are: Mailroom Received By: fiverner Received On: 03/12/2021 12:34:12pm		No Sign Reason: Recipient not available Contactless on: 04/07/2021 10:38:48am by fwerner	
Current Undelivered	- 1	Carrier: UPS Service: 3DAY SELECT			
Pending Pickups	- 1	Tracking No: G45G4545H Sender:			
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Continuous Improvement All updates included.

Web Based Application Cloud Storage Fully Hosted and Backed Up Unlimited Users Unlimited Workstations Unlimited Data Unlimited Remote Support & Training Electronic Signatures Captured Mobile Deliveries Attach Multiple Images Attach Multiple Images Custom Status Management

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### GPS Device Mapping



Mail Room Central Stores Shipping & Receiving Purchasing Warehouse/Distribution Materials Management Supply Chain Facilities/Transportation



Inbound & Outbound Shipping Inter-facility and Courier Deliveries Fleet Tracking Fixed Assets Package Contents Purchase Order Packages Supplies and more..

# Your Tracking Solution Delivered

You asked and we delivered. More Features, More Power, More Customization to adapt to your processes, workflows and all your tracking needs.

- ✓ Advance Notification USPS
- Alerts on workstation and mobile devices
- Custom Email & Text Notices
- Advanced Rouling
- ✓ GPS Mapping of Devices
- Delta Reporting
- Custom Statuses map to KPIs
- More Search Functionality
- ✓ More Reporting Power
- Customized Shipping Requests
- 🗸 Employee Portal
- 🗸 Single Sign On

# Mobilize Deliveries



## **Advanced Routing**



# Bring Even More Power with Modules

## PO Integration

Receive packages, reconcile PO line items, and deliver with one application.

## Single Sign On

Use the same login for SqBx as your current credentials. Member of InCommon.

## Employee Portal

Permit everyone on site visibility over their own/departmental packages.

## Interoffice

Track time sensitive documents and materials between offices and departments.

## Outbound Shipping

SqBx offers a variety of outbound shipping options.

## Asset Tracking

Track fixed assets. Assign to location or custodian. Perform Mobile Audits.

## Ship Requests

Employees can create electronic ship requests eliminating paper forms

## Fully Integrated Desktop Shipping

Create carrier labels, rate shop your contracted carrier rates and have visibility over shipping spend.

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\*Rugged Commercial Devices and BYOD iOS and consumer Android Devices Contact a representative for more information at 1-800-268-6296.

## Other ways we can help your organization

Fixed Asset Tracking Inventory Management Vehicle Tracking Process Tracking



For more info request a demo or speak with a representative

1-800-268-6296





## **Pocket-Sized Powerhouse**

XT3 is the next evolution of Janam's best-selling rugged touch computer. Offering the same industry-leading form factor and ultra-rugged design as Janam's XT2+, XT3 delivers more features and greater performance to enable a fully connected and super-productive mobile workforce. Smaller, lighter and more advanced than other mobile computers in its class, XT3 combines smartphone styling with all the enterprise-level voice and

data capture features businesses require to drive new levels of efficiency and accuracy in transportation, logistics, field service/field sales, retail, hospitality, public safety and other demanding work environments.



Featuring Android 9 (Pie) with Google Mobile Services (GMS), Janam's XT3 is upgradeable to future versions of Android and has earned Google's prestigious

Android Enterprise Recommended (AER) certification. With AER validation, XT3 is guaranteed to meet the elevated needs of enterprise customers and enables them to confidently deploy, use and manage the XT3 across their organization.

## **Winning Features:**

- Android Enterprise Recommended
- Less than 10 ounces with battery
- NFC "Tap-and-Go" technology
- Certified to support both Apple Wallet and Google Pay
- High-throughput barcode scanning
- Brilliant 5" display with Gorilla Glass 3

- Multiple 5' drops to concrete
- 4G LTE, Wi-Fi with MU-MIMO technology
- Bluetooth 5.0 (BLE)
- High-sensitivity GPS
- Extended-shift battery life
- UHF RFID sled option
- UL-certified for hazardous environments
- Standard 2-year warranty









Equipped with a latest-generation, high-performance, 2D imager offering increased barcode scanning speed and accuracy, front- and rear-facing cameras for capturing high-quality photos and video, low-energy Bluetooth and a built-in NFC reader, the XT3 ensures fast, reliable and secure data capture to streamline operations, improve data integrity and enhance the customer experience. Select versions of XT3 include specialized hardware and software that support Apple Wallet and Google Pay to easily read all contactless passes, including event tickets, transit cards, loyalty cards and boarding passes. XT3 is the only rugged mobile computer that successfully reads both Apple and Google protocols in the same device.

Qualcomm's most advanced Snapdragon octa-core processor provides XT3 users with extremely fast computing speeds for even the most complex applications, while using up to 35 percent less power. 4G LTE and advanced Wi-Fi with Multiple-User Multiple Input Multiple Output (MU-MIMO) technology delivers faster download speeds, real-time responses and enhanced voice and data connectivity. Designed to endure, the XT3 is sealed to IP67 standards and tested against MIL-STD-810 guidelines, providing a waterproof device that can survive repeated drops, vibrations and extreme temperatures.





## **XT3 Specifications**

TECHNICAL	
Operating System	Android 9 (Pie) with Google Mobile Services (GMS), OS upgradeable, Android Enterprise Recommended
Processor	2.2GHz Qualcomm Snapdragon™ 660 octa-core
Memory	4GB/64GB (3GB/32GB optional)
Expansion	User-accessible microSD card slot up to 32GB SDHC and up to 512GB SDXC
SIM/SAM Slots	1 micro SIM and 2 micro SAM slots
Power	2900mAh rechargeable and hot-swappable Li-ion battery (5800mAh optional)
PHYSICAL	
Dimension	6.1" L x 3.2" W x .8" D / 156mm L x 82mm W x 21mm D
Weight	9.5oz / 272g including battery
Display	5 inch HD (1280x720), IPS, Daylight readable (500 nits), Wide viewing angle, Corning Gorilla Glass
Touch Panel	Multi-touch capacitive touch screen
ENVIRONMENTAL	
Operating Temperature	-4º to 140º F / -20º to 60º C
Storage Temperature	-13º to 158º F / -25º to 70º C
Humidity	Non-condensing, 95%
Drop	Multiple 5ft / 1.5m drops to concrete on all sides across a wide temperature range
Water & Dust	IP67
Electro Static Discharge (ESD)	+/- 15kV air; +/- 8kV contact

DATA CAPTURI	E
Imager	Honeywell N6703 1D/2D imager
RFID/NFC	Reads NFC Forum Tag 1 to 5, ISO14443 Type A, ISO14443 Type B, ISO15693, MIFARE® 1k/4k/Plus/UltraLight/ DESFire, Sony FeliCa on the 13.56 MHz range, Optional support for Apple Value Added Services (VAS) and Enhanced Contactless Polling (ECP) and Google Smart Tap
Camera	13MP color rear-facing autofocus camera with user-controllable LED flash and 5MP front-facing camera MMUNICATION
USB	USB 3.0 OTG
WWAN	EDGE/GPRS/GSM: 900/1800/850/1900 WCDMA: B1/2/4/5/6/8/19 LTE FDD: B1/2/3/4/5/7/8/12/13/14/17/19/25/26/20/28 LTE TDD: B38/B39/B40/41
WLAN	802.11a/b/g/n/ac/d/h/i/k/r/v fast roaming, 2x2 MU-MIMO technology
Security	IEEE 802.11n; WEP / WPA / WPA2 / WEP, RC4 Algorithm; TKIP, RC4 Algorith; AES, Rijndael Algorithm; PEAP/MS-CHAPv2, EAP-TLS; EAP- TTLS; PEAP-GTC; LEAP

GPS with support for GLONASS, Galileo and Beidou

Bluetooth v5 (BLE)

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WPAN

GPS

Single-Slot Ethernet Cradle Kit	Single-Slot USB / Charging Cradle Kit
Four-Slot Charging Cradle Kit	Four-Slot Battery Charging Kit
Trigger Handle	Handstrap
Vehicle Cradle	

Vehicle Cradle

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Audio	3.5mm headset jack; speaker; dual-microphone with noise cancellation and push-to-talk (PTT) support
Alerts	Vibration; LED indicators
LED Indicators	Dual-color
Кеураd	9 programmable hard keys
Motion Sensor	Accelerometer; Light Sensor; Proximity Sensor; Gyroscope; Digital Compass

## SAFETY / REGULATORY

Safety	IEC 60950-1; EMC; RF; SAR; LED; Laser
Radio	FCC; IC; ICEC; CE
Environmental	UL Listing (US and Canada) Class I Div 2, Groups A, B, C, D, RoHS, China RoHS



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## **Exhibit A - Cost Sheet**

Cost information below as detailed in the Request for Quotation.

### GRAND TOTAL BREAKDOWN:

Vendor must provide the individual cost breakdown for the components listed below.

			Unit of		
	<b>Proposed Alternate Product</b>	Unit Cost	Measure	Quantity	Extended Cost
3.1.1 Sendsuite Tracking Online or Equal	SQBX Tracking	\$594.00	Month	48	\$28,512.00
for a 48 month inclusive lease					
3.1.2 Installation and Training	SQBX Training included in 1	\$0.00	Each	1	\$0.00
3.1.3 Hardware and Software Maintenance		Included in Cost of Bid		of Bid	
for 48 month inclusive lease					

**Total Bid Amount** 

\$28,512.00