



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 685601  
**Solicitation Description :** Addendum #1  
**Proc Type :** Agency Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-03-18 14:30:00	SR 0803 ESR03062000000005121	1

<b>VENDOR</b>
VS0000020949 Skyward IO, Inc.

**Solicitation Number:** ARFQ 0803 DOT2000000037

**Total Bid :** \$16,800.00      **Response Date:** 2020-03-17      **Response Time:** 16:07:33

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**

Tina L Lewis  
 (304) 558-9398  
 tina.l.lewis@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Web-based/ IOS Application Software compatible with DJI Tech	1.00000	EA	\$14,000.000000	\$14,000.00

Comm Code	Manufacturer	Specification	Model #
43232607			

**Extended Description :** Web-based/ IOS Application Software compatible with DJI Technology aircraft(Up to 30 User Licenses)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Enterprise Software Onboarding	1.00000	EA	\$2,800.000000	\$2,800.00

Comm Code	Manufacturer	Specification	Model #
43232607			

**Extended Description :** Enterprise Software Onboarding

AGENCY SOLICITATION NUMBER-ARFQ DOT2000000037  
Addendum Number: 1

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The Purpose of this addendum is to modify the solicitation identified as ("Agency Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specification of product or service being sought
- Attachment of pre-bid sign in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

Specification correction  
Answer Vendor Questions

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provision of the Agency Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Agency Solicitation by completing an Addendum Acknowledgement, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# ATTACHMENT A

Drone operations management platform 6320B0118 DOT200000037

Addendum #1

To add the following to the Specification

3.1.1 Vendor must be available by phone or webinar during 7:00am to 5:00pm Eastern Standard Time for technical support.

Responses to Questions from Vendors

1. Whether companies from Outside USA can apply for this? like, from India or Canada)

1. *Yes, All companies can apply. The awarded vendor must be registered with the WV Secretary of State and the WV Purchasing Division.*

2. Whether we need to come over there for meetings?

2. *In person meetings are not foreseen at this juncture, however if meetings are needed, we have the ability for tele-conferencing with conversational English speaking/understanding employees/representatives.*

3. Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)

3. *Please see answers to Questions 1 & 2.*

4. Can we submit the proposals via email?

4. *All submissions must be submitted by wvOASIS, US mail, or Hand Delivered.*

**ADDENDUM ACKNOWLEDGEMENT FORM**

**SOLICITATION NO.:** ARFQ DOT2000000037

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification. Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:  
*(Check the box next to each addendum received)*

- |   |  |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor’s representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Skyward, IO  
\_\_\_\_\_  
Company

*B. Wilk*

\_\_\_\_\_  
Authorized Signature  
03 / 17 / 2020

\_\_\_\_\_  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

**EXHIBIT A - PRICING PAGE**

<b>TOTAL INSTALLATION &amp; DELIVERY COST</b>					
<b>LOCATION -Building 5, Room 920, Charleston, WV 25305</b>					
<b>Item Number</b>	<b>QTY</b>	<b>Description</b>	<b>Brand</b>	<b>Unit Price</b>	<b>Extended Price</b>
1	1	Web based and IOS Application Software compatible with DJI Technology aircraft( Up to 30 User Licenses)	Skyward	\$14,000.00	\$14,000.00
2	1	Enterprise Software Onboarding	Skyward	\$2,800.00	\$2,800.00
			<b>TOTAL COST</b>		<b>\$16,800.00</b>


All Equipment will be delivered to WV DOT  
1900 Kanawha Blvd., East  
Charleston, WV 25305



# SKYWARD PLATFORM FEATURES

Enterprise Software, Mobile GCS, & APIs





Skyward's industry-leading software combines airspace and ground intelligence, LAANC integration, flight planning and logging, personnel and fleet management tools, and a mobile ground control system — all in one digital system of record. And we offer APIs and partnerships for a complete drone operations management solution.

We are committed to helping our customers see clearly, act intelligently, and fly with confidence through software and consulting services designed to power safety, efficiency, and access to airspace.



# CONTENTS

Skyward's drone management platform includes:

<b>Skyward Enterprise Software</b>	<b>4</b>
<b>Skyward InFlight Mobile App</b>	<b>17</b>
<b>Skyward APIs</b>	<b>28</b>
<b>Live Stream &amp; Custom AI</b>	<b>32</b>

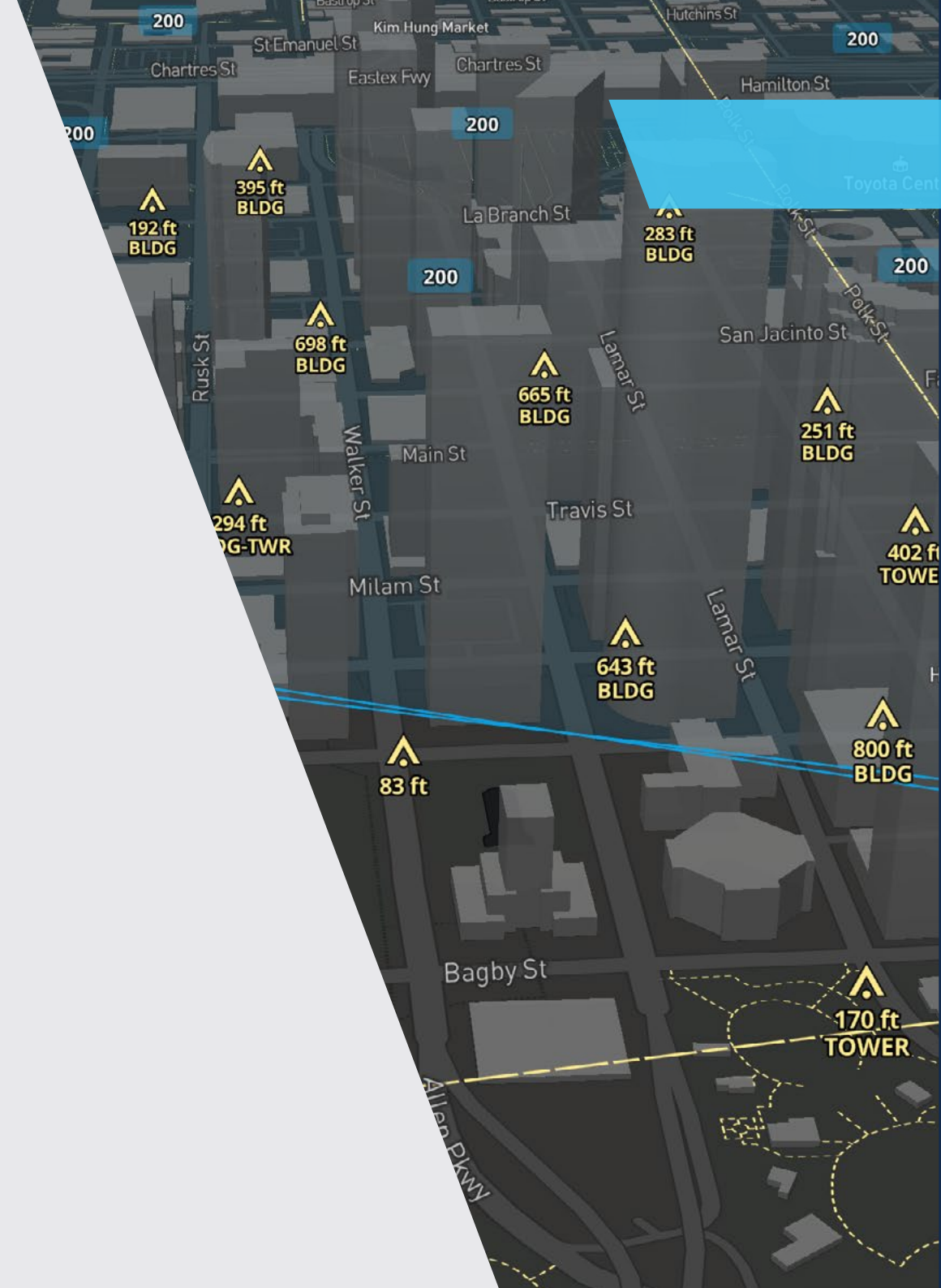
Partnership with Unleash live

Skyward also provides in-person flight training, waiver support, customized standard operating procedures, and other [consulting services](#).

# SKYWARD ENTERPRISE SOFTWARE

Fleet managers in the office and pilots in the field rely on Skyward's airspace map, management tools, and flight insights for operational oversight of their drone programs.

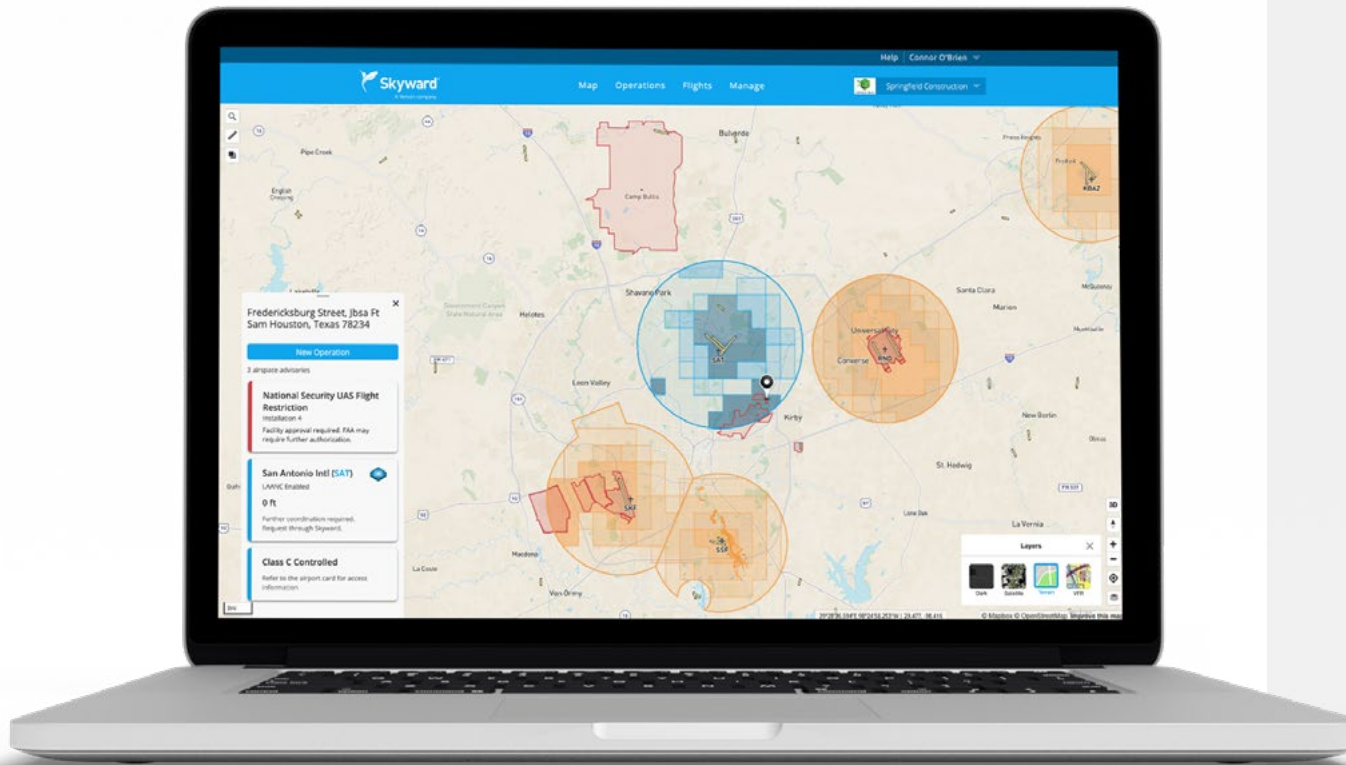
Our browser-based enterprise app seamlessly integrates with Skyward's InFlight mobile app for drone ops management from the office to the field.



# SKYWARD ENTERPRISE SOFTWARE

## Advanced airspace intelligence

See where to fly at a glance. Skyward's airspace map has been meticulously designed to simplify complex airspace at lower altitudes.

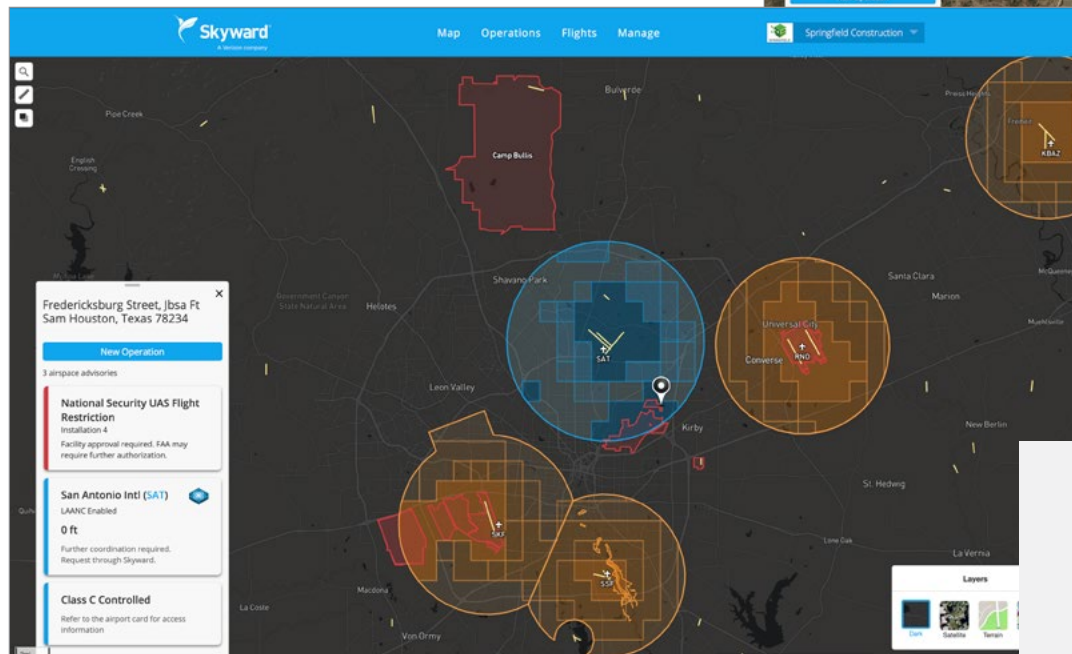


### AIRSPACE DESIGN INCLUDES:

- Restricted airspace (red shapes)
  - Includes TFRs, MOAs, and other flight restrictions
- LAANC-enabled controlled airspace (blue shapes)
  - Submit an airspace access request through Skyward and receive a response within seconds.
- Other controlled airspace (orange shapes)
  - Non-LAANC airports
- Advisory airspace (yellow shapes)
  - State parks, schools, hospitals, and other sensitive locations.
- Special flight rules areas (orange or red shapes)
- Airport runway orientations (long solid yellow lines)

## FOUR MAP LAYERS

- Dark, Satellite and Terrain views for optimum situational intelligence
- VFR Sectional Chart

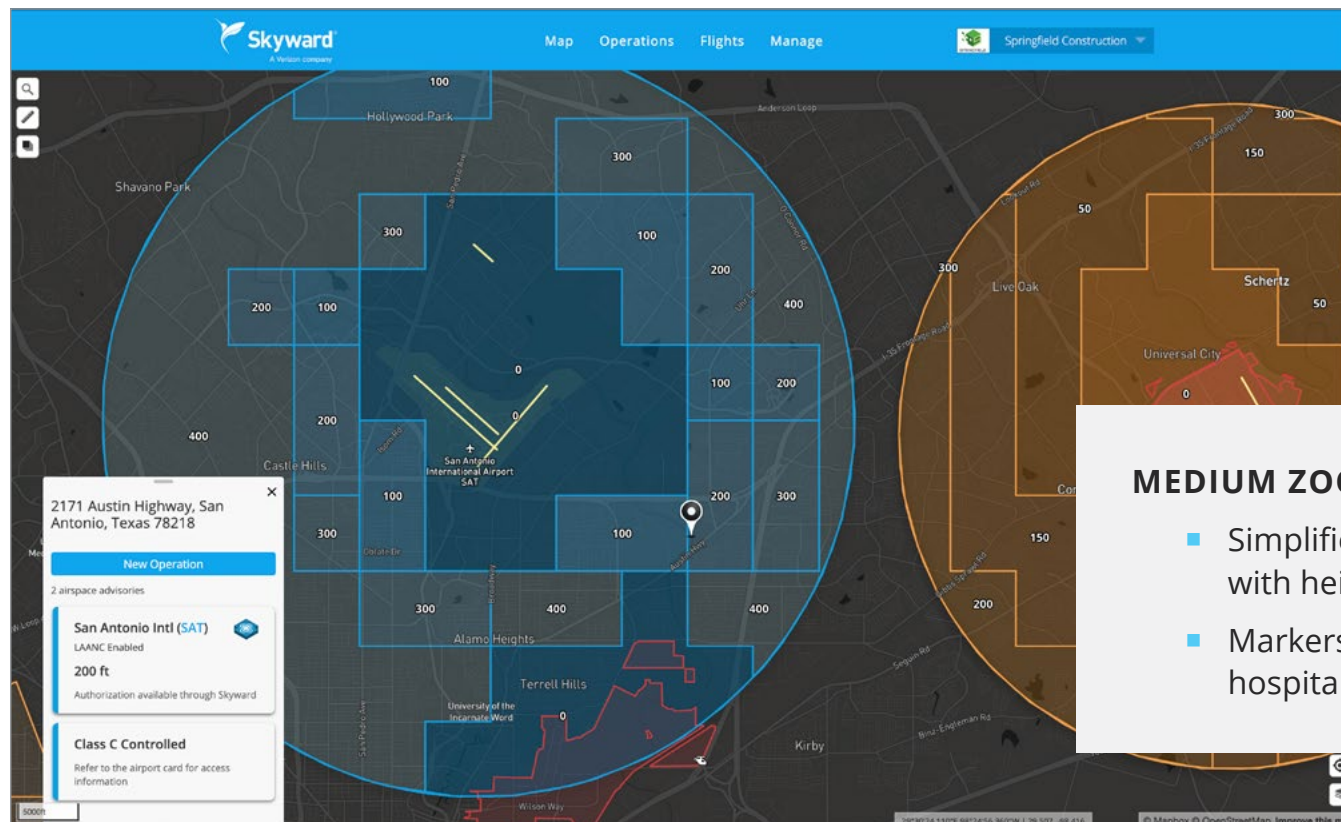


## AIRSPACE CARDS

- Show any controlled, restricted, or advisory airspace for a selected point on the map
- Shows nearest street address

Skyward's airspace map features dynamic zoom.

- Increase the level of detail as you zoom in
- See only the information you need at a given height
- Understand in-depth information without clutter



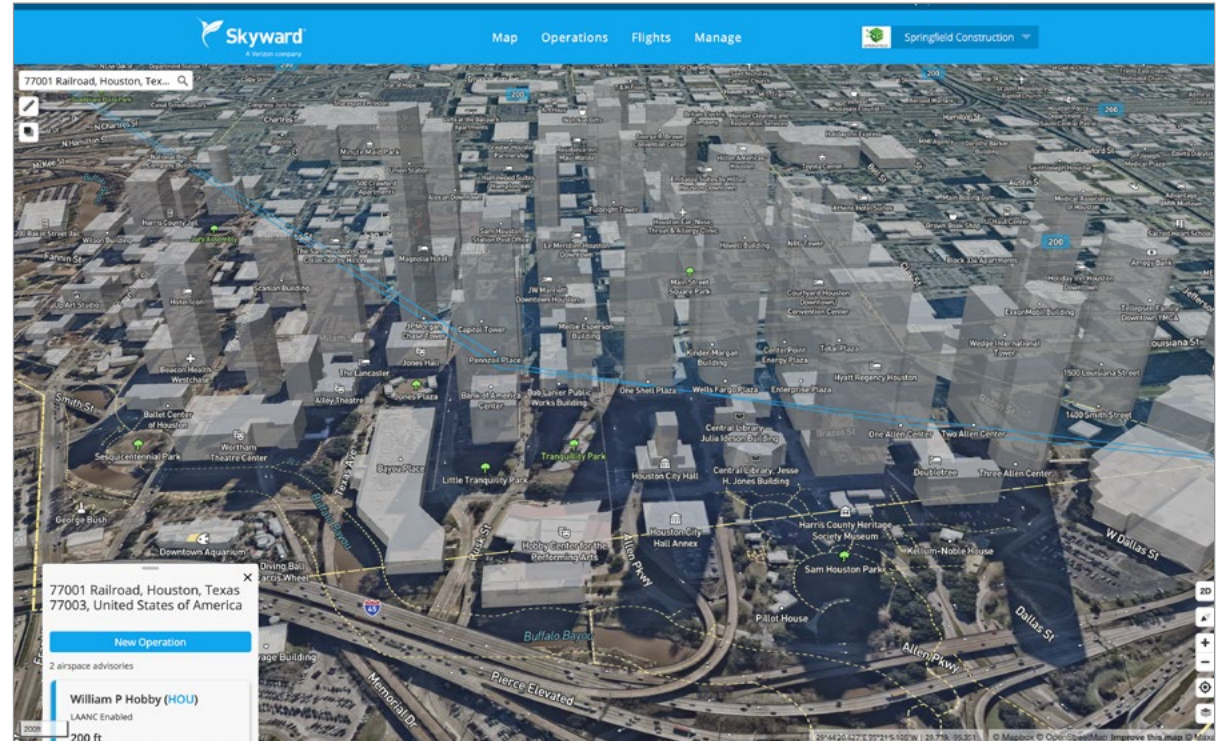
**MEDIUM ZOOM SHOWS:**

- Simplified LAANC facility grids, with heights above ground level
- Markers for heliports, arenas, hospitals, schools, and more

## Essential ground intelligence

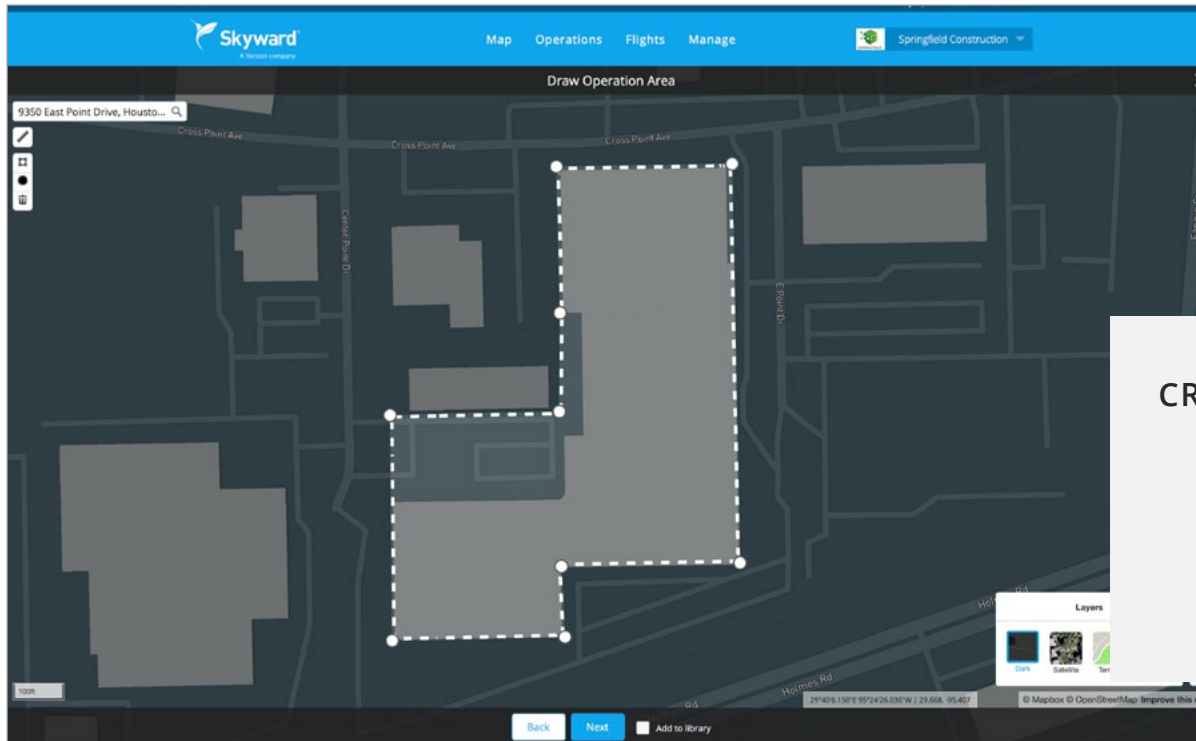
Drone operators need to plan for hazards on the ground as well as in the sky. Skyward's airspace map integrates critical ground intelligence, including:

- Major power transmission lines
- Pedestrian walking paths
- Over a million vertical obstacles
- 3D mode – tilt and pan map at virtually any angle
- 3D views of key ground obstacles such as buildings and structures



## Flight planning tools

Thorough planning is the first step to a safe drone deployment. Skyward allows personnel to create precise flight areas for an operation, note airspace conditions and ground hazards, request LAANC access, and assign crew and aircraft to an operation.



### CREATE DETAILED FLIGHT AREAS

- Save to Library for reuse in future operations
- Measure distances and estimate flight length with Measure tool



**Area of Operation: Houston HQ Rooftop**

Airport ID	Grid Ceiling (ft)	Request (ft)	Status
HOU	200	200	⚠️ LAANC is c

- ADD OPERATION DETAILS**
- Assign roles and notify crew members
  - Assign aircraft, batteries, and equipment
  - Add customizable checklists
  - Check weather
  - Submit a NOTAM, if necessary

## REQUEST LAANC ACCESS TO CONTROLLED AIRSPACE

- Set operational height for each LAANC grid
- Submit request and automatically get a response in seconds
- View Notice of Authorization in the browser-based app or InFlight
- Further coordination requests supported in Skyward

**Notice of Authorization**

Operation Date: Wednesday, January 22nd 2020 (1730 UTC)

Pilot In Command: Gavin Wells  
gavin.wells@skyward.io  
555-555-5555

Beginning Time: Wednesday, January 22nd 2020 09:30 PST (1730 UTC)

Ending Time: Wednesday, January 22nd 2020 11:30 PST (1930 UTC)

Conditions Of Authorization:

- Maintain visual line of sight
- Aircraft speed not to exceed 100 mph
- Do not fly over non-participants
- Do not exceed maximum altitude
- Ensure there are no TFRs before flying
- The weather ceiling must be above 1,000 feet AGL when flying in Class E airspace
- Operations within 3nm of a stadium are generally restricted from 1 hour before until 1 hour after events
- LAANC does not allow swarm operations

Airspace and maximum altitudes: 1. HOU 200<sup>th</sup> - FAA Ref#: SKDWFLT1BVO

Issue Date: Thursday, January 22nd 2020:21:11 UTC

Submitted By: Gavin Wells through Skyward.io

**Notification of intended Use**

As a condition of this authorization, I agree to comply with 14 CFR Part 107 operating rules, including:

- Maintain visual line of sight
- Aircraft speed not to exceed 100 mph
- Do not fly over non-participants
- Do not exceed maximum authorized altitude
- Ensure there are no TFRs before flying
- The weather ceiling must be above 1,000 feet AGL when flying in Class E airspace
- Operations within 3nm of a stadium are generally restricted from 1 hour before until 1 hour after events
- LAANC does not allow swarm operations

I agree to these conditions

Agree Cancel

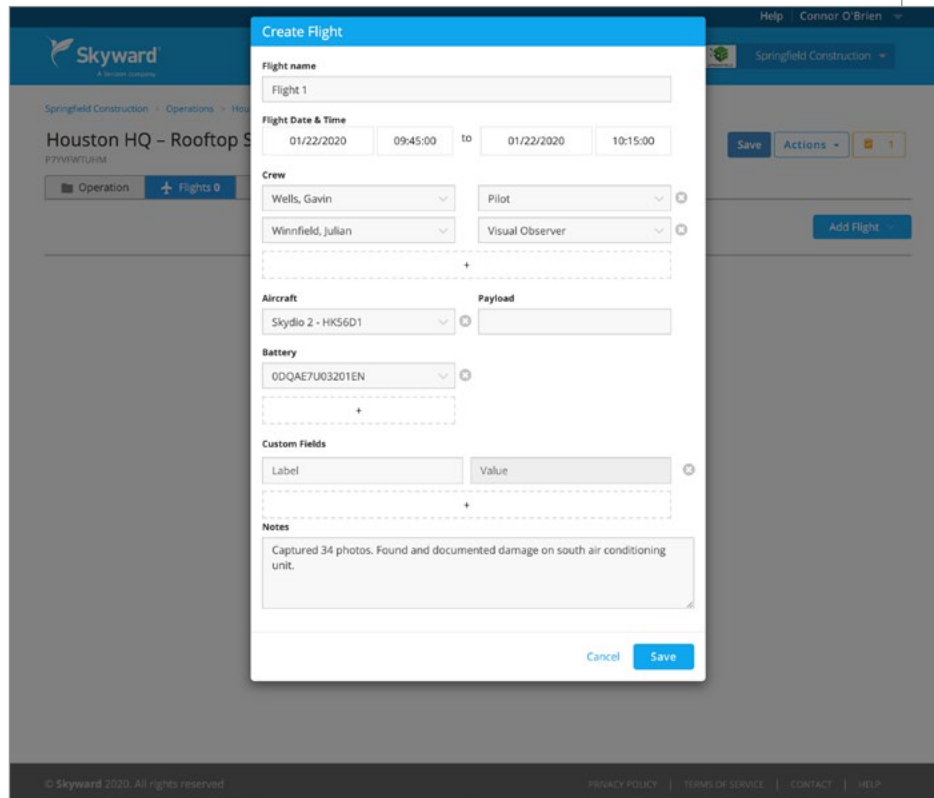
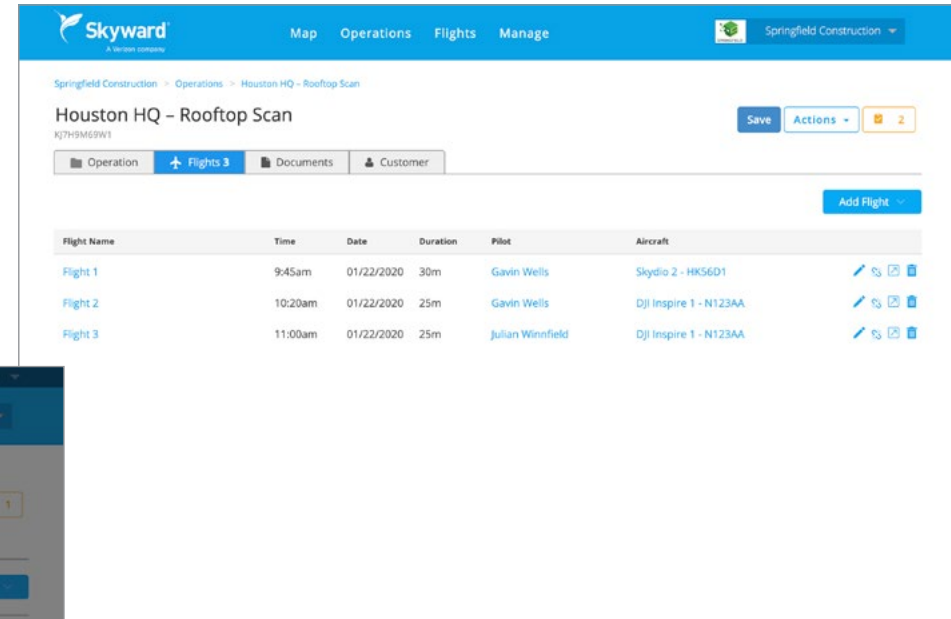
**Houston HQ - Rooftop Scan**

Details:

- On-Site Date & Time: 01/22/2020 09:30:00 to 11:30:00
- Total on-site time: 2 hours
- Pilot in Command: Wells, Gavin
- Crew: Winnfield, Julian
- Aircraft: DJI Inspire 1 - N123AA

Airport ID	Grid Ceiling (ft)	Request (ft)	Status
HOU	200	200	Approved

View Authorization

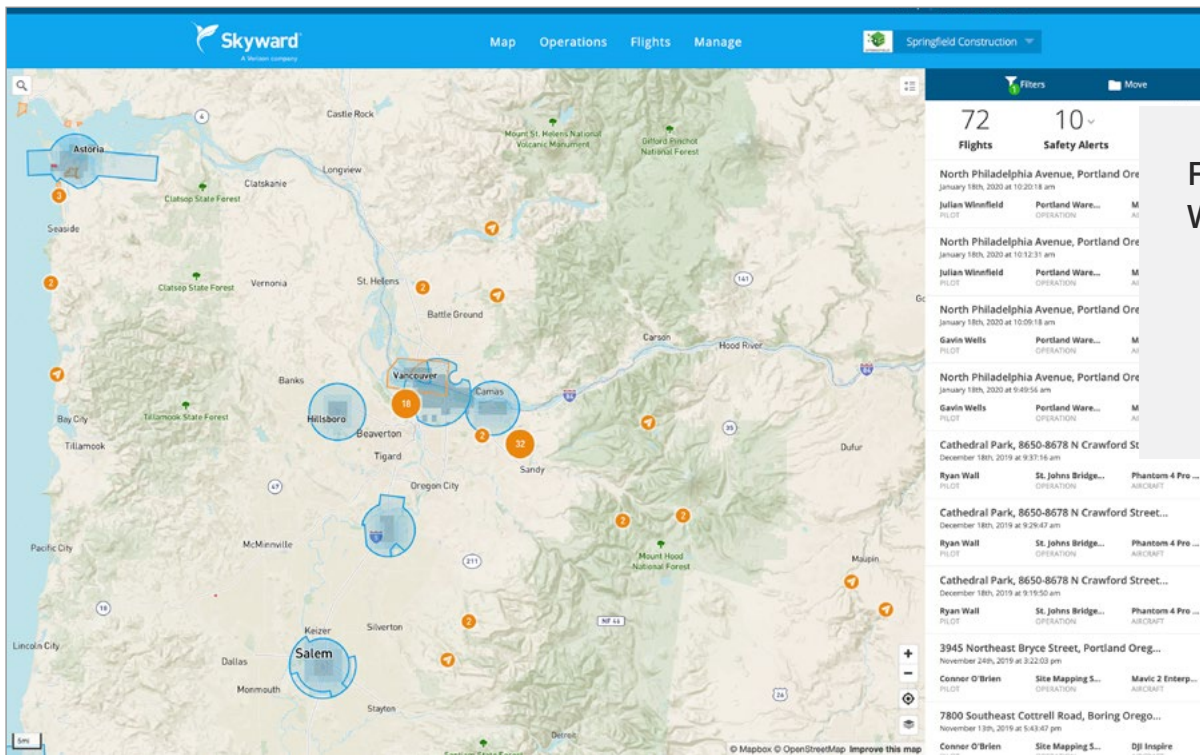


## LOG FLIGHTS IN THE CLOUD

- Automatically log flights to your operation from Skyward InFlight
- Import flight logs from DJI GO and DroneDeploy
- Or manually enter flight log data into Skyward

## Flight Insights: overview of all flights and operations

Skyward provides a digital system of record spanning your entire drone program. Risk and compliance teams can see aggregated data from every flight logged in Skyward — or filter down to specific flights, areas, and operations.

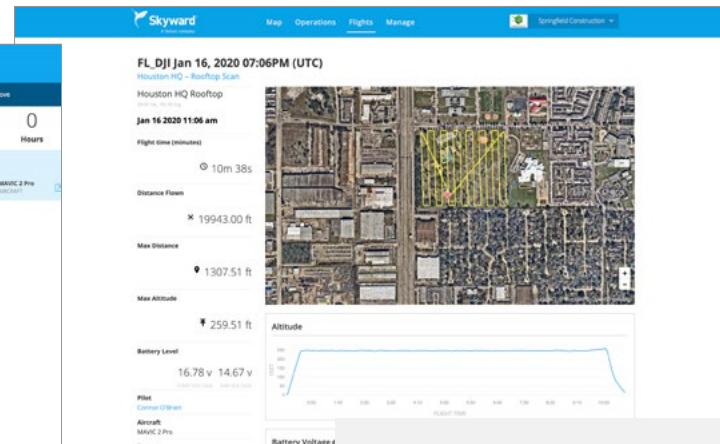
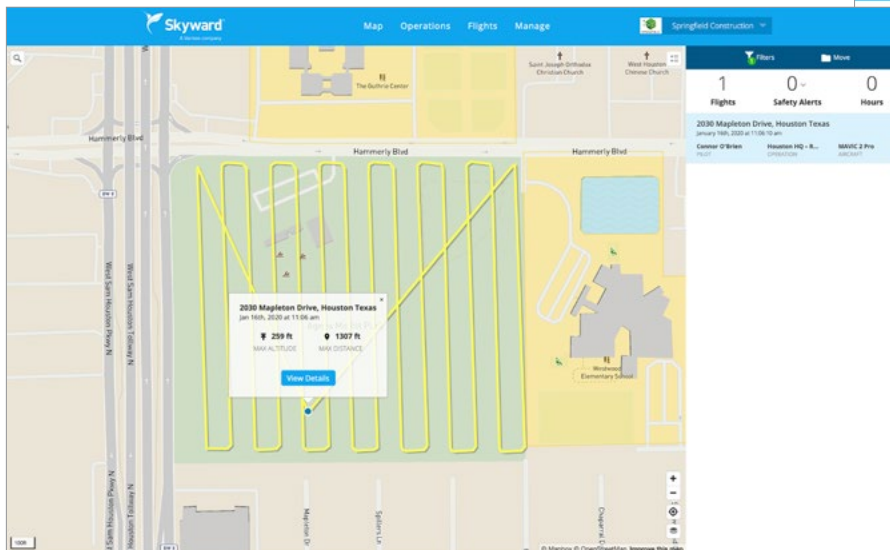
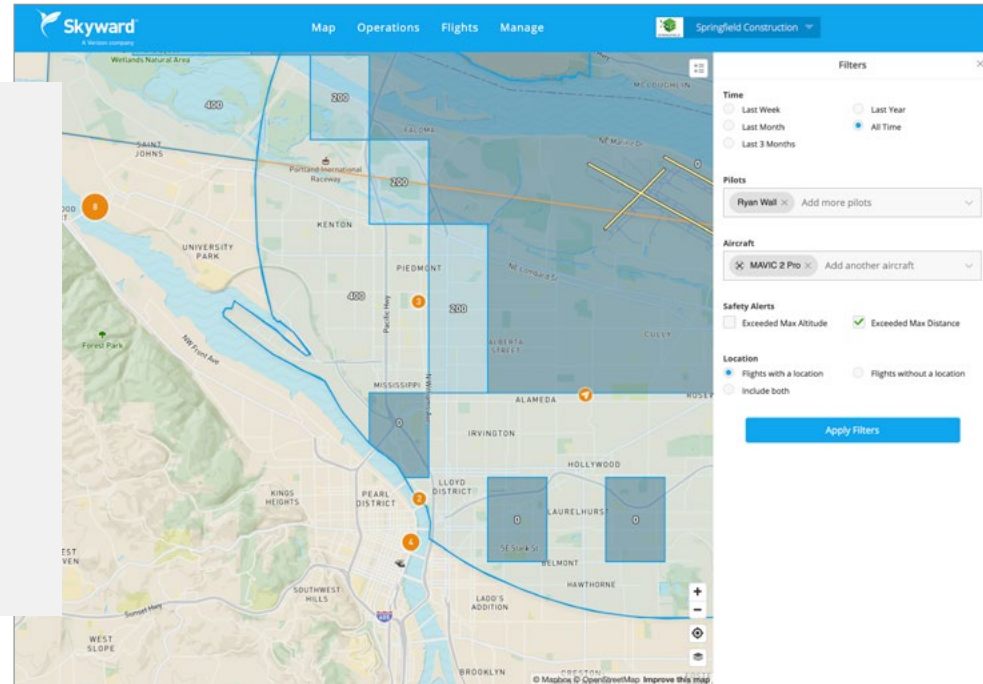


### FLIGHTS AT A GLANCE WITH FLIGHT INSIGHTS

- See flight paths and essential information
- Easily access full flight log

## FILTER RESULTS FOR SPECIFIC CRITERIA BY:

- Organization (or view your flights across all organizations)
- Time
- Location
- Safety alert (flight exceeded max altitude or distance)



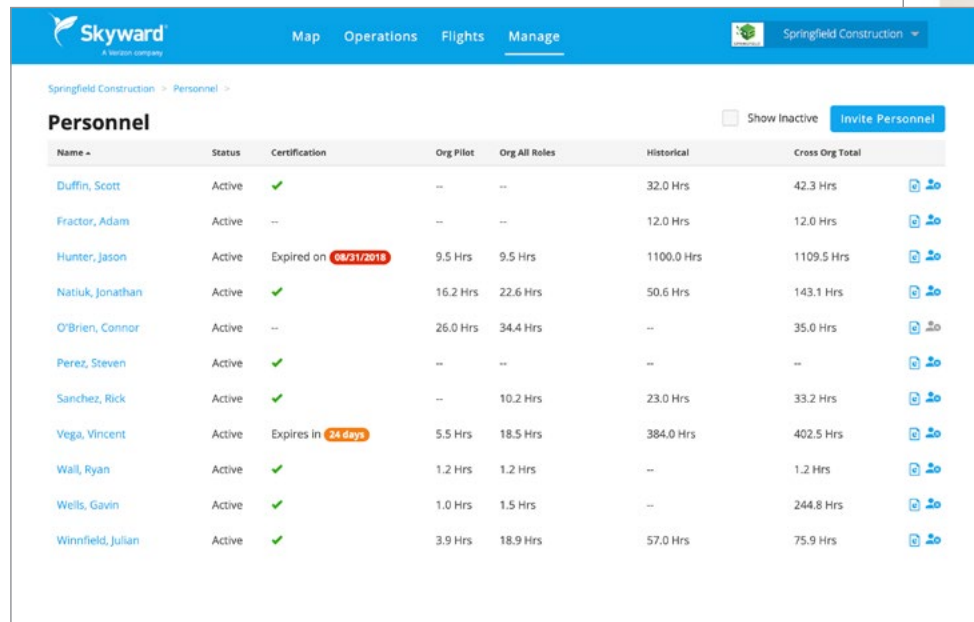
See flight paths and detailed log data from supported drone models

## Personnel management

Manage all the pilots and crew in your organization.

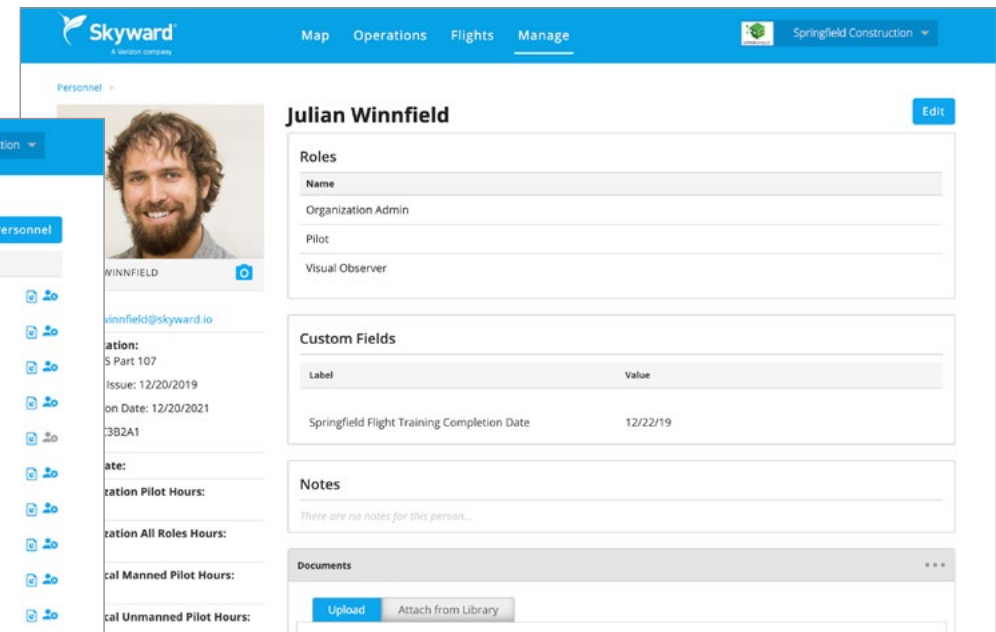
See certifications and credentials, logged flight hours, and more.

- Add and assign personnel to your organization
- View certification status
- Set active/inactive status
- See total flight hours logged
- View detailed personnel information
- Add historical flight hours for crewed and UAS flights.
- Add custom fields
- Upload documents, such as pilot certifications



The screenshot shows the Skyward Personnel management interface. The header includes the Skyward logo, navigation tabs (Map, Operations, Flights, Manage), and the organization name (Springfield Construction). The main content area displays a list of personnel with columns for Name, Status, Certification, Org Pilot, Org All Roles, Historical, and Cross Org Total. A 'Show Inactive' checkbox and an 'Invite Personnel' button are visible. The personnel list includes:

Name	Status	Certification	Org Pilot	Org All Roles	Historical	Cross Org Total
Duffin, Scott	Active	✓	--	--	32.0 Hrs	42.3 Hrs
Fractor, Adam	Active	--	--	--	12.0 Hrs	12.0 Hrs
Hunter, Jason	Active	Expired on 08/31/2018	9.5 Hrs	9.5 Hrs	1100.0 Hrs	1109.5 Hrs
Natiuk, Jonathan	Active	✓	16.2 Hrs	22.6 Hrs	50.6 Hrs	143.1 Hrs
O'Brien, Connor	Active	--	26.0 Hrs	34.4 Hrs	--	35.0 Hrs
Perez, Steven	Active	✓	--	--	--	--
Sanchez, Rick	Active	✓	--	10.2 Hrs	23.0 Hrs	33.2 Hrs
Vega, Vincent	Active	Expires in 24 days	5.5 Hrs	18.5 Hrs	384.0 Hrs	402.5 Hrs
Wail, Ryan	Active	✓	1.2 Hrs	1.2 Hrs	--	1.2 Hrs
Wells, Gavin	Active	✓	1.0 Hrs	1.5 Hrs	--	244.8 Hrs
Winnfield, Julian	Active	✓	3.9 Hrs	18.9 Hrs	57.0 Hrs	75.9 Hrs



The screenshot shows the detailed view for Julian Winnfield in the Skyward Personnel management interface. The header includes the Skyward logo, navigation tabs (Map, Operations, Flights, Manage), and the organization name (Springfield Construction). The main content area displays a profile for Julian Winnfield, including a photo, email address (jwinnfield@skyward.io), and various fields for roles, custom fields, notes, and documents. The roles listed are Organization Admin, Pilot, and Visual Observer. The custom fields section shows a field for 'Springfield Flight Training Completion Date' with a value of '12/22/19'. The notes section is empty, and the documents section has an 'Upload' button and an 'Attach from Library' button.

## Aircraft management

Keep track of all the drones in your fleet. Plus, track maintenance tickets, batteries, and equipment.

- Track and manage all aircraft, regardless of manufacturer
- Track registration, airworthiness, number of flights, and flight hours
- Track aircraft history and create maintenance tickets
- See a detailed record for each drone

The screenshot displays the Skyward aircraft management interface. The top navigation bar includes 'Map', 'Operations', 'Flights', and 'Manage', with a dropdown menu for 'Springfield Construction'. The main content area is divided into two panels.

**Aircraft List Panel:** Shows a table of aircraft with columns for Name, Model, Registration, Serial #, Status, Flights, Hours, and Airworthy. The table includes the following data:

Name	Model	Registration	Serial #	Status	Flights	Hours	Airworthy
Delair UX11 - ZGYULE	LUX11	ZGYULE	531241928527	Active	11	8.5	✓
DJI Inspire 1 - AYF075	Inspire	AYF075	208693134061	Active	8	2.4	✓
DJI Mavic 2 Enterprise - ZGOPOS	Mavic 2	ZGOPOS	162284670154	Grounded	7	2.2	✗
DJI Mavic 2 Pro - SUU9RY	Mavic 2	SUU9RY	740880264509	Active	32	10.3	✓
DJI Phantom 4 Pro - ZJ89M	Phantom 4	ZJ89M	086675683276	Active	11	2.9	✓
SenseFly eBee - B7AGVO	eBee	B7AGVO	109005773521	Active	5	3.0	✓
Skydio 2 - 8LB26N	Skydio 2	8LB26N	640446058239	Active	25	7.1	✓
Skydio 2 - HK56D1	Skydio 2	HK56D1	605233513775	Active	3	0.6	✓
Skydio 2 - XDUDU8	Skydio 2	XDUDU8	062855810645	Grounded	16	4.8	✗
Yuneec H520 - W1FZQ4	H520	W1FZQ4	980251301538	Active	4	1.1	✓

**Detailed View Panel (Skydio 2 - HK56D1):** Shows a detailed record for the selected drone. It includes a 'Service History' section with two tickets:

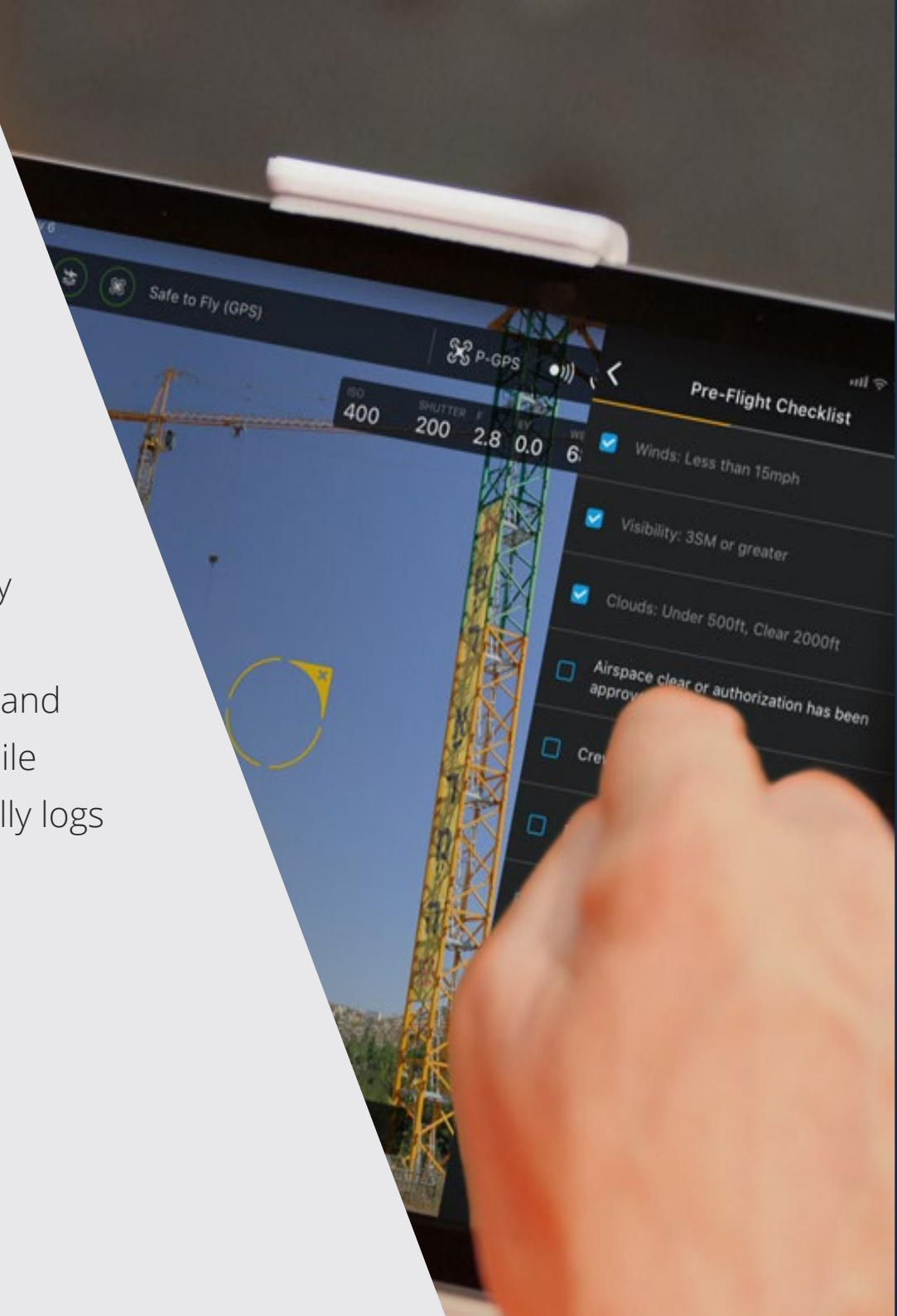
- TICKET: 2:** Status Changed From Grounded To Active. Note: Rotors replaced and aircraft inspected. Author: Connor O'Brien. Date: February 12, 2020. Time: 12:53 PM.
- TICKET: 1:** Status Changed From Active To Grounded. Note: Aircraft due for routine rotor replacement. Author: Connor O'Brien. Date: February 12, 2020. Time: 12:52 PM.

Other fields visible include Registration Number, Serial Number, Manufacturer, Weight (775 g), and Firmware Version (02.30.41).

# SKYWARD INFLIGHT MOBILE APP

Skyward InFlight brings the power and versatility of Skyward's enterprise software into the field. InFlight features the same airspace intelligence and flight planning features — plus a complete mobile ground control system. And InFlight automatically logs flights to the Skyward platform.

Currently, InFlight runs on Apple iOS and Apple iPadOS, and integrates with DJI drones.





# SKYWARD INFLIGHT MOBILE APP

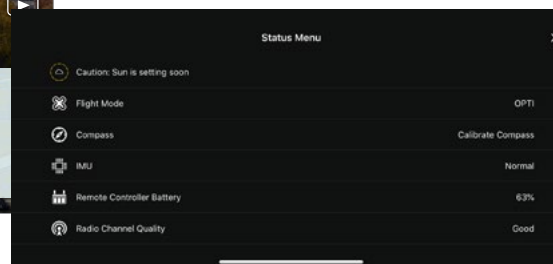
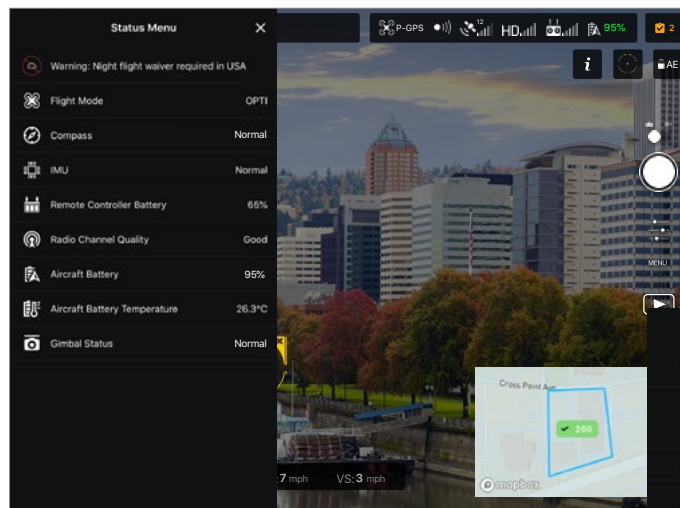
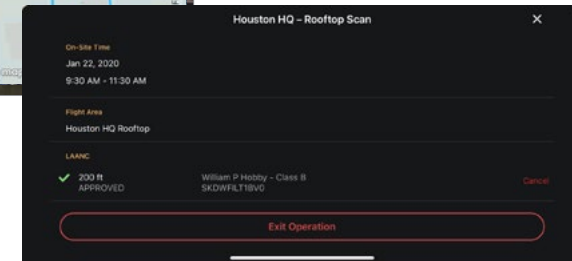
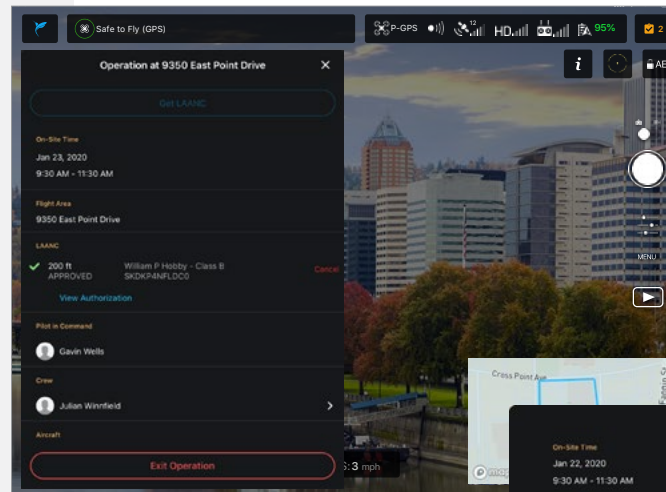
## Ground control system

Skyward's InFlight ground control system puts the power of Skyward at the pilot's fingertips during flight. InFlight allows a pilot to simultaneously control the drone, view the camera feed, and see mission details — supporting successful missions and regulatory compliance. And InFlight automatically logs flights to the cloud in Skyward.



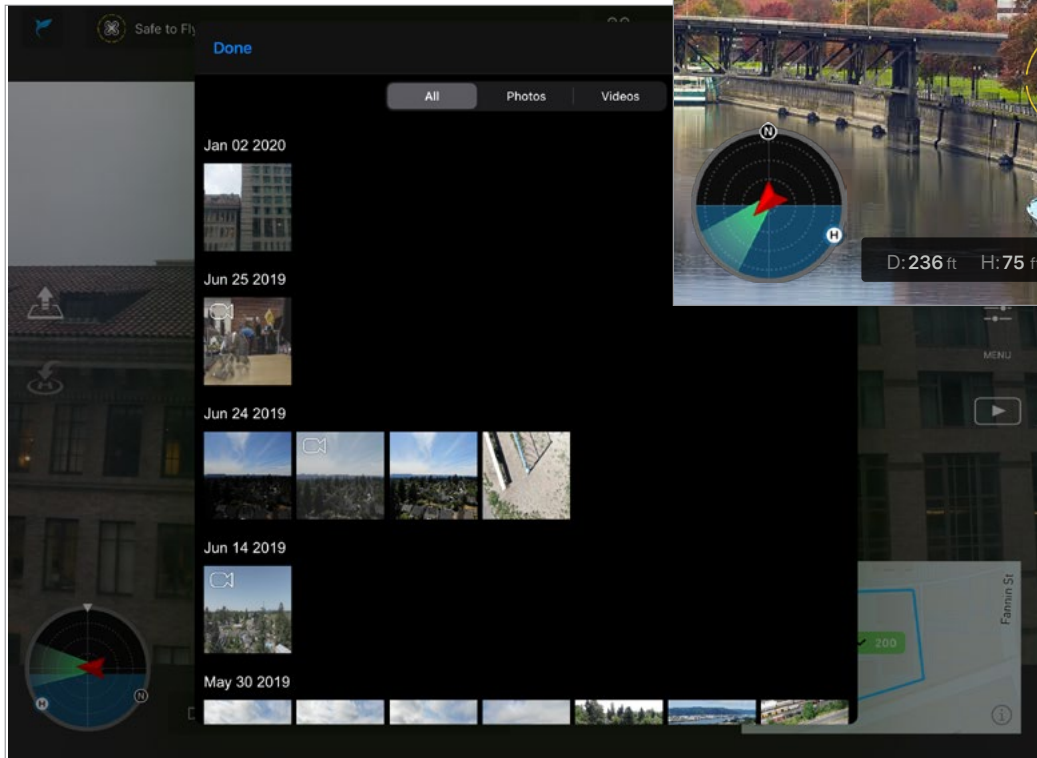
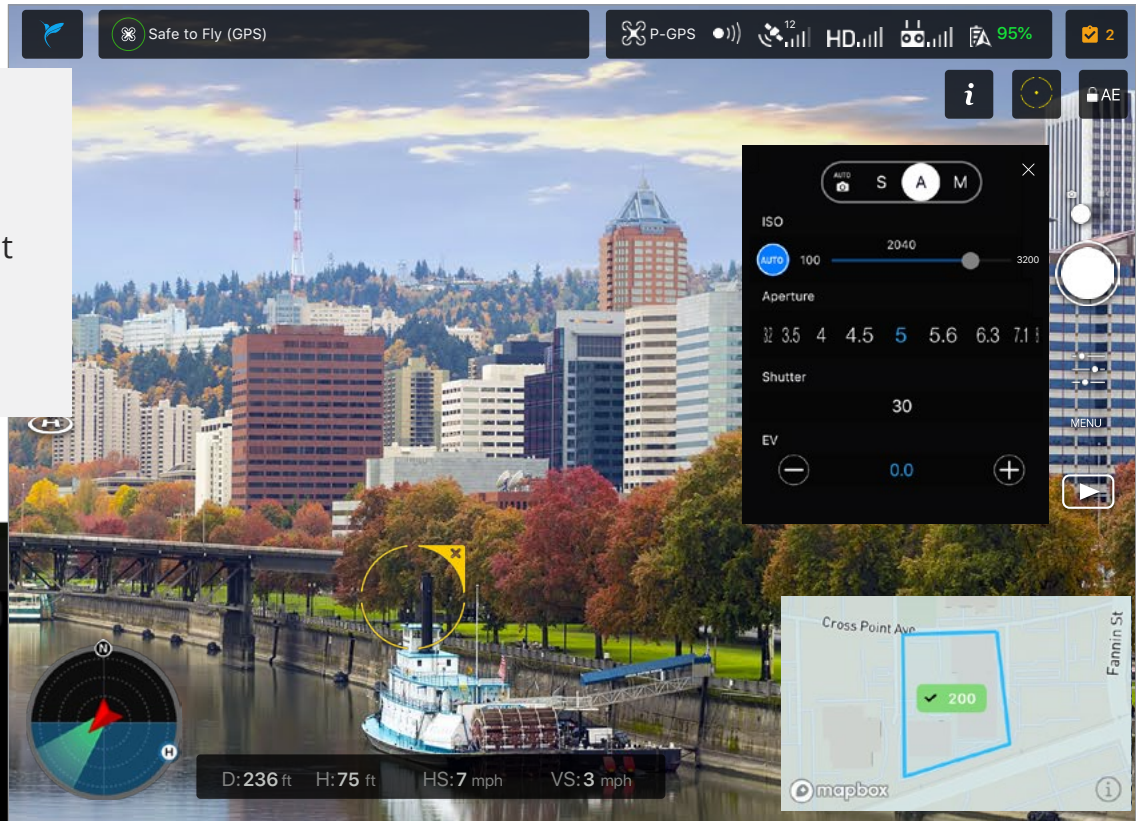
## ESSENTIAL FLIGHT FUNCTIONS

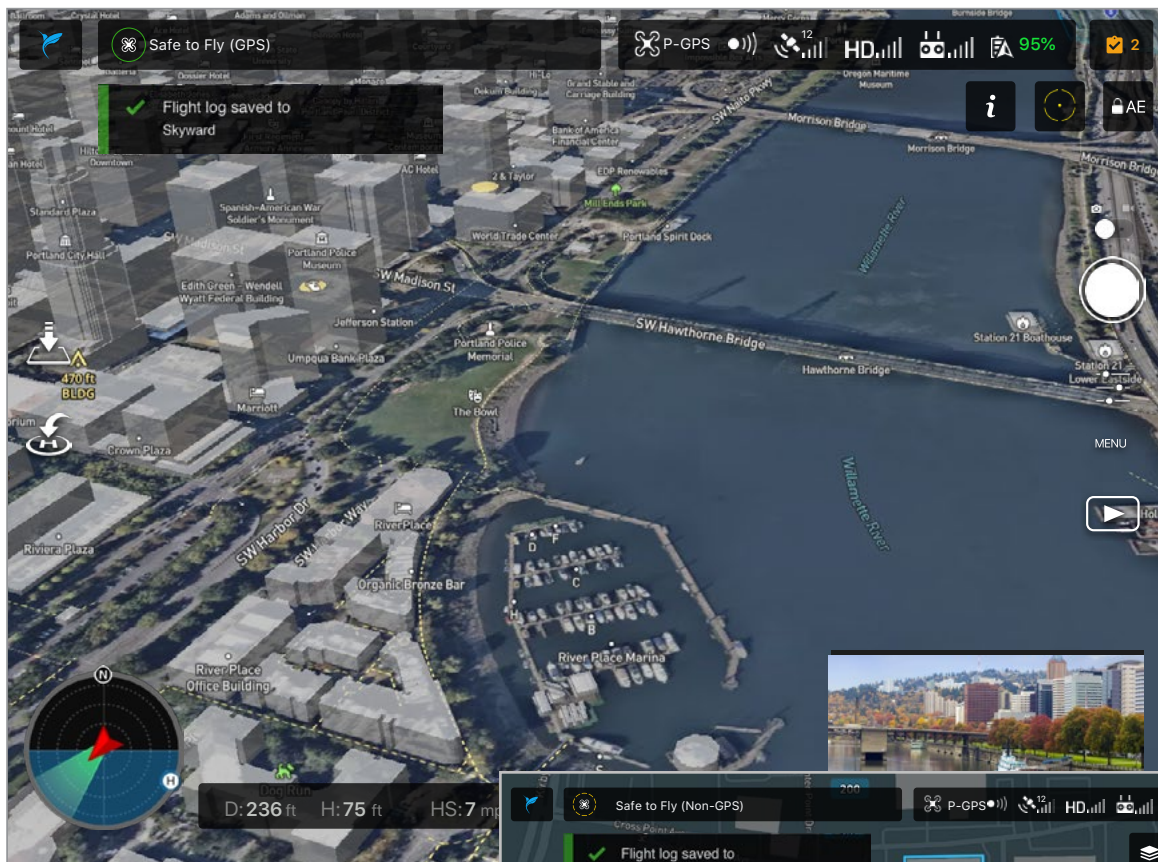
- Aircraft information (battery level, GPS status, controller signal, and more)
- Take-Off, Land, and Return-to-Home functions
- Change return to home altitude and maximum altitude settings within the app
- Toggle between drone video feed and Skyward map



## MEDIA TOOLS

- InFlight media manager — view all captured video and images without leaving the app
- Full camera controls





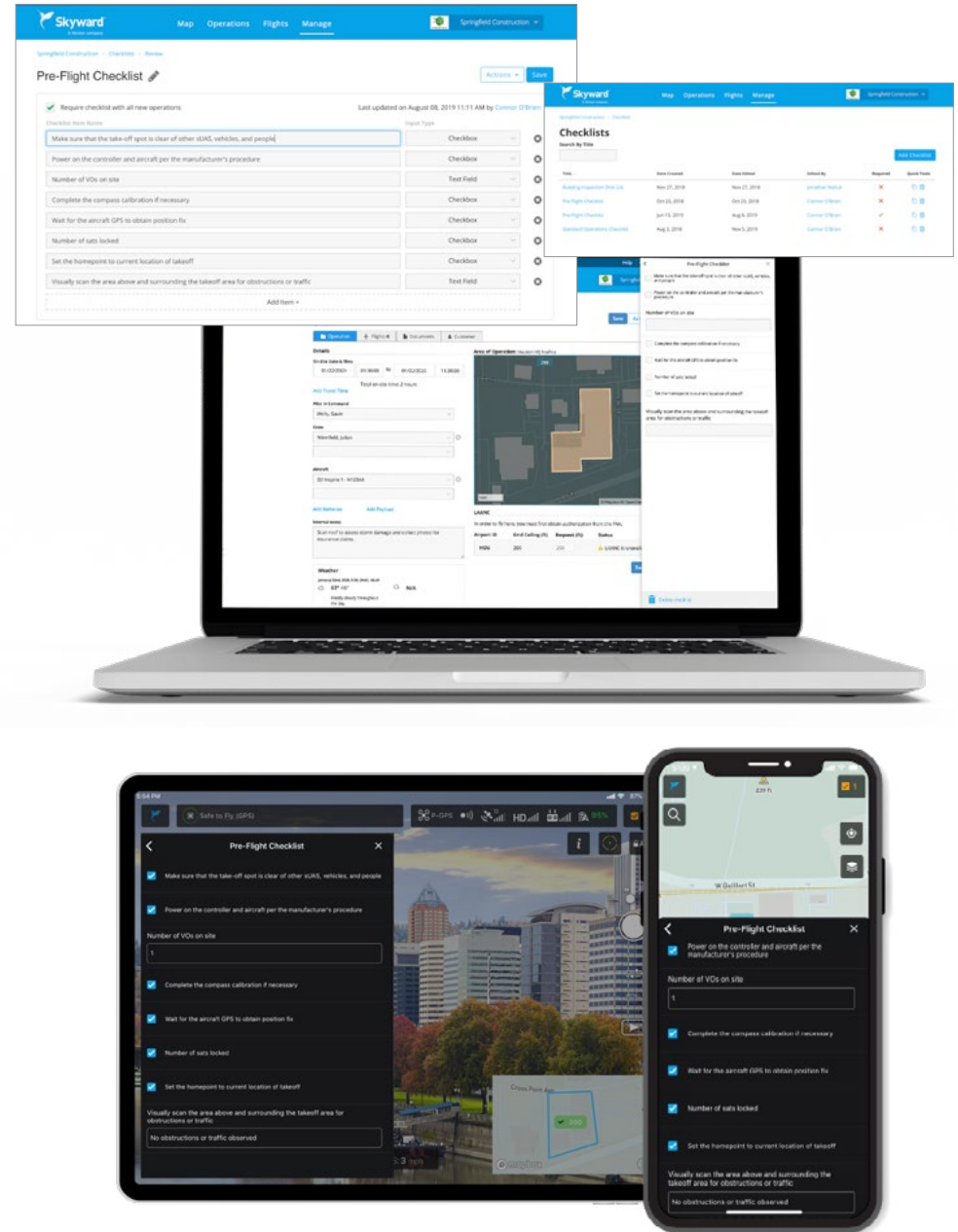
## AUTOMATIC FLIGHT LOGGING

- Flights automatically sync with Skyward upon landing
- View logs from Flight Insights or Operation page

## Customizable checklists

Checklists are an aviation standard for ensuring safety and compliance. Build customizable checklists in Skyward's enterprise app and complete them in the field with InFlight.

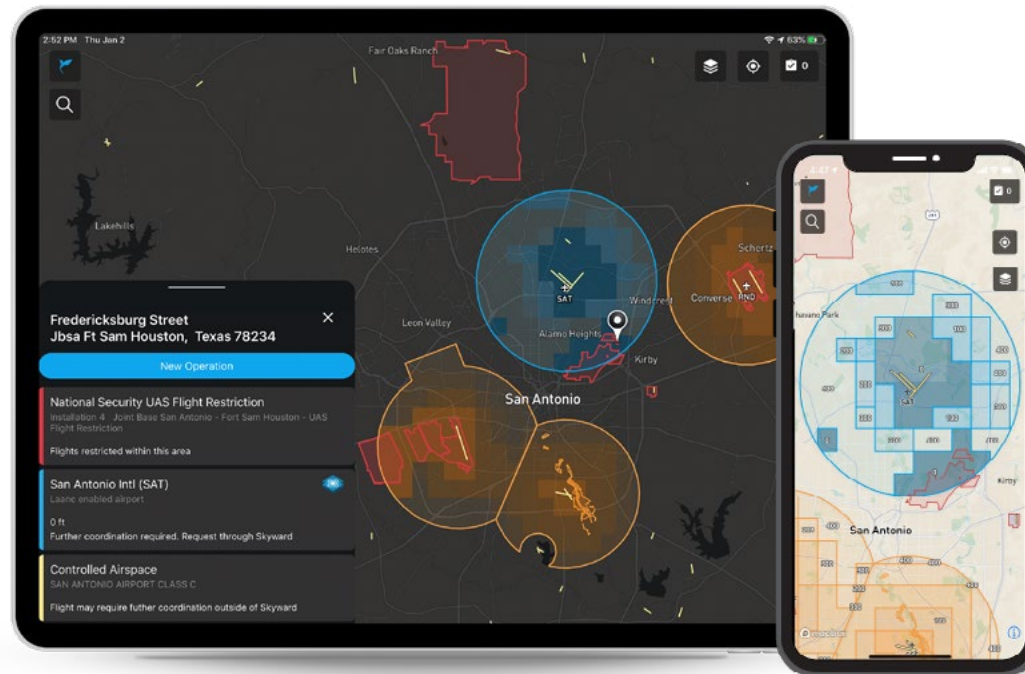
- Create sets of custom checklists for use in office and the field
- Assign a checklist to a specific operation, or require a checklist for all new operations
- Create text fields to require data entry for better compliance tracking
- Complete checklists in the field to hold crews accountable to regulations and company standard operating procedures
- Require data entry in open fields to support compliance
- Checklists sync across Skyward's enterprise and mobile platforms



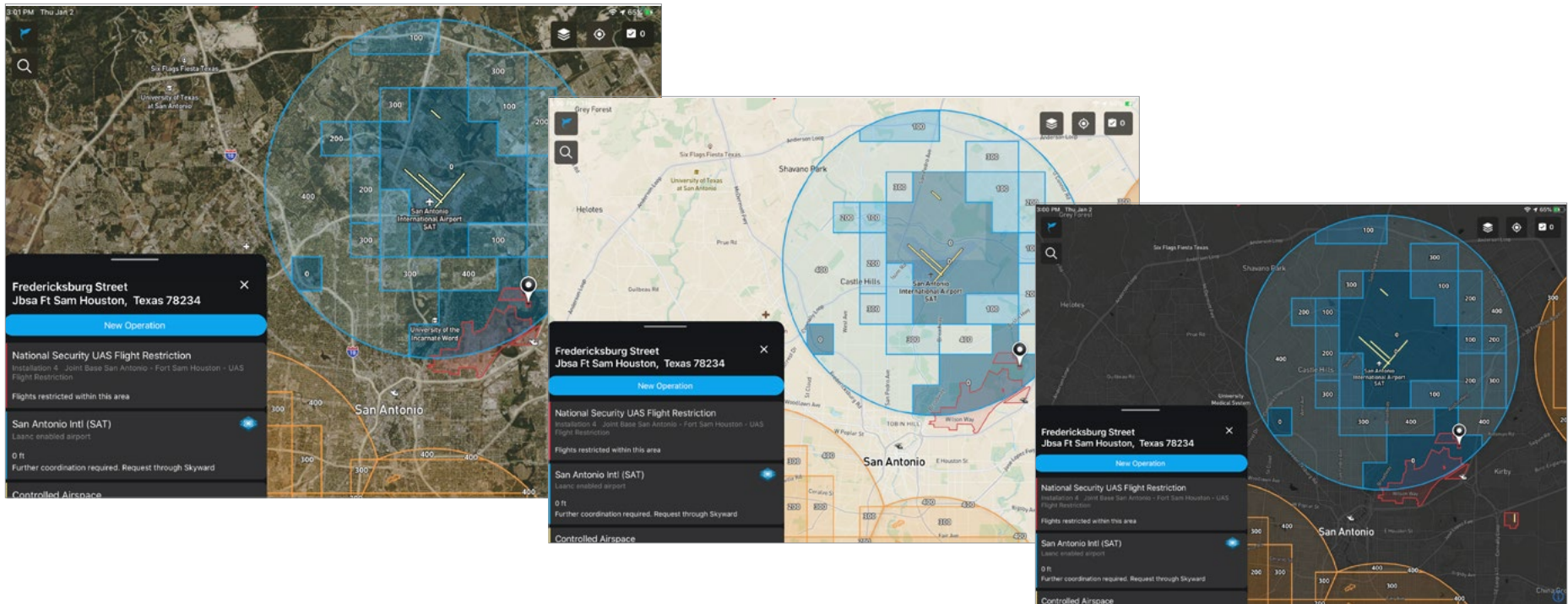
## Advanced airspace intelligence in InFlight

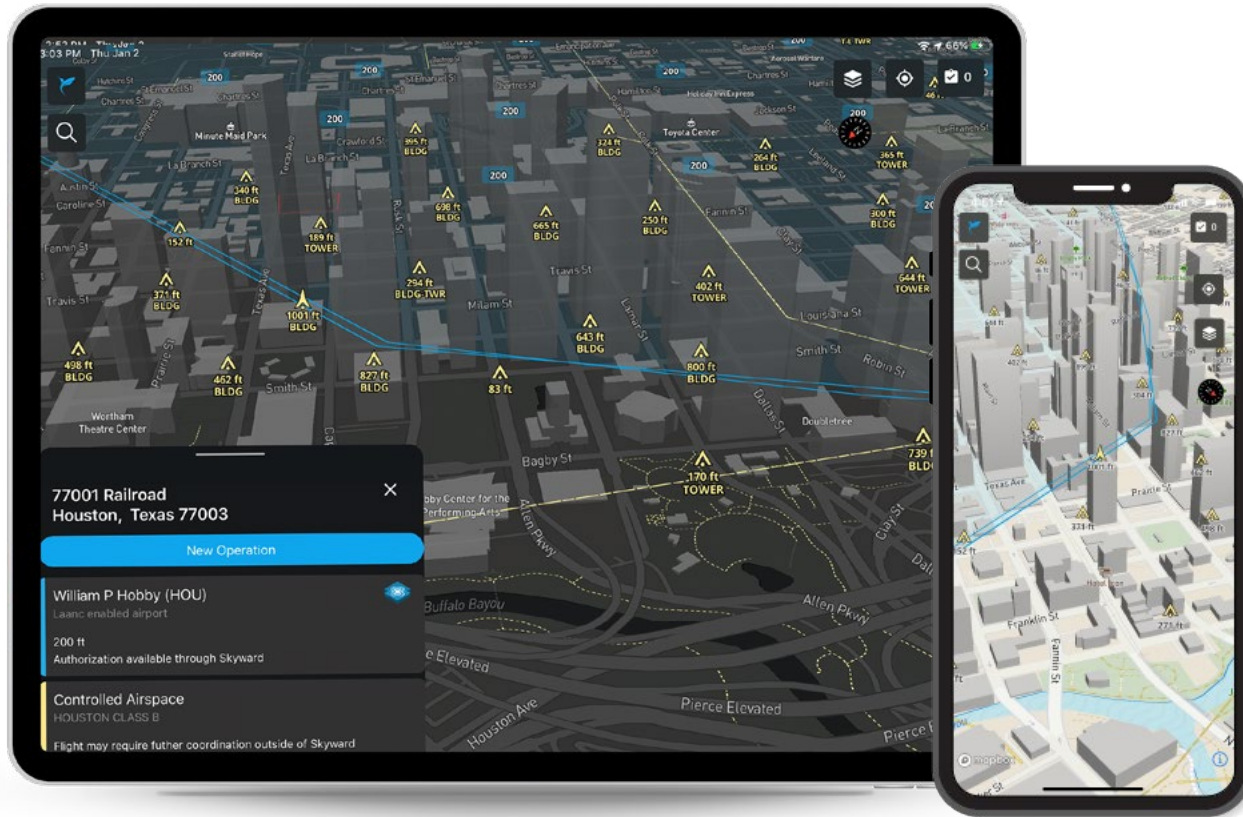
Deploy to the field with the full strength of Skyward's enterprise airspace resources. InFlight features the same great airspace intelligence, ground data, flight planning tools, LAANC access, and customizable checklists in a mobile package. It's part of one seamless workflow from office to worksite and back.

- View the same airspace information as Skyward's browser-based app, including:
  - Controlled, restricted, and advisory airspace
  - Dynamic zoom
  - LAANC grids



- See airspace cards for any point on the map
- Toggle three map layers: terrain, dark, and satellite

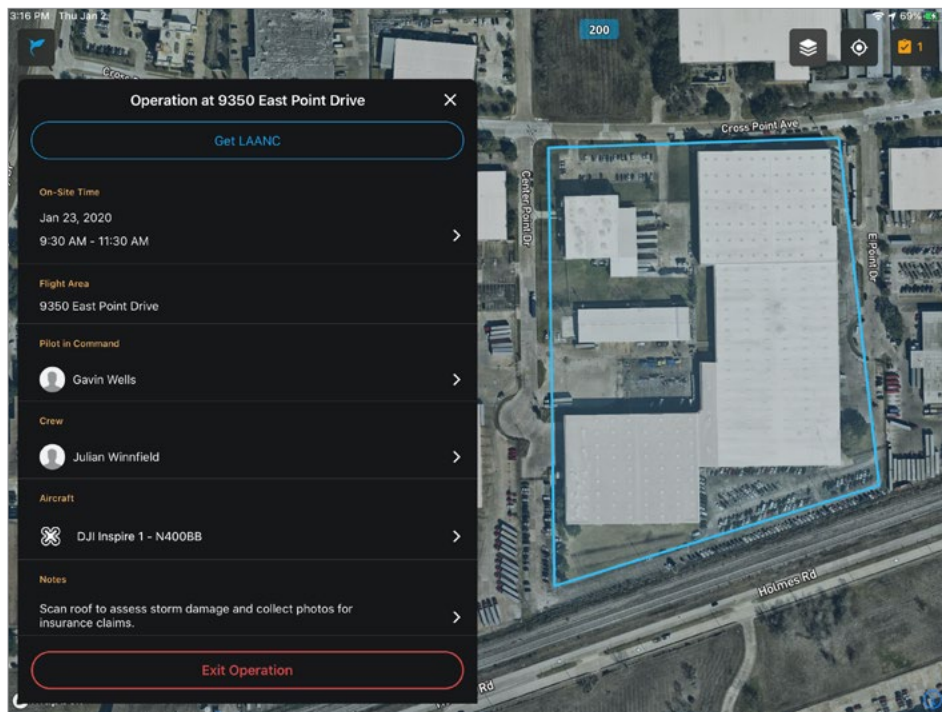




## Essential ground intelligence in InFlight

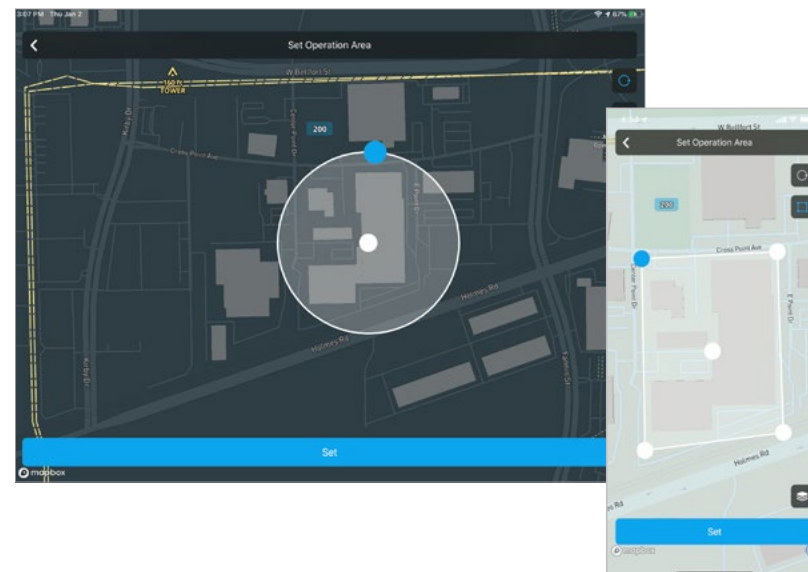
- View the same critical ground intelligence as Skyward's browser-based app, including:
  - Transmission lines
  - Walking paths
  - Vertical obstacles
  - 3D views of buildings, ground structures, and obstacles

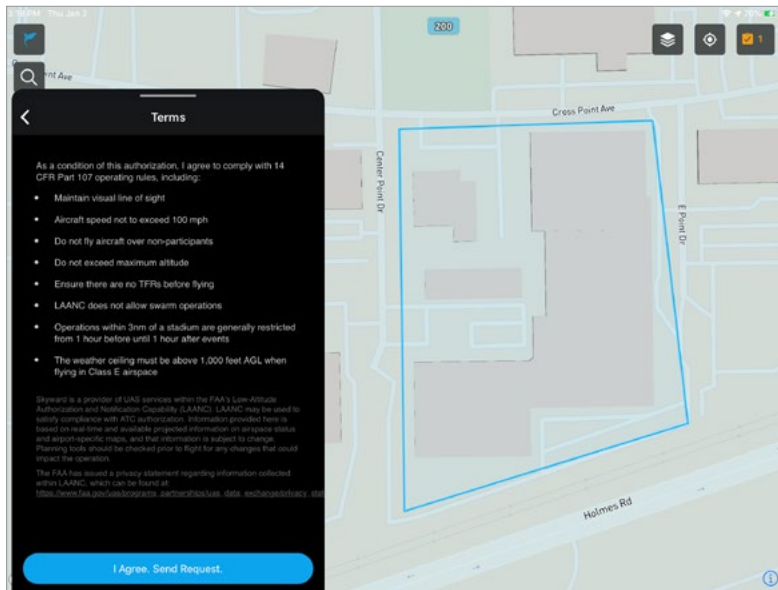




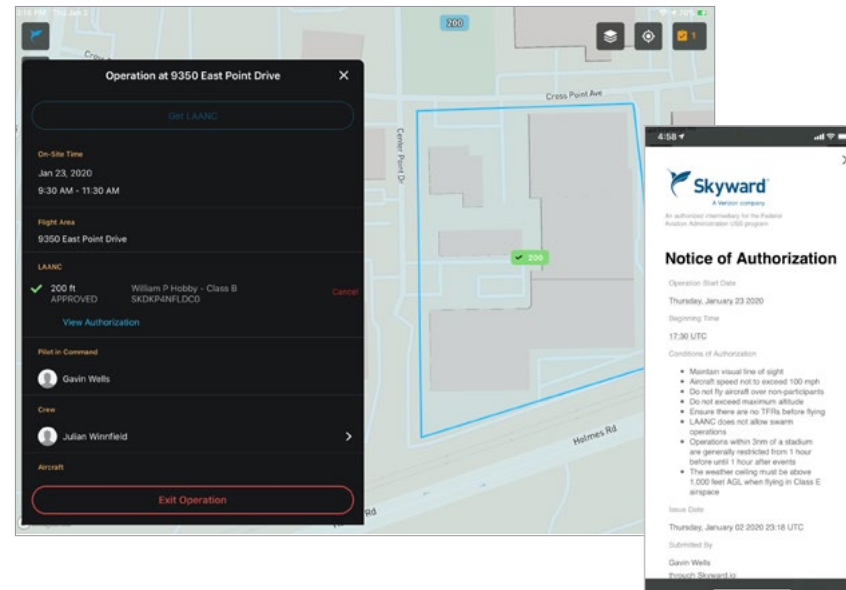
## Flight Planning Tools in InFlight

- Create new operations in the field or load an operation from the cloud
- Assign pilots, crews, and aircraft
- Edit operation details
- Create custom notes



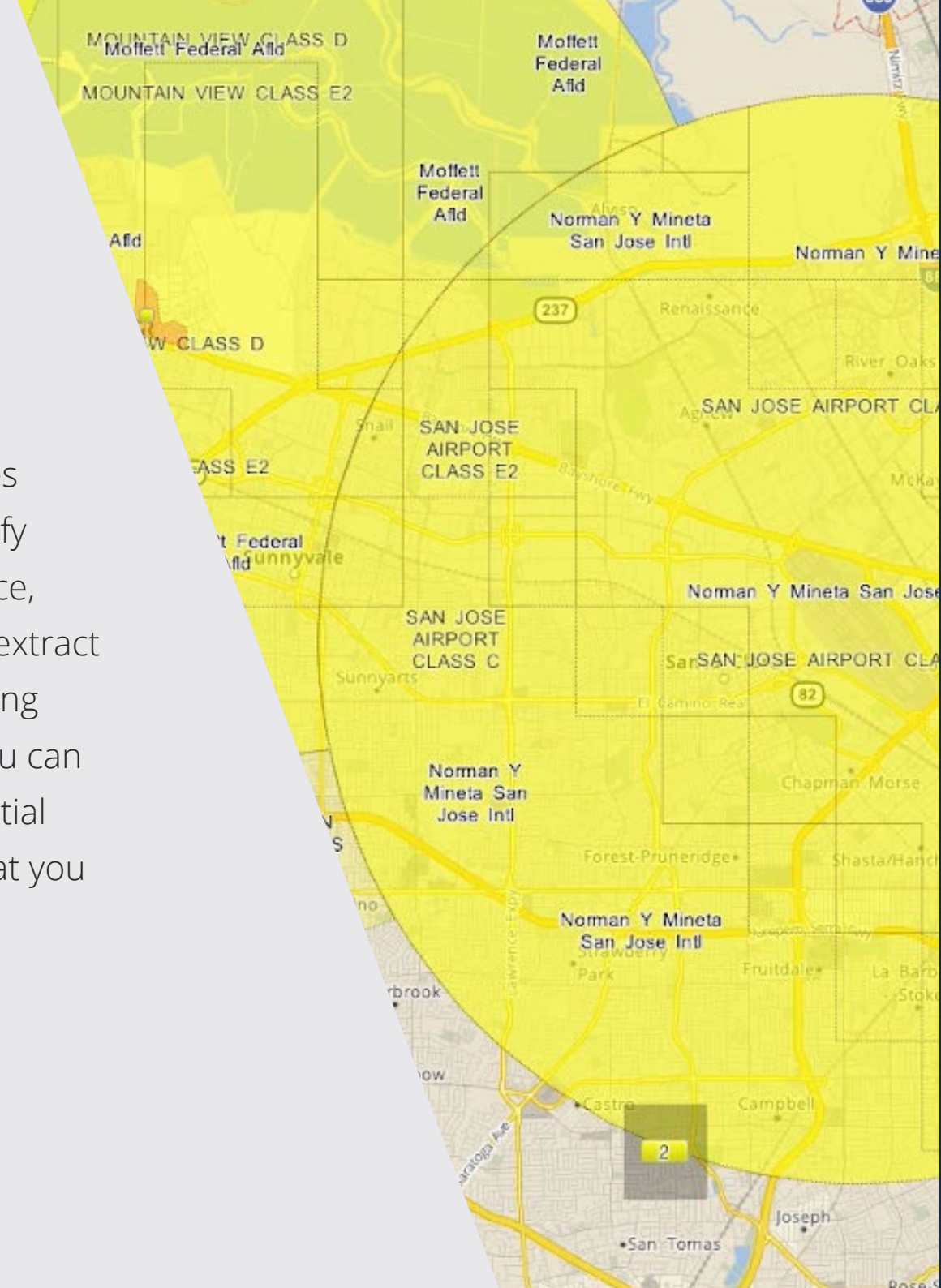


- Request LAANC access in the field
- Further coordination requests supported in InFlight
- View LAANC Notice of Authorization



# SKYWARD APIs

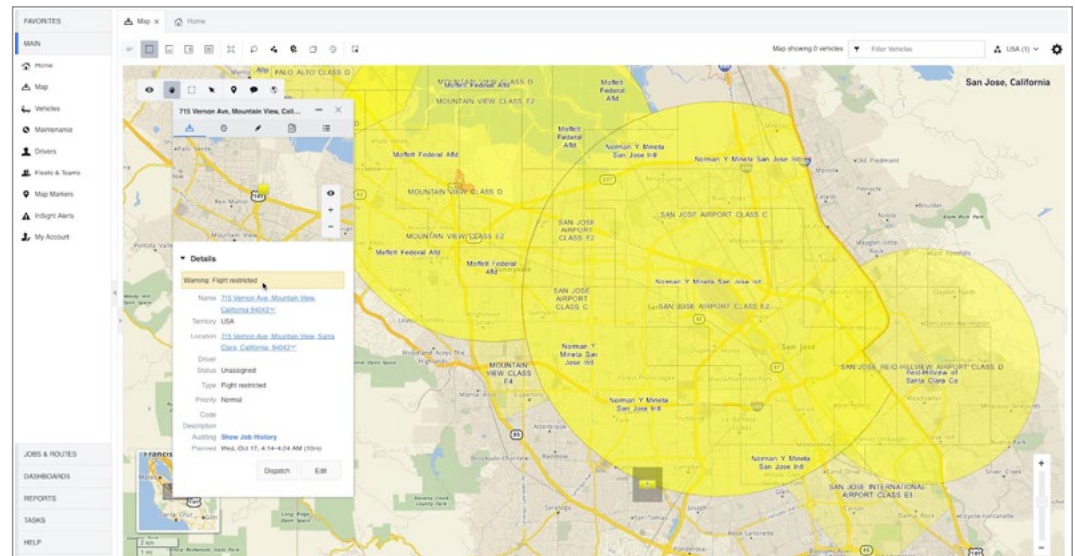
Skyward application programming interfaces (APIs) allow Enterprise subscribers to simplify workflows by integrating airspace intelligence, flight operation planning, and the ability to extract data from Skyward for reports in your existing business intelligence platform. That way, you can bring Skyward data into the business-essential software and project management tools that you rely on every day.



# SKYWARD SUREFLIGHT API

## For airspace information & flight planning

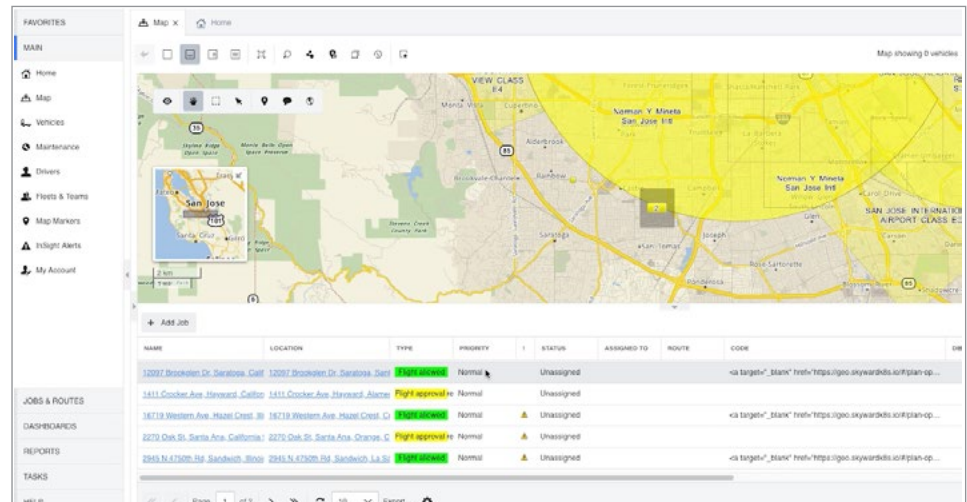
Check the airspace within another application to see if you're free to fly a job, or if you need further authorization such as a LAANC request. Enter a street address or latitude/longitude, and SureFlight will return the low-altitude airspace layers associated with that location.



# SKYWARD OPERATIONS API

## For planning flight ops

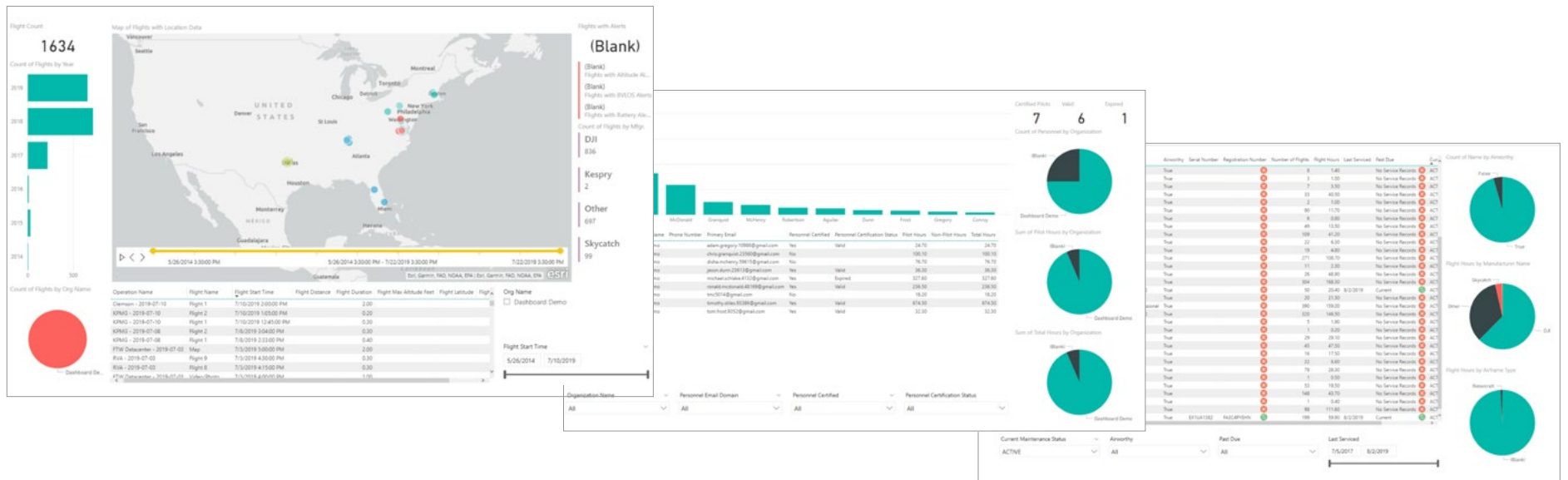
If you've determined that you're free to fly, you can use the Operations API to create a flight operation from within another software application. Include an operation name, date & time, pilot name, and any notes you may have. The Operations API will return a unique identifier so you can link to it within the Skyward platform.



# SKYWARD REPORTING API

## For retrieving data about your company's drone ops

The Reporting API allows you to gain insight by running queries on operations, flights, personnel, aircraft, and batteries. You can retrieve data on all of your assets at once, or filter by date, specific aircraft or battery, person, or operation. The Reporting API will return JSON compliant data, perfect for integrating into your existing business intelligence tools.



# LIVE STREAM & CUSTOM AI

Partnership with

UNLEASH **live**

For enterprises looking to add additional capabilities, Skyward has partnered with Unleash live to enable companies to get fast, actionable drone data into the hands of the people who need it most.

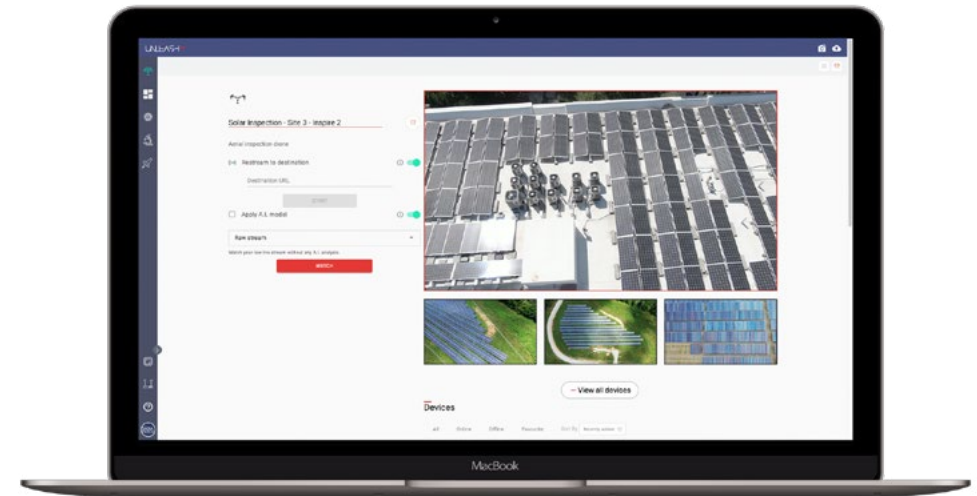
Unleash live integrates the output of existing camera networks, IoT devices, and other data sources into a browser-agnostic cloud platform. The captured data can be analyzed using custom-built dynamic A.I. models, visualized to provide immediate insights, and exported for deeper analysis with 3rd party solutions.



## Live video streaming

Unleash live can reduce the time it takes to collaborate between the field and office. Drone crews can act fast by collaborating in real time with live video feeds.

- Stream up to 4 concurrent video channels
- Connect devices on the go within minutes
- Securely share the live stream to unlimited viewers
  - High definition video
  - Ultra-low latency
  - Share through a weblink
  - View on any device, no account required
- Live stream thermal imagery
- Re-stream from other platforms or embed live video into other websites

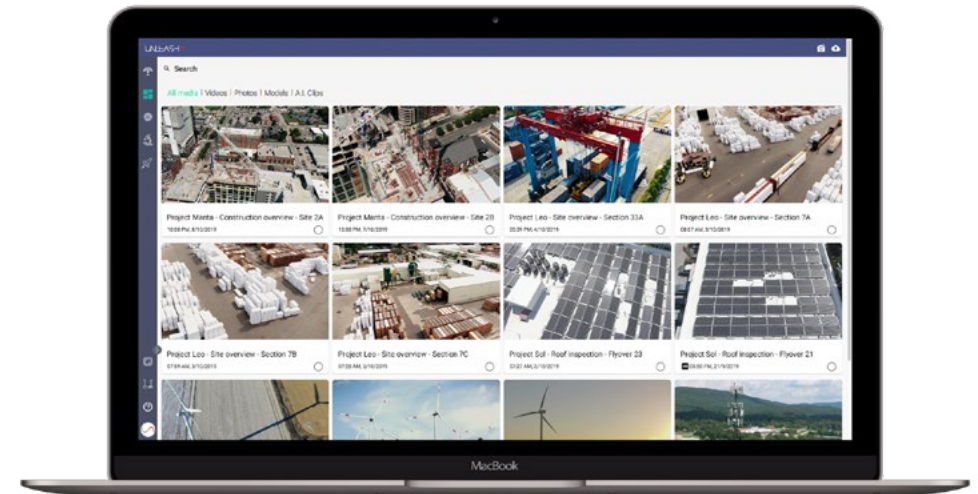




## Media library

Organize your footage and photos in a secure, searchable, cloud-based media library for quick access and rapid results.

- Instantly access all media after a livestream
- Search by device, location, and time, or filter by media type
- Create models and A.I. detections from images and video
- Easily share images and footage
- Comparison slider to easily and visually compare changes across multiple images



## 2D & 3D modelling

Turn your visual data into digital models so you can achieve more and get greater insight.

- Create 2D, 3D, VR, orthomosaic maps, and point cloud models
- View from a browser
- Manually include ground control points
- Export data in many formats
- Store all your modelling and media assets in one centralized account



## Fusion Atlas

Gain situational awareness with a georeferenced digital map to visualize live assets, GPS locators and live video feeds with contextual data.

- Data overlays integrating multiple kmz, kml and geoJSON data files
- View orthomaps on a geospatial map
- Esri ArcGis integration
- Orthomap annotations with severity and description
- Compare differences in layers over time



## Custom A.I. analytics

Use custom-built A.I. models to suit specific use cases, speeding up infrastructure inspections and auditing.

- Get a customer-built model started with 60 minutes of video and 1,000 images to use as training data
- Use for auditing or inspection purposes
- Build to count, identify, inspect, audit, or locate
- Apply A.I. to thermal imagery
- Run on a live stream for immediate results
- Upload images for post-processing at a later date
- Connect to 3rd party software to trigger events



# Skyward can help you take your drone program further, faster.

## Drone Consulting

Skyward consultants help drones prove their value throughout your business as quickly as possible.



### Proof of Concept

We'll show you how drones can deliver ROI across your business



### Risk Mitigation & Compliance

Get the policies and procedures you need to run a safer operation and comply with regulatory and corporate requirements



### Skyward Implementation

Setup and training for your team to help your team get the most out of Skyward



### Technology Configuration

We'll configure your fleet to serve your business, including drones, sensors, and data-processing software



### Procurement

Our team will acquire the hardware and equipment for you and register aircraft with the FAA



### Team Training

Get training for the FAA's Remote Pilot Certificate (Part 107) as well as beginner and intermediate flight training



### Efficient, Scalable Workflow

We'll help you refine your workflow, engage your stakeholders, and create customized flight and ops checklists



### Ongoing Support

Call on our experts during regular check-ins and get early updates on Skyward's product roadmap as well as regulatory developments

## Drone Management Platform

Skyward's software provides operational oversight and transparency, customizable workflows, and access to controlled airspace.



Know where you can fly



Collaborate with team members



Simple & powerful flight planning tools



Track and report details that matter to your business



Quickly gain permission to fly in controlled airspace



Meet regulatory and insurance requirements

Get in touch at [contact@skyward.io](mailto:contact@skyward.io)  
& schedule a 15-minute consultation

Watch a 2-minute video of Skyward in action at  
[go.skyward.io/Recorded-Demo-Register.html](https://go.skyward.io/Recorded-Demo-Register.html)